











SAFCOL's performance

For the year ending 31 March 2012

Parliament Portfolio Committee of Public Enterprises







Presentation outline

1. Introductions

2. Governance

- Vision, mission and core values
- Legal structure
- Mandate
- Key strategic objectives

3. SAFCOL's performance against targets

- Performance against Shareholders Compact KPI's
 - Financial and commercial sustainability
 - Sustainable forest management
 - Enhanced developmental contribution
- 4. Feedback on Portfolio Committee recommendations
 - Actions taken and current status
- 5. Activities post financial year-end
- 6. Outlook for the 2013 financial year
- 7. Key risks and challenges



Nomfanelo Magwentshu Board Chairperson



Nomkhita Mona *Chief Executive Officer*



Caroline Munsami Acting Chief Financial Officer



Rodney Shirinda *Company Secretariat*



Leslie Mudimeli Senior Manager, Communication and Liaison

VISION

Our vision is being a world-class, global business engaged in multi-functional forestry, revolutionising the integration of forests and communities.

CORE VALUES

- Passionate about our forests, communities, customers and people;
- Have a social and environmental conscience;
- Trust founded on integrity and loyalty;
- Equality, fairness and empowerment;
- Respect for diversity; and
- Focus on innovation and

excellence

MISSION

Our mission is driven by an unwavering commitment to facilitate the sustainable economic empowerment of communities and the alleviation of poverty through:

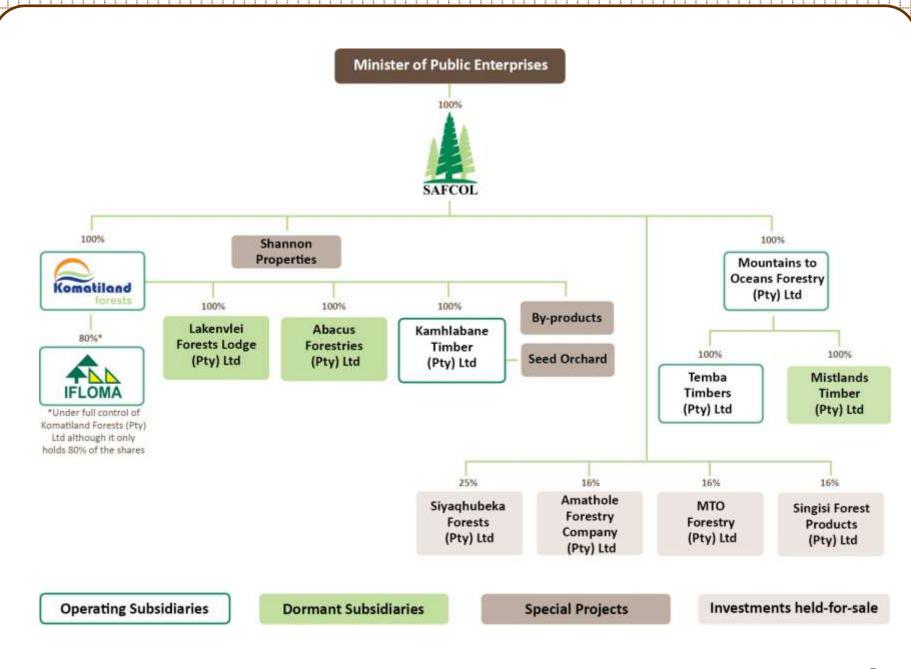
- Implementing needs-driven interventions; and
- Becoming a partner of choice for land claimants.

We are dedicated to growing our business in the forestry value chain and maximising stakeholder value, through:

- Ensuring technical and business excellence by attracting and retaining the best people;
- Enhancing the asset value by continuously pursuing innovative solutions;
- Embracing and leading the all-inclusive equitable transformation of the South African forestry sector;
- Commitment to meaningful partnerships with stakeholders;
- Practising transparent and fair marketing;
- Developing the downstream value chain; and
- Being environmentally responsible.

By achieving these, we will be providing a green heritage, growth and socio-economic justice.





....

Mandate

To ensure sustainable management of forests and other assets within the SAFCOL Group and to enhance the value of the Group and play a catalytic role in the realisation of the state's afforestation, rural development and economic transformation goals.

