

# Revised Strategic Plan for 2020/21 - 2024/25

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# **TABLE OF CONTENTS**

Executiv	re Authority Statement	5
Forewor	d by the Deputy Minister	7
Account	ing Officer Statement	9
Official S	Sign-Off	11
Part A: 0	Our Mandate	13
1. Cor	nstitutional mandate	13
2. Leg	islative and policy mandates	13
3. Ins	titutional policies and strategies over the five-year planning period	16
4. Rel	evant Court Rulings	17
Part B: C	Our strategic focus	18
5. Vis	ion	18
6. Mis	ssion	18
7. Val	ues	18
8. Situ	uational Analysis	18
8.1	. External Environment Analysis	20
8.2	Internal Environment Analysis	20
8.4	External Analysis	24
Part C: N	Measuring our performance	28
9. Ins	titutional performance information	28
The sev	en Priorities derived from the Electoral Mandate and SONA	29
>	Priority 1: A Capable, Ethical and Developmental State	29
>	Priority 2: Economic Transformation and Job Creation	29
>	Priority 3: Education, Skills and Health	29
>	Priority 4: Consolidating the Social Wage through Reliable and Basic Services	29
>	Priority 5: Spatial Development, Human Settlements and Local Government	29
>	Priority 6: Social Cohesion, Safer Communities	29
>	Priority 7: A Better Africa and a Better World	29
DEI	PARTMENT OF EMPLOYMENT AND LABOUR (DEL) PROGRAMMES AND ENTITIES	29
>	Priority 1: A Capable, Ethical and Developmental State	30
>	Priority 2: Economic Transformation and Job Creation	30
>	Priority 3: Education, Skills and Health	30
>	Priority 4: Consolidating the Social Wage through Reliable and Basic Services	30
>	Priority 6: Social Cohesion, Safer Communities	30

Priority 7: A Better Africa and a Better World	30
Institutional Performance Information	31
Measuring the impact	31
Priority 1: Capable, Ethical and Developmental State	32
Measuring outcomes	32
Priority 2: Economic transformation and job creation	33
Measuring outcomes	33
Priority 3: Education, Skills and Health	34
Measuring outcomes	35
Priority 4: Consolidating the Social Wage through Reliable and Basic Services	35
Measuring outcomes	36
Priority 6: Social cohesion and safer communities	36
Measuring outcomes	36
Priority 7: A better Africa and a better World	38
Measuring outcomes	38
Explanation of planned performance over the five-year planning period	39
Key risks and mitigations	43
11. Public Entities	45
Part D: Technical Indicator Description (TID)	46
Priority 1: A Capable Ethical and a Developmental State	46
Priority 2: Economic Transformation and Job Creation	47
Priority 3: Education, Skills and Health	49
Priority 4: Consolidating the Social Wage through Reliable and Basic Services	50
Priority 6: Social Cohesion, Safer Communities	51
Priority 7: A Better Africa and a Better World	52
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SEE Strategic Plan 2020/21-2024/25	54
1. Performance information	55
1.1 Measuring impact	55
1.2 Measuring Outcomes	55
1.3 Explanation of planned performance indicators over the five-year period	56
2. Key risks	57
Part D: Technical Indicator Description (TID)	57

# **Executive Authority Statement**

The five year Strategic Plan for 2020 – 2024 reflects the expanded mandate of the Department of Labour (DOL) to include 'Employment' with the focus shifting from labour market regulation to employment creation and the coordination of employment efforts throughout government and its agencies. This Strategic Plan reflects the reconfiguration of DOL to include 'Employment', a journey which is already underway. There is a roadmap, but it remains a work in progress.

The traditional mandate of the Department of Labour is in no way diminished and includes: labour market regulation, collective bargaining, social security [through the Unemployment Insurance Fund (UIF) and the Compensation Fund (CF)], health and safety, employment equity, supported employment enterprises, and inspection and enforcement.

Indeed the Strategic Plan seeks to strengthen these areas, for example by increasing the number of inspectors and enhancing their training. This is done in order to promote the objectives of decent work and in the belief that a well-regulated labour market, stable labour relations and a safe and humane work environment are preconditions for attracting investment for growth and employment creation.

In line with the policy mandate, we will be developing a national Employment Policy, supported by focused programmes and strategies on employment. This is all the more important in the present fast changing environment of climate change, energy choices and the onset of the Fourth Industrial Revolution (4IR).

In 2019 a Minister of Employment and Labour was appointed to the new Administration with the clear intention of expanding the mandate of the existing Department of Labour (DOL). As the Ministry, with DOL, we have been conceptualising the practical implications of the reconfiguration to DEL. This is envisaged in two phases. Phase 1: building on the existing strengths of DOL, and Phase 2: in the words of President Ramaphosa in the June 2019 SoNA speech: DEL will 'coordinate all government efforts to create jobs and reduce unemployment'.

Phase 1 [building on the existing strengths of DOL] has two main legs: leveraging existing resources in the Department and its entities (principally the UIF and CF) and utilising existing capacity and programmes to create and preserve jobs. This is already under way and includes the following:

The High Social Impact Fund, for example, R1.2 billion was used to purchase a 14% stake in a recapitalised Edcon (Edgars) with a saving of 140,000 direct and indirect jobs. This includes strict conditions and a turnaround plan. You can expect future major interventions under this programme.

