****

**MINISTER OF TOURISM**

**REPUBLIC OF SOUTH AFRICA**

Private Bag X424, Pretoria, 0001, South Africa. Tel. (+27 12) 444 6780, Fax (+27 12) 444 7027

Private Bag X9154, Cape Town, 8000, South Africa. Tel. (+27 21) 469 5800, Fax: (+27 21) 465 3216

**NATIONAL ASSEMBLY:**

**QUESTION FOR WRITTEN REPLY:**

**Question Number: 687**

**Date of Publication: 30 August 2019**

**NA IQP Number: 12**

**Date of reply: 29 November 2019**

**Ms H Ismail (DA) to ask the Minister of Tourism:**

(a) What has she found to be the reason that the budget allocated to South African Tourism (SAT) has no correlation with the increase in tourism and (b) how was the budget to SAT calculated (i) in the past three financial years and (ii) for the 2019-20 financial year? NW1729E

**Reply:**

1. South Africa Tourism is entrusted with responsibilities of primarily focusing on marketing South Africa as a domestic and international tourist destination (leisure) and as a business tourism destination. Each year SAT develops an annual performance plan derived from its five year strategy. SAT’s five year strategy is guided by the strategic plan of the department. Each annual performance outlines priorities and programmes that SAT will be driving for that particular year and a budget for each priority or programme is allocated accordingly and approved by parliament. The primary goal of the marketing programmes driven within SAT is the increase in the number of tourists both International arrivals and domestic travellers.

Objectively getting travellers to choose South Africa as a destination of choice and getting South Africans to travel is influenced by factors that are within SAT’s control and those that are outside SAT’s control.

SAT can control factors such as the intensity of its campaigns, the countries it targets, the demographics it targets, and etc. which are outlined in the funded marketing framework. The strategy as expressed in each APP gives expression to how much budget is allocated to maximise on the factors that are within the control of SAT towards achieving the main goal which the increase in numbers.

Notwithstanding the investment in marketing, negative perceptions about South Africa are a significant barrier for international tourists. These issues lead to the divergence between budget allocations and the performance of SAT. The following are key issues that adversely affect the number of tourists visiting the country:

* Safety and security concerns
* The Cape Town Water Crisis Messaging that exaggerated the situation.
* Inappropriate wildlife interaction
* Immigration regulations particularly visa application processes and the recently scrapped requirement for unabridged birth certificate for minors travelling to South Africa.

(b) How was the budget to SAT calculated in the (i) past three financial years and (ii) for the 2019-20 financial year

The following table indicate the budget of SA Tourism’s budget for the past three financial years and for the 2019/20 financial year.



### Programme 1: Corporate Support

### Corporate Support provides support services to the organisation and ensures compliance with statutory

### Requirements.

### Programme 2: Business Enablement

### Business Enablement ensures that the strategic plan is developed and integrated with business performance monitoring, governance and evaluation. It provides centralised research insights and analytics to support the core business and provide an open source for information-sharing with the tourism sector.

### Programme 3: Leisure Tourism Marketing

Leisure Tourism Marketing provides destination tourism marketing, targeting both international and domestic leisure tourists.

### Programme 4: Business Events

### The Business Events programme markets South Africa as a business events

### Programme 5: Tourist Experience

The Tourist Experience programme aims to deliver a quality experience expected by international and domestic tourists by grading establishments, developing product capacity and building itineraries for tourists.