Strategic Objectives



6

Performance against Shareholders Compact

1

Key Performance Area	КРІ	2012 Targets	Actual Achieved
Financial returns	EBITDA/Revenue	9%	8.7%
	Return on equity excluding fair value movements and translation gains (losses)	5%	8.7%
Creditworthiness	Gearing ratio	<50%	3.2%
	Cash interest cover	2	7.2
Working capital management	Current ratio	≤3	3.9
	Cash ratio	2	1.2
Area of forest under management	Total gross stocked area in hectares (SA)	122 385 ha	121 698 ha
	Total gross stocked area in hectares in IFLOMA	16 618 ha	16 515 ha
	Temporarily unplanted area (SA)	3%	1.8%
	Temporary unplanted area (KLF and IFLOMA)		4.1%
Area of forest under management which is fully certified to FSC or PEFC standard	Percentage of total forest area under management in South Africa including all subsidiaries in which SAFCOL has a controlling equity stake, but excluding associated companies	100%	100%
	Percentage of total forest area under management in Mozambique	0%	0%

Performance against Shareholders Compact (*continues***)**

Key Performance Area	КРІ	2012 Targets	Actual Achieved
Achievement of charter transformation objectives	B-BBEE contributor level as defined in the Forestry Sector Charter (SAFCOL and KLF)	2	2
Social compact implementation	Number of community groupings (i.e. communities, local and traditional authorities and land claimants) with signed social compacts The baseline number of communities as identified in September 2009 is 18	11	11
Human capital	Training spend (Training spend as per the Forestry Sector Charter, percentage of the total personnel annual budget)	3%	2.8%
Skills development	Increased learners trained in scarce and critical skills Total Learners New learners	196 62	218 72





Financial and Commercial Sustainability

	HE AND	and arbitran Reser	EVE BANG
100	a Plan		
SDID-AFRIKAM	SE RESERVENING	and the second	10
BAR.		ale 1	Bark
1910-191	50	NAW RECERVE BANK	A State
N.		AND A	
· 5 1-5	-	20-	C





Financial and commercial sustainability - KPIs

		2012 Financial year		2012 Financial year		2011 Financial
Key performance area	Performance indicators	Actual	Target	year		
Financial returns	EBITDA/Revenue	8.7%	9%	-4%		
	ROE	8.7%	5%	-5%		
Credit Worthiness	Gearing ratio	3.2%	<50%	1%		
	Cash Interest cover	7.2	2	-1		
Working capital management	Current ratio	3.9	≤3	4		
	Cash ratio	1.2	2	1		

- **Significant year-on-year improvements** shown on: EBITDA; ROE and cash interest cover;
- SAFCOL reported an Operating Profit of R177 million;
- **ROE exceeded target**. SAFCOL Group reported R210 million net profit after tax;
- **Gearing ratio**: company continued to use asset based funding and preserving cash as far as possible.



Statement of financial performance

Financial year					
Amounts in Rand Thousands	2 012	2 011	Variance	Variance %	
Revenue	862 263	705 602	156 661	22%	
Cost of Sales	634 999	644 237	-9 238	-1%	
Fair value adjustment	155 066	-34 413	189 479	551%	
Operating Expenses	205 163	141 625	63 538	45%	
Operating profit (loss)	177 182	-114 439	291 621	255%	
Investment Revenue	23 185	10 264	12 921	126%	
	_0 _00	10 10 1		/	
Profit before taxation	199 610	-103 036	302 646	294%	
	199 010	-102 020	302 040	294%	
	<u> </u>				

- Revenue influenced by positive results from all 3 sources of revenue (Timber sales; Lumber sales and Other revenue);
- **Fair value adjustment**: was positively influenced by KLF plantation valuation. Yearon-year increase due to the impact of the discount rate and the prices;
- **Operating expenses:** The increase was influenced by year-on-year increase in the following areas; directors emoluments; material management; forestry contractors; administration costs and socio-economic development.