TERS (the Temporary Employer/Employee Relief Scheme) – we have shifted our focus from endless training schemes in the past – often unrelated to the demands of the labour market – towards support for actual existing jobs in distressed companies. This involves referrals from the CCMA subsequent to the Section 189A process. The scheme will expand its impact with the development of improved turnaround times for applications for TERS funding.

Project Development Partnerships – this programme seeks to assist start-ups and small business – where there is no appetite from the usual funding institutions. The programme is expected to create 10,000 direct jobs plus additional jobs downstream. The programme involves incubation of entrepreneurs and assistance to access markets, as well as a specific project to support blacks, youths and women to establish six new Asset Managers.

The second leg of Phase 1 of the reconfiguration is to strengthen the role of Nedlac (National Economic Development and Labour Council) to promote social dialogue between the social partners – labour, business, communities and government - as per the directive of the President. This provides a strong foundation for

government's priority of attaining 'inclusive growth'. The implementation of Jobs Summit commitments and recent proposals of Labour to establish a special vehicle to assist Eskom out of its present funding crisis are examples of this. A major objective is to create the conditions for increased business confidence to unlock investment for growth and jobs.

The implementation of Phase 2 ['coordinating all government efforts to create jobs and reduce unemployment'] is envisaged as a longer-term process over the period of the Strategic Plan and will require further research and resources. This phase will be characterised by heightened engagement across government and the private sector in order to increase cooperation and alignment in tackling the current unemployment challenges – what the President refers to as 'joined-up government'.

An important example of this is the close cooperation between the Department and the PMO (Project Management Office) in the Presidency charged with leading the implementation of the Presidential Youth Employment Initiative. This includes accelerating our efforts to pathway young people into the economy. Unemployed work-seekers will receive active support, information and work readiness training to access employment, education and other opportunities. Through a partnership between the Harambee Youth Employment Accelerator and National Youth Development Agency – providing a growing digital platform - we are mapping all of the services that are available to young people so that they can find help and support anywhere in the country.

From the side of the Department, we provide a national physical footprint: 126 Labour Centres, 36 satellite offices and 490 visiting points. We will be opening new Youth Labour Centres in KwaZulu Natal (Newcastle and Durban) and Gauteng (Johannesburg), adding to the Cape Town Centre which is already up and running. We will continue to provide vocational services through our Public Employment Services (PES). Through this programme, the work seekers will get proper advice on job opportunities, will be registered on our employment database and, where possible, matched to the job opportunities available.

Improving accessibility to our services is very important in connecting us with our clients. To ensure that our suite of services reach almost everyone, we will be implementing a number of initiatives such as our "Taking services to the people" campaign, procurement of mobile buses, and exploring the possibility of extending our service hours. The Department will recruit young unemployed graduates to work at our key service points. This initiative will go a long way in improving service delivery, providing these young graduates with practical work place experience, and 'growing our own timber' in areas of critical skills.

I wish to thank for all their support, in particular Deputy Minister, Ms Boitumelo Moloi MP and the Director-General, Mr Thobile Lamati, as well as the management and staff of the Department and its entities: the CCMA, Productivity SA, the CF, the UIF and SEE (Supported Employment Enterprises).

MR T W NXESI, MP

**Executive Authority of Employment and Labour** 

# Foreword by the Deputy Minister

President Ramaphosa appointed the Minister TW Nxesi as the new Executive Authority for the reconfigured Department of Employment and Labour. This is the power assigned to the President in terms of Section 91(2) of the Constitution of the Republic of South Africa, 1996. The Constitution further outlines the Ministerial Responsibilities in Chapter 5.

Just recently, the Minister signed a Performance Agreement with the President to deliver on the Electoral Mandate. The contents of which sets out the powers and functions assigned to the Executive Authority. The performance agreement outlines in detail the electoral mandate prioritised in the 2020/2025 MTSF or the five-Year Strategic Plan.

Our 2020/2025 Strategic Plan and the 2020/2021 Annual Performance Plan is a detailed reflection of the SONA Commitments, the NDP Priority areas, specific targets and measurable performance indicators.

Our indicators, baselines and targets also have a direct link to the Medium-Term Strategic Framework (MTSF). The Director General of the Department has submitted to the Executive Authority, the delivery plan towards achieving the set Departmental targets. The Minister and I will be very tough on the evaluation, review and impact assessment of the planned targets and indicators. The 80 to 100% targets set by the President for this Department must be achieved in the following key responsibility areas:

- Provide political leadership contributing to the country's triple challenges, NDP Priorities and Medium-Term Strategic Framework 2020 – 2025
- Work towards achieving a capable, ethical and developmental state
- Provide institutional oversight on the HOD and the Department of Employment and Labour
- Provide political leadership and oversight. We are mandated to ensure that there's optimal political
  and administrative interface within the Department, provide support for good governance and
  participate in international and regional integration programmes and commitments.

