**QUESTION FOR WRITTEN REPLY**

**NATIONAL ASSEMBLY**

**“2399. Mr H C C Krüger (DA) to ask the Minister of Small Business Development:**

 **What are the full details of the (a) turnover, (b) profitability and (c) number of jobs created through her department’s National Gazelles Programme for its 2015-16 financial year intake for each of the 40 selected small-, medium- and micro-sized enterprises that participated?**

**NW2647E**

**REPLY:**

1. **Turnover and (b) Profitability**

The information provided in this response comprises the performance in percentages of all companies participating in the Gazelles programme (grouped by sectors). This response meets what the Small Enterprise Development Agency (SEDA) and the Department of Small Business Development (DSBD) can issue as public information limited by provisions of the Protection of Personal Information Act (POPIA). POPIA disempowers the Department and the implementing Agency on reporting on what may be viewed as a public domain, individual companies’ information which include profits and turnovers, release of such would have to be issued with written consent from respective companies.

The turnover and profitability figures fluctuate from month to month. Noted factors that contributed to the negative growth are as follows:

* Cyclical products that have low turnover during certain seasons and pick up thereafter.
* Product mix, especially with companies in the construction sector (short term contract more profitable than long term contracts).
* Government business which tends to peek in February-March of each year.
* Companies not always updating their information on the system on time.

The table below depicts turnover and profitability figures per sector grouping all 40 companies for period April 2016 to March 2017.

1. **Turnover results per sector grouping of the 40 companies in the programme**



1. **Profitability**

**Profitability results per sector grouping of the 40 companies in the programme**



1. **Staff numbers = Jobs per company**

As reported before, staff numbers have increased by 4**% from 1068 to 1112 for 9 months to December 2016**. The table below depicts employee numbers for each company.

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **SECTOR** | **COMPANY** | **Fulltime** | **Part time** | **Total** | **Fulltime** | **Part time** | **Total** |
| Agriculture and Agro-Processing | Comessa Food Services | 36 | 1 | 37 | 36 | 1 | 37 |
| Fawakhe Trading cc | 3 | 0 | 3 | 4 | 1 | 5 |
| Roses for u | 24 | 0 | 24 | 24 | 0 | 24 |
| Construction | F-F Engineering (AIRCONDITIONING) | 38 | 4 | 42 | 48 | 2 | 50 |
| Lakeshore Trading 102 | 30 | 68 | 98 | 30 | 69 | 99 |
| Ordained Trading | 15 | 28 | 43 | 15 | 28 | 43 |
| TCM Developments (Pty) Ltd | 73 | 0 | 73 | 73 | 0 | 73 |
| Energy and Green Economy | Conretype (Pty) Ltd |  |  | 0 |  |  | 0 |
| Cybronix (Pty) Ltd | 2 | 0 | 2 | 2 | 0 | 2 |
| iGreens | 4 | 1 | 5 | 4 | 0 | 4 |
| Gridbow Engineers & Technical Services | 10 | 15 | 25 | 10 | 15 | 25 |
| Ugesi Africa Consulting | 6 | 2 | 8 | 6 | 2 | 8 |
| Health and Bio-Sciences | Deline Investments(Pty) Ltd | 1 | 0 | 1 | 38 | 0 | 38 |
| Natural Medicinal Services | 8 | 1 | 9 | 8 | 1 | 9 |
| Omy Naidoo Pty Ltd | 3 | 1 | 4 | 3 | 1 | 4 |
| Information and Communication Technologies | Bayajula (Pty) Ltd | 16 | 135 | 151 | 16 | 136 | 152 |
| Digital Republic Consulting (Pty) Ltd | 15 | 0 | 15 | 14 | 1 | 15 |
| Lan Telecoms | 28 | 6 | 34 | 28 | 1 | 35 |
| Memeza Shout (Pty) Ltd | 5 | 0 | 5 | 6 | 8 | 14 |
| Pretend cc |  |  | 0 |  |  | 0 |
| Wam technology cc | 21 | 0 | 21 | 21 | 0 | 21 |
| Xspark | 4 | 1 | 5 | 6 | 0 | 6 |
| Management and Consulting | Futurent Consulting solutions(Pty) Ltd | 9 | 0 | 9 | 9 | 0 | 9 |
| Manufacturing | Amphiguard Brickyard | 55 | 0 | 55 | 55 |  | 55 |
| Buttercup trading 47cc | 4 | 0 | 4 | 4 | 2 | 6 |
| Bronscor | 11 | 0 | 11 |  | 10 | 0 |
| ECO Furniture Designs cc | 27 | 3 | 30 | 27 | 3 | 30 |
| Fred Footwear | 50 | 0 | 50 | 50 | 5 | 55 |
| National Adhesive Manufactures cc | 9 | 0 | 9 | 9 | 0 | 9 |
| Prothane Industrail cc | 22 | 0 | 22 | 31 | 0 | 31 |
| Umzungulu Windows (Pty) Ltd | 26 | 4 | 30 | 37 | 0 | 37 |
| Mining, Metals and Engineering | Brimis Engineering | 10 | 0 | 10 | 10 | 2 | 12 |
| Modi Mining cc | 152 | 2 | 154 | 152 | 2 | 154 |
| Tourism | Tzaneen Country Lodge cc | 63 | 0 | 63 | 39 | 0 | 39 |
| Vaalnest Bout Hotel | 16 | 0 | 16 | 11 | 0 | 11 |
| Transport and Logistics | DC Mobile Forklift mechanics |  |  | 0 |  |  | 0 |
|  | **Total** |  |  | **1 068** |  |  | **1 112** |

*These numbers will be updated when a second benchmarking exercise is taken in November 2017*.