Statement of Financial Position

	Financi		
(Figures in rand million)	2012	2011	Variance (%)
ASSETS	R 3 939	R 3 729	5.6%
Non-current assets	R 3 215	R 3 093	3.9%
Current assets	R 384	R 341	12.7%
Non-current assets held for sale	R 340	R 295	15.2%
EQUITY AND LIABILITIES	R 3 939	R 3 729	5.6%
Equity	R 3 024	R 2 818	7.3%
Liabilities	R 916	R 911	-0.5%
Non-current liabilities	R 817	R 827	1.2%
Current liabilities	R 99	R 84	-14.5%

Year-on-year increase in assets influenced by:

- Year-on-year increase in Biological assets; Intangible assets; Trade and other receivables; Cash and cash equivalents; non-current assets held-forsale;
- Reclassification of Investment property;
- Year-on-year decline in Inventories.

Year-on-year increase in equity and liabilities influenced by:

- Year-on-year increase in retained income; trade and other payables; borrowings;
- Year-on-year decrease in other financial liabilities and deferred tax.



Statement of Cash flows

	Financial years	
(Figures in rand million)	2012	2011
Cash flow from operating activities	R 73	R -25
Cash flow from Investing activities	R -54	R 20
Cash flows from financing activities	R -2	R 19
Total cash movement for the year	R 18	R -26
Cash and cash equivalents at the end of the year	R 119	R 101

- The company started generating cash from its operations R45 million vs. R40 million absorbed during 2011 financial year;
- Increased investing activities: PPE; Intangibles and rights issues;
- Net cash outflow from financing activities: decrease in other financial liabilities exceeded new borrowings;
- Positive contribution which resulted in increased cash and cash equivalents.





Sustainable forest management







Forestry operations

- **Replanting [burnt areas and TUP (temporary unplanted areas)]** received dedicated attention;
- FSC (Forestry Stewardship Council) Certification retained;
- R11 million spent on repairing roads and bridges (flood damage);
- 69% increase on number of schools visited (Mlilo fire-awareness campaign);
- **558 fires reported** resulting in **1 207** hectares lost;
- Baboon damage to pine plantations continued 90% of 18 156 hectares was damaged by baboons;
- Participates in "Baboon Damage Working Group";
- **The DFIR** (*Disabling* Injury Frequency Rate) improved to 1.8 (2012) from 2.0 reported during 2011.



Mlilo Fire Awareness Campaign



Flood damage



Mlilo Fire Awareness Campaign



Baboon damage



Processing Operations

- **11% improvement on "annual intake volume"** 310 129m³;
- **17% increase in sales volume** to 157 462m³;
- Higher Average Selling Price realised;
- Processing business unit bottom line improved by 32%;
- eMpuluzi custom-cut agreement terminated as at 31 March 2012;
- Halco Optimisation software implemented > increase in production; high value and marketrequired products and improved the bottom-line;
- Number of customer served increased slightly: from 109 to 120.







Enhanced Developmental contribution







Charter transformation objectives

- SAFCOL maintained a LEVEL 2 BBBEE rating;
- Year-on-year improvement: 85.77 points (2011) to 89.2 (2012).

Element	Weighting	2012	2011
Management control	15	14.63	15.00
Employment equity	15	10.27	7.93
Skills development	20	15.50	15.71
Preferential procurement	20	15.99	20.00
Enterprise development	15	14.82	9.13
Socio-economic development	15	18.00	18.00
Total Score	100	89.21	85.77



Komatiland presents projects to rural commun The name Kamathand Foresis has be-project. We have been able to do mere in the said. Vio Riccumpanee The name Astronomic Process has be-project, we nove teen use to an intere as to said, we nove teen that our be lield of technology as we feel that our all an expected Travel

many rural communities.

many projects to the Tabiyhase chaster, Early this year, they handed a tentor dermitery block te disadvantaged children at Hoyse of Nationa centre at Muledane.