This Departmental Strategic Plan and APP is a direct and actionable response to the Performance Agreement of the Minister. Our new mandate is to coordinate all government efforts to create jobs and reduce unemployment. The key responsibility area on political leadership contributing to the country's triple challenges, the NDP Priorities and the MTSF 2020 -2025 also responds to this new mandate.

Our target in this regard is to reduce unemployment to 20 - 24% with 1 million jobs especially for Youth, to grow the economy by 2- 3% and grow the country's levels of investment to 23% of the GDP.

This Administration led by the Director- General who brings more than 20 years of experience in the Public Service, with the adequate support of all the Deputy Director-Generals and all Senior Officials, will achieve all these targets.

In our very short period of this 6th Administration, the Minister and I have tabled very crucial pieces of legislation namely the Employment Equity Amendment Bill and the Compensation for Occupational injuries and Diseases Amendment Bill, that impact on the lives of the ordinary people. We owe it to the collective effort of the hardworking Departmental team, all Branches as well as Entities of this Department for the outstanding work. We know there's still much to be done.

The toughest journey of the next five years has just begun. It's going to be very difficult we know. What makes it even more difficult and yet exciting is the will of the people we serve who constantly need government services.

I wish to thank the Minister, Mr TW Nxesi, and the Director-General, Mr Thobile Lamati, as well as the management and staff of the Department and its entities: the CCMA, Productivity SA, NEDLAC, the CF, the UIF and SEE (Supported Employment Enterprises).



MS BE MOLOI
Deputy Minister of Employment and Labour

# **Accounting Officer Statement**

The revision of this Strategic Plan (SP) is caused by a magnitude of reasons, most predominantly that of the worldwide COVID-19 pandemic causing a decline in economic activity. As a result thereof the budget allocation to the Department was decreased with 7,2% or R261 924 million. Despite the budget cuts, the service delivery of the Department cannot be compromised- particularly in a time of economic hardship faced by so many of our citizens. The work of the Inspectorate and that of PES continues to be prioritised in this amended SP.

On 8 May 2019 South Africa held its sixth general elections to select a new National Assembly and Provincial Legislature. On conclusion of these general elections the President of the Republic of South Africa introduced a number of changes in our operating environment. Our Department is amongst the departments affected by the changes introduced by the President. After the general elections the President announced that the Department of Labour will now be known as the Department of Employment and Labour.

The consequential effect of the name change is an automatic extension of the mandate of the Department of Labour to include employment. There were many debates in the media and amongst ourselves as officials of the Department as to what this extension of mandate entails. Amongst other things, the first thing that came to our minds is that Government is serious about creating jobs and our country is embarking on a serious journey to create decent sustainable jobs.

We welcomed the President's announcement; because it confirmed to us that what we were doing all along as the Department through Public Employment Services; the Unemployment Insurance Fund and Productivity South Africa is aligned with the Sixth Administration's focus on job creation; generating higher income growth and most importantly serving the people of South Africa better.

The Government's focus on job creation initiatives like the Job Summit and the extension of the mandate of the Department of Labour are understandable; because the South African unemployment rate continues to be a challenge. In the last quarter of 2019 the South African unemployment rate remained at 29.1%. The concerning factor is that the net addition of 45 000 jobs over the quarter was not enough to compensate for the 125 000 people entering the workforce over the same period. It is also alarming to note that over the course of 2019 as whole, there was a net loss of 108 000 jobs. The largest loss of jobs was in the craft, and related trade sector, followed by technicians, elementary workers, plant and machine operators.

The 108 000 job losses had a knock on effect on other sectors such as the Domestic Worker sector. At the end of 2019 the Domestic Worker sector had a net loss of 16 000 jobs. It should be understood that when difficult economic conditions hit, households take a knock and resort to dropping their domestic workers, a way to cut monthly costs. This seems to suggest that we have a deep rooted structural unemployment challenge that affects everyone at all levels and immediate measurable action is required. We believe as the Department of Employment and Labour we cannot tackle this huge responsibility of creating jobs alone.

Therefore, there is only one question that stems out from the Department of Labour's extension of its mandate; the massive numbers of people entering the workforce and job losses. That question is "What are we as the Department of Employment and Labour planning to do to accommodate the new entrants in the labour force and prevent further job losses." At face value this appears to be a simple question to answer; therefore, a no brainer. The response to this question is not as simple as the question suggests; however, we are excited to respond to the challenge through detailed time bound strategies.

In responding to the challenge the Department has taken stock of all job creation instruments we have as a country; engaged in discussions with our strategic private and public stakeholders entrusted with these job creation instruments and now we are busy crafting a detailed long term Employment Strategy that will inform the mandate of the Department of Employment and Labour. However, the work cannot wait while we are doing all of that; therefore, we had to align our strategic direction as the Department of Employment and Labour with the Sixth Administration Government priorities.

Our Strategic Plan, over the next five-years, 2020/2025 and Annual Performance Plan for 2020/21 give an indication of our strategic direction and the performance targets; which amongst others will ensure that immediate actionable steps are put in place to stabilize the climbing unemployment rate. I am confident that with the support received from the Minister; Deputy Minister; Oversight Committees; Top Management and the entire staff of the Department of Employment and Labour the actionable steps outlined in our Strategic Plan and Annual Performance Plan will bear positive results.