Last week, she company cressed the Nzhelele River and handed ever 16 pm) oou at Mulcia village, an area under Thouheit Mphepha Ranobalana In hunding over the

projects, Partias Chetty. the company's CEO. said they were working with communities with communities) in Lingepo, Mpureatinga and Kwazulu Natal. and we are exceed us werk with Thoyhele Mohephu, who always thinks of his constantilly. He always seeks for something dust will empower his people."

by said. He said they signed the social pact in 2009 and, since then, they had used up amount of nearly R3 million towards development in that area. "Over the sears, we have achieved



An exitatic Mr Mashudu Tshirkase of Matshele Primary School (third I operating increase () on tensor increasing contrasts on the project they received from Kana compacts (spreakers) plaque in respect of the information control project they received from Kana Konstland's Parma Chetty and Jaint Community Yorun chairperun Dr.



are unne projects which Women clud in traditional utilite (trikhadai) welcome Makhado may have not been com- Khokarnover Vko David "Japan" Mphephu Kanabulana and uhre plettel, like the water at the Muleiu Early Childhood Development Centre.



Mr Déinbe Martine and the regional diractor of education, Ms Nokuthula Mthethwa during the handing over of the classrooms.

201 Happiness is new rooms too

Paul Mnisi

- an

Learners of Bakeselani Combined School at Stafford farm, near Amsterdam, are now able to receive tutoring in their own classes

according to their respective grades, instead of being crammed into a single classroom. Komatiland supplied the school with three new classrooms, constructed from wood,

through its social economic development. Programme. Learners could not contain their excitoment (

they mang and danced in inhilation. The official handover was conducted on September 22 is the presence of the deputy minister for public enterprise, Mr Dilabe Martins. He was very impressed with the mustier in which teachers and learners. walcomed this initiative. "I am elad to annumere that this will aux end here. We new toint in see many new schools in our communities being commuted from timber These wondes substants are very durable," reid Martins "This building is one of its own kind. It in

brautiful, warm and integral. We are very happy with the anistance we received and the learners will now he able to divide into their respective grades. We'd like as thank Comatiland and all the other stakeholders making this project a success, their efforts much appreciated," said the principal of th school, Mr Njolo Vebha.

Jeffrey Ngwenya and Sphamandla Sangboth learners in grade six at the school, w excited about their new classrooms and s they wished the old blocks could be bulk We love this one. Our area is always cothese nowly built classes are quite warm accommodating. We wish more can be b that we can vacate the old ones," they se

out to children especially change lives, i due course help to c education reaches Komatiland E This centre will

Number of

23 N₂N

Ê.

the time the time criptic " to help part of p

r of the serie and as this

minition adjacent to its operations. This is Inviewe its Invest. planations are benamed within the own ral communities, with sitts of the laid it

retex on subject to land claims, Sales out the effects of the montume services in the 2000 \$towartal year when one of its key markets. residential housing, tools a knock and orders for result products fell descent andly. This led to the company supeuting the filter over Ensencied bern-Biddine, in the year to March 2000. Manyours-Matomerojasi case of the mate second reespary's key relations is in-

make efficient forestry occumentation. "In the past francist year about it.'m was terminal in million pool, double and verts" Six arburylickers the shalorgen. The major challenge during the year has been the group business packel, which was not firstilly essenge to alopt to the charging receivers internal sitetablishinger.

Her says long chains that have not just m resulted continue to be a moveme and might poor some rais to operations.

LAFCOI Eves on rural development

The SA Personny Company Ltd (Malad) Other Breaks mellede the preceded loss. In a controllian of come of the stated inof productive hand and natural districts. portent set preferrabail instand, resources the company's plan



Solid manager to plantiture to S.S. The bulk of these ore in Mpersulange (bi) Lingepo [15] and Swellin, Makel

Solini kas organi metal company with 11 parameters fasters and sime t reschale compacts atential all the of the wenteren Wert Annalytic 1 DOLL. The social empiects are appear and thinks which it partness the concensity for development and first antoindailty - AD REASON TO AND to a partner of. white the the iond chairss are ----daried. The company

aber arrive to exp-(out multiant) conducts furnitures contacts for under light

manufacturing of formitary and chemp. at will as general corporatey. Do status as a lovel 2 IDEE contributor commo with hereffu for the concentration. Name the 2003/30306 Respected yours, 22 infrastrum ture projects have been completed and handed over to communities - 10 of these were in the 2010/2001 ficanetal roat Mannanoi-Metimen serie during the Hitl fermital year 202 3de were stored through to bailution.

Over the next five years, the would like to see the company basid, attract and retain skills while addressing employeeen ought and shifts development. She rought also like to see the company creating. value for its stakeholders, most patality contratables and government. Solioi is currently implementing a beatance proms review plan, which insurives aligning its promian within the company to obable to be more effective and in improve productivity. Timbe Mallange

SA'S 5 TOP-PERFORMING COMPANIES

Company	% female directors	% female executive managers
SA Forestry Company	66.7	40
SABC	46,7	40
Nutritional Holdings	44,4	33,3
SA Express	42,9	41,7
Merafe Resources	41,7	66,7

Source: Women in Leddership Centur 2012

Thembi Nkwama is the first female plantation manager her company and feels the need to prove herself. But she lowes her job and is happy for the great opportunity affurded to her.

What does a forestry plantation manager do?

A forestry plantation manager is responsible for the overall management of all operations on the plantation, such as planning; growing stock and resources; harvesting timber deliveries; aswet protection (the control, safety and loss control), environmental management and using the varients contractors.

What is a typical day on the job like?

I start by planning what operations smar be undertaken with the foresters, maniely skitchure (forest council), harvewing, sertain and administration. When your work entails managing people, you spend a lot of inne dealing with their issues. I don't have a set rowtine as I antensi many meetings. I take each day as is comes.

What did you study?

I studient for a national diploma in foreary at the Nebon Mandela Metropolitan University.

Why did you decide to work in this industry?

Even through 1 come from Sohie in Mpanadanga, which is a forestry town. I never interded to work in this field. After matrix, I went to university and soudied for a degree in weial science, but had to drop out due in funarcial construents. My moduler, who seas in the industry, personded mu to oudy forestry became it offered a lot of bursaries and job opportunities. That was the best decision I have ever made.

What type of personality do you need to be a good plantation manager?

One definitely needs a for of pairence, I manage people with different personalities, You need to be driven for provinctivity and have the ability to handle the prevare of tight dearlines. You need to have a sense of urgency, to make sound decisions and take calcutated risk.

What do you enjoy the most about your job?

Chester Makana spoke to pioneering fores plantation manager Thembi Nkwana

> A lot of people only see the final graviarc paper, huminue or matches. I how the fact that it begins with us. We plant the trees and marture them multi they are mature enough in make them products. We then haven and self them to the manufacturets that produce the end products. Even though 1 have a lot of papercork to do. I also go out in the field and add value to the operations while exploring the beauty of mature.

What are some of the challenges you face in your job?

Fire-lighting. I work in the Highredd, which is very dry and wordy in smith, so I are on samefite measu of the time. I are the very first female plantation, numager in the company, so there is a lot of prevany to set a good record.

How do you balance your work and personal life?

It is challenging as I work long hours and sometimes have to go out at high and at weekends to light a fire.

FORESTRY

Paving a way for our future foresters

The SAFCOL Group is "driven by an unwavering commitment to facilitate sustainable economic empowerment of communities and alleviation of poverty through implementation of needs driven interventions."

ducation and skills development has been identified as one of the core needs by communities. Over 10 years ago the company took a resolution to address the issues of education, scarce and critical skills within the forestry sector. Each year opportunities are made available by our company for approximately 15 - 20 aspiring young forestry learners, on a 12 month contract, to do a Forestry Bridging Programme (FBP). During this period they would have completed a number of forestry



Since the

FORESTRY

GEO. PARKES & SONS (FTY) LTE

Safcol Forestry Chair launched at the University of Pretoria

The launch of the Safcol Chair in Forestry at the University of Pretoria extends

postgraduate forestry education network.

he Vice-Chancellor and Principal of the University of Pretoria (UP), Professor Cheryl de la Rey officially opened the new complex which houses a number of departments and institutes active in the plant science field.

TIMBER MERCHANTS OF KNYSNA

The opening also coincided with the launch of the Safcol Forestry Chair, which, together with the burgeoning activities of the Forestry and Agricultural Biotechnology Institute (Fabi), constitutes the hub of the forestry research programme boused at the new facility.

Professor Paxie Chirwa, a noted agroforestry specialist, will take responsibility for the activities spearheaded by the chair, a key objective being the implementation and coordination of postgraduate forestry programmes.

The emphasis of the new R100 million facility is to bring together departments and faculties that formerly had no interaction. Inter and cross-disciplinary research approaches are increasingly seen as key ingredients to successful scientific inquiry.