Mr T Lamati

**Accounting Officer of Employment and Labour** 

# **Official Sign-Off**

It is hereby certified that this Revised Strategic Plan:

- Was developed by the management of the Department of Employment and Labour under the guidance of the Minister of Employment and Labour
- Takes into account all the relevant policies, legislation and other mandates for which the Department of Employment and Labour is responsible
- Accurately reflects the Impact, Outcomes and Outputs which the Department of Employment and Labour will endeavour to achieve over the period 2020/21- 2024/25.



Ms B Matebesi

**Deputy Director-General: Corporate Services** 

Macha

Ms A Moiloa

Deputy Director-General: Inspection and Enforcement Services



Mr S Morotoba

Deputy Director-General: Public Employment Services

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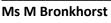
Mr V Seafield

Deputy Director-General: Labour Policy and International Relations



Mr B Maduna

**Chief Financial Officer** 



**Chief Operations Officer** 



Mr T Lamati

**Director General** 



Ms BE Moloi

**Deputy Minister** 

Approved by:

Mr TW Nxesi

Minister

# Part A: Our Mandate

#### 1. Constitutional mandate

The Department of Employment and Labour derives its mandate from the Constitution of the Republic of South Africa and gives effect thereto through a number of Acts which regulate labour matters in South Africa. Such legislation includes the Labour Relations Act (1995), the Basic Conditions of Employment Act (1997), the Employment Equity Act (1998), and the Occupational Health and Safety Act (1993).

The Department of Employment and Labour's legislative framework is informed by the South African Constitution, Chapter 2, and Bill of Rights:

- Section 9, to ensure equal access to opportunities
- Section 10, promotion of labour standards and fundamental rights at work
- Section 18, Freedom of association
- Section 23, To ensure sound Labour relations
- Section 24, To ensure an environment that is not harmful to the health and wellbeing of those in the workplace
- Section 27, To provide adequate social security nets to protect vulnerable workers
- Section 28, To ensure that children are protected from exploitative labour practices and not required or permitted to perform work or services that are inappropriate for a person of that child's age or their well-being, education, physical or mental health or spiritual, moral or social development is placed at risk and
- Section 34, Access to courts and access to fair and speedy labour justice.

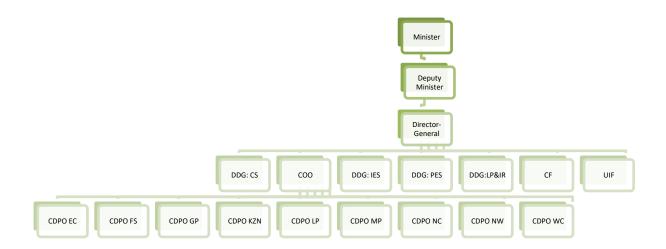
#### 2. Legislative and policy mandates

The Department administers the following legislation:

Serial	LEGISLATION	PURPOSE
No		
1	Labour Relations Act, 66 of 1995 (LRA), as amended	The Labour Relations Act (LRA), Act 66 of 1995 aims to promote economic development, social justice, labour peace and democracy in the workplace
2	Basic Conditions of Employment Act, 75 of 1997 (BCEA), as amended	The purpose of this Act is to advance economic development and social justice by fulfilling the primary objects of this Act which are:  (a) To give effect to and regulate the right to fair labour practices conferred by section 23(1) of the Constitution by:  (i) Establishing and enforcing basic conditions of employment  (ii) Regulating the variation of basic conditions of employment  (b) To give effect to obligations incurred by the Republic as a member state of the International Labour Organisation
3	Employment Equity Act, 55 of 1998 (EEA), as amended	The purpose of the Act is to achieve equity in the workplace, by

Serial	LEGISLATION	PURPOSE
No		
		(a) Promoting equal opportunity and fair treatment in
		employment through the elimination of unfair discrimination
		(b) Implementing affirmative action measures to redress the
		disadvantages in employment experienced by designated
		groups, to ensure their equitable representation in all
		occupational categories and levels in the workforce
4	Unemployment Insurance Act, 30 of	The Act empowers the Unemployment Insurance Fund to register
	2001, as amended (UIA)	all employers and employees in South Africa for unemployment insurance benefits
5	Occupational Health and Safety Act,	The Occupational Health and Safety Act aims to provide for the
	85 of 1993 (OHSA)	health and safety of persons at work and for the health and safety
		of persons in connection with the activities of persons at work and to establish an advisory council for occupational health and safety
		· · · · · · · · · · · · · · · · · · ·
6	Compensation for Occupational	To provide for compensation for disablement caused by
	Injuries and Diseases, Act 130 of	occupational injuries or diseases sustained or contracted by employees in the course of their employment, or for death
	1993 (COIDA)	resulting from such injuries or diseases; and to provide for matters
		connected therewith
7	National Economic Development and	To provide for the establishment of a national economic,
	Labour Council Act, 35 of 1994	development and labour council; to repeal certain provisions of
	(NEDLAC)	the Labour Relations Act, 1995; and to provide for matters connected therewith
8	Employment Services Act 4 of 2014	To provide for public employment services, their governance and
		functioning, including the registration of private employment agencies
	Skills Development Act 97 of 1998	To provide for transitional arrangements with regard to regulation
	subsections 22 - 24	of private employment agencies
9.	Unemployment Insurance	To provide for the imposition and collection of contributions for
	Contributions Act, 4 of 2002	the benefit of the Unemployment Insurance Fund; and to provide for matters connected therewith
10.	National Minimum Wage Act, Act 9	The National Minimum Wage Act 9 of 2018 aims:
	of 2018	<ul> <li>To provide for a national minimum wage</li> <li>To establish the National Minimum Wage Commission</li> </ul>
		To provide for the composition and functions of the National
		Minimum Wage Commission
		To provide for the review and annual adjustment of the
		<ul> <li>national minimum wage</li> <li>To provide for exemption from paying the national minimum</li> </ul>
		wage
		To provide for matters connected therewith