The new complex includes amonost others research

while the roof area will be used to cultivate plants for experimental purposes in a specially designed glass-covered "greenhouse".

The wing housing the forestry research programme also includes a suite of laboratories utilised by Fabi to execute its brief which has doubled exponentially since its establishment in 1997.

Speaking during the event, Professor de la Rey said that the new complex is a vital part of the university's commitment towards increasing its output of world-class research. This can only be achieved with appropriate physical infrastructure.

Mirroring these thoughts, the Dean of the Faculty of Natural and Agricultural Sciences, Professor Anton Ströh, confirmed that research by the Department of Plant Science has increased sharply in the recent past.

"The university is currently ranked 54th in the world in terms of research output, the contribution from Plant Sciences forming a key part of the university's success in this regard," Professor Strob said.



Socio-economic and Enterprise Development

- **R8.1 million spent on SED projects** (31% year-on-year increase);
- 73% of the R8.1 million was spent on infrastructural projects;
- **Timber-frame structures launched by SAFCOL** (school classrooms and accommodation dormitories);
- **11 projects completed during the 2012** financial year (41 infrastructural projects since 2006);
- Enhanced partnerships/cultivated relationships (DBSA; MMI foundation; Penreach; I-Consult engineers; FIETA etc.);
- ED initiatives resulted in **325 jobs created**;
- Full feasibility study into the use of forestry waste (biomass) completed. Collaborating with ESKOM on this project and significant progress has been in this regard.





Human Capital Management

• Staff complement (permanent and fixed – term)- SAFCOL and KLF: declined by 10% year-onyear to 1 787;

Occupation level (permanent employees)	2012	2011	%
Top Management	7	12	-42%
Senior management	20	24	-17%
Middle management	61	63	-3%
Technical and Admin	141	152	-7%
Semi-skilled	690	746	-8%
Unskilled	833	936	-11%
Total	1752	1933	-9%

- **Staff complement IFLOMA**: declined by 11% year-on-year to 624;
- 22 new internal bursaries were awarded;
- SAFCOL forestry chair was launched @ University of Pretoria;
 - 18 students enrolled (4 from SAFCOL Group) for masters programme in forestry
- **1 325 learners** were trained @ Platorand;
- 759 learners attended external training;
- 240 employees enrolled for ABET.



Business Restructuring

The SAFCOL Group has not been profitable since the 2010 financial year. The misalignment within the internal environment contributed to the business not achieving its Financial and Commercial sustainability strategic goals. The prevailing structures and mechanisms appeared to reference a high degree of centralisation, silos and organisational misalignment.

To deliver on the three strategic goals as per the shareholders compact, the business needed to be aligned to the strategies and the business processes reviewed. The focus was therefore on new business operations and processes which will add value to the SAFCOL Group and optimal staff complement that will enable a successful implementation of the strategy "growth through business transformation".

Restructuring progress:

- Business case completed;
- Settlement agreement reached between the employer and employees;
- Implementation completed by 31 May 2012;
- New structures are in place except for:
 - A few vacant positions : i.e. COO and two executives who recently resigned (Forestry and Strategy). Recruitment process is underway.



Business Restructuring

Key success drivers:

- Putting SAFCOL first;
- Leadership buy-in and ownership;
- Compliance to corporate governance;
- On-going and transparent communication;
- Consolidation of tasks and elimination of duplication;
- Introduction of shared services.

Outcome:

- Production workers were not affected;
- 144 employees / roles were affected;
- ✤ 94% job offers were made;
- 1% grievances received;
- 3% queries received;
- ✤ 3% separation.





Feedback on Portfolio Committee visit









Feedback on Portfolio Committee visit to operations

In the last appearance of SAFCOL to the Committee, the committee requested SAFCOL to provides updates with regards to the following items that remains unresolved since the committee's oversight visit.

Committee Recommendation : SAFCOL should provide sanitary facilities for women working in the plantation.

ACTIONS TAKEN AND PROGRESS TODATE: After careful consideration and visiting of exhibition centres etc., a decision was taken to source two new mobile double Agri toilets units for piloting in Jessievale and Tweefontein plantations. The units are being built and the delivery of the units is scheduled to take place in mid-November 2012. It is our intention to utilise our own timber product in rolling out the project to other plantations. The feedback received from the rollout and availability of funds will guide management decision on the roll-out going forward.