#### High level organisational structure of the Department



#### Service Delivery Sites of the Department

Services are rendered at nine Provincial Offices, 126 Labour Centres, 36 Satellite Offices and 490 Visiting Points across the country. To deliver on its core business of Public Employment Services, Inspection and Enforcement Services and Labour Policy and Industrial Relations, the Department has a staff complement of 9 250. The Department uses its fleet to provide services at satellite offices and visiting points. The provincial breakdown is as follows:

- In the Eastern Cape the Department delivers services at 16 Labour Centres, 5 Satellite Offices and 78 visiting points with a staff complement of 828 posts
- In the Free State the Department deliver services at 11 Labour Centres, 3 Satellite Offices and 69 visiting points with a staff complement of 535 posts
- In Gauteng the Department delivers services at 27 Labour Centres, 1 Satellite Office and 7 visiting points with a staff complement of 1 649 posts
- In KwaZulu-Natal the Department delivers services at 16 Labour Centres, 3 Satellite Office and 49 visiting points with a staff complement of 1 111 posts
- In Limpopo the Department delivers services at 13 Labour Centres, 7 Satellite Offices and 28 visiting points with a staff complement of 553 posts
- In Mpumalanga the Department delivers services at 14 Labour Centres, 2 Satellite Offices and 26 visiting points with a staff complement of 540 posts
- In the Northern Cape the Department delivers services at 7 Labour Centres and 95 visiting points with a staff complement of 342 posts
- In the North West Province the Department delivers services at 10 Labour Centres, 7 Thusong Service Centres and 34 visiting points with a staff complement of 458 posts
- In the Western Cape the Department delivers services at 12 Labour Centres, 8 Satellite Offices and 104 visiting points with a staff complement of 822 posts
- The Department is currently rolling out Kiosks to all Labour Centres, Youth Employment Centres and have other applications such as employment services available on internet and e-gov

# 3. Institutional policies and strategies over the five-year planning period

#### **STRATEGIES**

**Inspection and Enforcement Services (IES) Branch** started with its first strategy in 1999 and by 2001 it was being implemented. The premise of the first strategy was to offer a one-stop service to clients in order to avoid duplications of services and to avoid several inspectors pitching up at the workplaces of employers.

By 2008, IES was ready to implement its second strategy, this strategy was different from the first in that it sought to introduce four Pillars of service delivery and in so doing, ensure the professionalisation of the inspectorate. The process was broken up in phases with the first phase focusing primarily on changes to the inspectorate in the provinces in relation to the structure specifically in the provincial offices. The second phase included changes to the inspectors in the Labour Centres, this was halted due to amongst other things, funding.

There was also the introduction of the Standard Operating Procedure which focussed on the standardisation of the manner in which the inspector conducted his/her work daily (before, during and after the inspection or other similar work.

The Pillars are comprised as follows:

- Professionalisation of inspectors and services Task base inspector to professional inspector
- 2. Customer centred approach The client comes first
- **3. Improved compliance -** Re-active response to self-monitoring. Prosecutions are prioritised
- **4. Effective and supportive business process management -** Silo to teams and systems –and includes: ICT; Operationalise service package and appropriate structure.

#### **POLICIES**

On 1 January 2019, the National Minimum Wage Act (NMWA) was introduced for implementation by IES (monitoring and enforcement) and Labour Policy and Industrial Relations (establishment and implementation of a National Minimum Wage Commission). The primary purpose was to provide for a minimum wage for the most vulnerable. Certain sectoral determinations would still be applicable after the introduction of the NMWA.

The recent updates of various pieces of legislation such as the Employment Equity Act were also being fully implemented in order to give effect to the recent changes introduced.

**The Public Employment Services Branch** will develop a number of policies during the MTEF period to respond to a number of identified challenges:

- Employment Policy the policy will be developed in line with the ILO Employment Policy guidelines to ensure that the country has a coordination framework for all employment initiatives in the country. The policy will be consulted extensively to receive maximum input and to ensure buy in or support during its implementation stages
- 2. **Labour Migration Policy** the policy is in line with the South African Development Countries (SADC), Ministers of Employment/Labour and Ministers of Interior/Home Affairs for all member states to have Migration Policies that will assist in the management of movement of labour and the African Union (AU) protocol on the movement of labour in the region

- 3. **Strategy or Employment Schemes framework** the framework is intended to provide short term employment in the midst of oversupply of labour and few employment opportunities available. The framework is intended to provide short term employment relief especially amongst young people, to stimulate the economy through multiple exit strategies that will allow participants to generate own income
- 4. **Partnership Agreements** PES will also embark on a number of partnership agreements that are intended to assist in the capacity development of staff, to expand the PES services and secure commitment by employers to use PES services.

# 4. Relevant Court Rulings

#### a) African Labour Civil Rights Union (ALCRU) v Registrar of Labour Relations: (J 1605/17)

This was an appeal in terms of section 111(3)(b) of the Labour Relations Act. The Registrar of Labour Relations refused to register the Applicant (ALCRU) as a trade union as a result of its shortcomings in terms of the relevant sections of the Labour Relations Act, 66 of 1995 as amended. The Registrar found that the union:

- 1. Had no members
- 2. Could not account financially
- 3. There was no proper formation of the union.

The court found that the Registrar was correct in finding that the union was not formed as a genuine trade union. The Court further found that the Registrar was correct to conclude that the union did not have proper financial control measures. The appeal of the Appellant (ALCRU) was dismissed.

Judgement was delivered on 9 November 2018.

#### b) Solidarity v Minister of Employment and Labour and 5 Others (J 3092/2018)

The Human Rights Commission published their Equality report titled "Achieving substantive economic equality through rights-based radical socio-economic transformation in South Africa. In short, this report finds that the definition of designated groups as determined in the Employment Equity Act (EEA) is non-compliant with both the Constitution and international law obligations. This report therefore recommends that the EEA be amended in order to target more nuance groups, based on needs and socio economic indicators. Solidarity took the view that the report cannot merely be ignored due to its factual existence. Solidarity was of the view that the Equality report has recommendations that ought to be actioned by the Respondents including the Minister of Employment and Labour.

In summary: The court held that there is no statutory or other regulatory provision that deems the Equality Report binding on government or any other party. The court placed emphasis on the fact that the South Africa Human Rights Commission itself did not intend the Report to be binding and considered it to be a research report intended to contribute to the public discourse and to provide advice and guidance to government in fulfilling its constitutional obligations. Hence, the court found that there was no basis on which this court is empowered to confirm or otherwise enforce the report's findings and recommendations for the purpose sought by Solidarity or for any other purpose. The court dismissed the application with no cost.

Judgement was delivered on 8 October 2019.

# Part B: Our strategic focus

#### 5. Vision

The Department of Employment and Labour strives for a labour market which is conducive to investment, economic growth, employment creation and decent work.

#### 6. Mission

Promote employment and regulate the South African labour market for sustainable economic growth through:

- Appropriate legislation and regulations
- Inspection and enforcement
- Protection of worker rights
- Provision of employment services
- · Promoting equity
- · Provision of social protection
- Promote social dialogue

#### 7. Values

We shall at all times be exemplary in all respects:

We treat employees with care, dignity and respect

We respect and promote:

- Client centred services
- Accountability
- Integrity and ethical behaviour
- Learning and development

We live the Batho Pele Principles

We live the principles of the Department's Service Charter

We inculcate these values through our performance management system.

# 8. Situational Analysis

As the country adjusts to the drastic technical recession, questions are inevitably being asked on the impact of Covid-19. At this stage, it is reported that no one knows when the pandemic will be brought under control, or what the multiplier effects of different negative economic shocks will bring. However, it is reported that Covid-19 is a health shock, which has mutated into a complicated tangle of a demand shock, a supply shock and a financial shock, all coming together at a time when South Africa was poorly fortified economically to deal with it<sup>1</sup>.

According to Statistics South Africa (Stats SA), the South African economy slipped already into recession in quarter four of 2019 by 1.4% followed a contraction of 0.8% (revised) in the third quarter of 2019. Again, the real GDP decreased by 2.0% in the first quarter of 2020<sup>2</sup>. This is the third consecutive quarter economic decline while the Covid-19 impact is still looming. Furthermore, the

<sup>&</sup>lt;sup>1</sup> https://www.capetalk.co.za/articles/379782/south-africa-s-economy-to-shrink-by-23-5-in-2q-2020-absa-forecast

 $<sup>^{\</sup>rm 2}$  Stats SA released GDP figures on 30 June 2020 at 11h30.

International Monetary Fund (IMF) projections reported that: "...Because of the Covid-19, the global economy is projected to contract sharply by –3% (but by -5.8% in South Africa) in 2020, much worse than during the 2008/09 financial crisis... Because the economic fallout is acute in specific sectors, policymakers will need to implement substantial targeted fiscal, monetary, and financial market measures to support affected households and businesses domestically<sup>3</sup>..."