See pictures of the Agri toilets units referred to above



Progress report

Provision of sanitary facilities for people working in the plantation





Progress report

Provision of sanitary facilities for people working in the plantation

ACTIONS TAKEN AND PROGRESS TODATE: Workers who are doing cuttings have been provided with benches to sit on and are encouraged to stand up regularly when harvesting cuttings to reduce excessive bending. A weekly rotational programme have been implemented so that workers will not constantly harvest cutting all the time. Periodical medical examination to all the nursery employees will also include back strain checks. Safety toolbox talks on excessive bending will be discussed. See pictures in the next slide!!



See pictures of the benches provided to workers



Progress report

Upgrading of facilities for women working in the nursery to ensure their physiological health is not affected due to the nature of their work.

Before

After







Feedback on Portfolio Committee visit to operations

Committee Recommendation SAFCOL should renovate the houses of workers and ensure that the sanitary facilities were in working order.

ACTIONS TAKEN AND PROGRESS TODATE: Vlakfontein village in Jessievale plantation has been renovated and all plumbing works in the ablution facilities and showers have been fixed. Regular maintenance will be done on an on going basis.



See pictures of the renovated building in the next slides



Progress report on the implementation of Sanitary facilities within operations

Renovation of Vlakplaas workers accommodation and ensuring that the sanitary facilities are in working order at the Jessievale plantations.





Feedback on Portfolio Committee visit to operations

Renovation of Vlakplaas workers accommodation continues





Feedback on Portfolio Committee visit to operations

Committee Recommendation SAFCOL should construct recreation facilities for the children who stays in SAFCOL villages.

New play structure was implemented for children, there is also a soccer field and in some villages even tennis courts exist. Following a request by the committee in August this year for SAFCOL to further develop facilities that will cater for teenagers and youth, our transformation division is currently looking at children development activities that will cater for teenagers and youth staying at the SAFCOL villages such as Library etc. Progress to be provided in the new financial year.

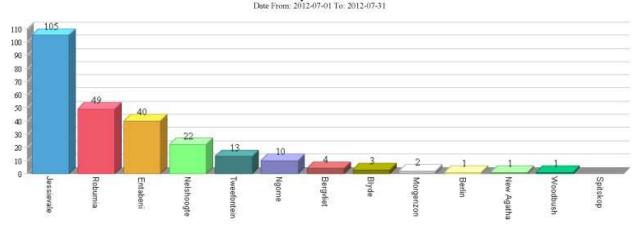




Post Financial Year-end

Labour Relations:

- FAWU members initiated industrial action: 2 July 23 July;
- In the settlement agreement parties agreed to an 8.5% wage increase;
- In July 251 fires were reported and 1 069ha burned.





Shannon Properties

• Property sold in support of land claim settlement, land transferred to Kalanyandza community trust by the Department of Rural Development and Land Reform.



Outlook

Post restructuring initiatives:

- Balanced scorecards project finalisation;
- High performance culture;
- Skills audit;
- Individual development plan;
- Build a leadership cohesion;
- Employee climate;
- Leadership and Management executive programme executives up to middle management.



Outlook

Initiatives for enhancing shareholder value:

- Promoting use of wood vs. other materials;
- Promoting timber-framed structures;
- Carbon and green energy markets;
- Agro-forestry initiatives -> multiple land use model;
- Timbadola sawmill upgrade;
- IFLOMA (current) continue with rehabilitation programme; Messica sawmill; improve governance @ all levels; capacitate management team;
- IFLOMA Phase II project (awaiting shareholder approval) critical for biomass expansion;
- Vertical Integration project



Risks and Challenges

Key strategic risks to be addressed:

Priority 1:

- a. Agility and flexibility to react to the changes in the external environment;
- b. Unresolved land claims;
- c. Inability to attract and retain experienced and knowledgeable skills;
- d. Labour unrest.

Priority 2:

- e. Not being the preferred partner of choice for successful land claimants;
- f. Failure to expand the existing land area;
- g. Plantation fires.

