Besides, an experimental survey study conducted by Stats SA<sup>4</sup> has also deepened our understanding on the business impact resulting from Covid-19. Only 707 businesses that were VAT registered have participated to the survey for the reference period from 30 March - 13 April 2020. In the report, the following key results are highlighted amongst others<sup>5</sup>:

- √ 46.4% indicated temporary closure or paused trading activity;
- ✓ 50.4% expected their workforce size to stay the same in the two weeks after the survey, while 36.8% reported that their workforce size is expected to decrease;
- ✓ 28.3% indicated that their workforce has decreased working hours and 19.6% reported laying off of staff in the short term:
- ✓ 38.2% of businesses applying for financial assistance reported that they would use government relief schemes;
- ✓ 30.6% indicated they can survive less than a month without any turnover, while 54% can survive between 1 and 3 months;
- √ 46.3% of the workforce were able to meet business demands, and 43% of the workforce were
  not able to meet business demands (the rest reported 'unsure').

In view of this, the South African President Cyril Ramaphosa announced<sup>6</sup> an R500 billion (\$26bn) stimulus package about 10% of the Gross Domestic Product (GDP) to deal with the devastating socioeconomic impact of Covid-19 and days of lockdown. He said "the money would come from its adjustment budget, the Unemployment Insurance Fund and multilateral institutions... he stressed that the pandemic requires an economic response that is equal to the scale of the disruption it is causing..." Thus, the measures introduced to assist the economy include:

- R20 billion to assist efforts that address the pandemic;
- R20 billion for municipalities for the provision of emergency water supply, increased sanitisation of public transport and facilities, and providing food and shelter for the homeless;
- A six-month temporary Covid-19 grant of R50 billion. This means that child support grant beneficiaries will receive an extra R300 in May and from June to October they will receive an additional R500 each month. All other grant beneficiaries will receive an extra R250 per month for the next six months;
- A special Covid-19 Social Relief of Distress grant of R350 a month for the next 6 months will be paid to individuals who are currently unemployed and do not receive any other form of social grant or UIF payment;
- R100 billion for protection of jobs and to create jobs;
- R40 billion for income support payments for workers whose employers are not able to pay their wages;
- R200 billion-loan guarantee scheme to be introduced to help businesses pay salaries, rents and suppliers. Companies with a turnover of less than R300 million a year can participate;

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<sup>&</sup>lt;sup>3</sup> International Monetary Fund (IMF), World Economic Outlook, April 2020.

<sup>&</sup>lt;sup>4</sup> The official statistics take time to be published, as in real time economic data produced by other statistical data producers, e.g., the Department of Employment and Labour.

<sup>&</sup>lt;sup>5</sup> Statistics South Africa, Business Impact Survey of the Covid-19 pandemic in South Africa, 21 April 2020

 $<sup>^{\</sup>rm 6}$  The Presidency of South Africa, President Speech, 21 April 2020.

With regard to the above, the Department of Employment and Labour (DEL) has made significant progress in the payment of applications. As of 24 June 2020, the Unemployment Insurance Fund (UIF) has paid R8.4 billion (R 8 401 750 767.94) to 149 120 employers who submitted applications on behalf of 2 037 458 employees. In total, the Funds has disbursed close to R28 billion (R27 717 930 315.10) since 16<sup>th</sup> April 2020. The payments were intended as a stopgap measure for a period of three months or until such time that lockdown restrictions were eased and the economy slowly reopened.

#### 8.1. External Environment Analysis

South Africa is faced with triple socio-economic challenges of high unemployment, inequalities and poverty as identified in the National Development Plan (NDP), Vision 2030. The unemployment rate is among the highest in the world, in the third quarter of 2019, unemployment remained at 29% (official definition) or 38.5% (expanded definition) from June 2019. Young people are the most affected group with a youth unemployment rate of 41% (official definition) and 52% (expanded definition)<sup>7</sup>.

Over half of unemployed young people including those that are discouraged from looking for jobs, find it difficult to access opportunities in the labour market as a result of their low levels of education, low skills, lack of experience and other social and economic related factors. The high levels of unemployment also mirror the low levels of economic growth of the country.

Compliance levels to labour laws in the country remains relatively static with one in every three employers complying when inspected. Some sectors have better compliance levels than others. Transformation in the market place remains a challenge with very low compliance levels at Employment Equity - DG review level with little or no movement in relation to black people in senior management level positions and little movement in relation to women in senior positions.

The National Minimum Wage Act that was introduced on 1 January 2019 will receive most of the attention throughout the 2019/2020 financial year. There will be a concerted effort to intensify inspections in order to contribute to improved compliance.

OHS has been focused more on the formal sector and to some degree on the SMMEs but very little attention has been given to the informal sector that makes up most of the population. Very little attention has also been paid to the important aspect of HIV/AIDS at the workplace and this should change as it has the potential to destabilise the existing workforce.

#### 8.2 Internal Environment Analysis

In line with the Presidential Cabinet announcement post National and Provincial Elections in June 2019, the purpose of an internal strategic session was to concretise the President's injunction to expand the mandate of the Department of Labour and to establish the Department of Employment and Labour along the following lines:

Department of Employment and Labour "will coordinate all government efforts to create jobs and reduce unemployment", and by extension, it "will be required to change its approach from mere compliance enforcement to facilitating job creation." [SONA, 20 June 2019]

<sup>&</sup>lt;sup>7</sup> Statistics South Africa, Quarterly Labour Force Survey, (Quarter two 2019), Statistical release P0211, South Africa

The strategic session undertaken by the Department followed extensive engagements between the Project Management Office (PMO) in the Presidency and the Department, research and analysis into possible options and the practical steps already taken to strengthen the employment dimension of the Department, which is already implicit in the mission of the Department.

The process of the reconfiguration of the Department of Labour to Department of Employment and Labour is not taking place in a vacuum. The department and its entities have a massive physical and digital footprint. It has established structures, processes and programmes – though there are challenges around ICT, financial controls (in certain cases) and lack of coordination resulting in working in silos. In addressing these challenges, the Department builds a basis for the expanded mandate, whilst strengthening its capacity to implement the traditional mandate of labour market regulation, compliance enforcement, decent work, etc.

Politically, the department is tasked with expanding the mandate and charting a way forward towards the creation of the Department of Employment and Labour. Legally and administratively, before the promulgation process is finalised and at the time of tabling this Strategic Plan in March 2020, the Department is still constituted as the Department of Labour. The task at hand is to close this gap as part of a larger project to streamline the architecture of government. The President will announce the new configuration of government departments at the end of March 2020. The Department is expected to take a lead in making proposals on the future shape and direction it intends to take.

After extensive strategic sessions it was resolved that:

- 1. That the reconfiguration of Department of Labour to Department of Employment and Labour would take place in two phases:
  - Phase 1: Building on the strengths of the current department
  - Phase 2: Coordinating all government efforts to create jobs and reduce unemployment.

#### 2. **Phase 1** to consist of the following:

- Expanding the employment dimensions of the current department and leveraging existing
  resources for greater job creation and retention. The Temporary Employee Relief Scheme
  (TERS) programme would be an example of this. Therefore, in practical terms, the process of
  reconfiguration is already underway, albeit in an ad hoc fashion.
- Strengthen the role of NEDLAC for greater engagement with business to foster confidence
  and investment and to promote participation in job creation and protection. The
  Department/NEDLAC's leadership of the Presidential Jobs Summit implementation process
  has provided important indicators of what would be required in this respect. Again, this is an
  indication that, on the ground, reconfiguration is already taking place.

#### 3. **Phase 2** will entail the following:

Coordinating all government efforts to create jobs and reduce unemployment is envisaged
as a process involving further research, expanded capacity in relation to labour market policy
and extensive engagement with stakeholders.

#### In achieving the abovementioned it was further resolved as follows:

- 4. The Department will engage the Technical Advisory Centre (GTAC) of National Treasury to provide an objective rapid diagnosis of the Department and its entities to:
  - Identify strengths and weaknesses of the Department and entities as is, and in the light of the new mandate
  - Undertake a skills and resources audits and deficits/gap analysis

- Assess the impact and cost effectiveness of current programmes and structures of the Department and its entities, as is – and in relation to the new mandate
- Provide proposals/options to strengthen/leverage existing programmes and for remedial action where necessary.
- 5. The Department will engage the ILO to assist to conceptualise the 'End State' for the Department and the entities:
  - Drawing on best international practice
  - Concretising the expanded mandate on employment
  - Continuing its work on the role of NEDLAC with a view to expanding its role in relation to employment creation and driving social dialogue.
- 6. The Department will further strengthen NEDLAC by:
  - Finalising processes to appoint an Executive Director and Chief Financial Officer
  - Resourcing NEDLAC to provide the necessary services to social partners in line with the previous ILO review of NEDLAC and any further research.

# 8.3 Strategic Planning Process in the Department of Employment and Labour: STOP, START and CONTINUE Concept.

From 2018 to date, to further strengthen its situational analysis and respond to emerging challenges, the Department adopted a new strategic planning approach where Branches and the Funds were assigned a responsibility to complete a the STOP (Current State), START (Strategy) and CONTINUE (Desired State) Concept. This concept was further developed for strategic planning aligned to the new MTSF of the sixth administration and the Theory of Change in the Public Sector. The STOP (Current State), START (Strategy) and CONTINUE (Desired State) Concept informs the impact statement devised by the Department: A labour market which is conducive to decent employment. The process entailed the institutional outcomes of the four executing programmes of DEL. Linked to these, interventions, indicators and assumptions upon which the execution of the strategy of the Department would be based were devised below.

- To analyse the current state of affairs and to stop anything that is not beneficial to the service delivery of the Department
- To develop a pathway for change by starting projects, initiatives that have a great impact for the service delivery of the Department
- To continue with projects that are yielding intended outcomes, results and have significant impact on service delivery.

The Department's four Branches and the two Funds developed their proposals on the STOP (Current State), START (Strategy) and CONTINUE (Desired State) Concept for implementation during 2019/20 and the MTEF.

Action plans have been developed by Branches and the Funds to execute the Stop (Current State), Start (Strategy) and Continue (Desired State) Concept. The expectation was that Branch Plans and those of the Funds will continue to reflect the Stop (Current State), Start (Strategy) and Continue (Desired State) Concept for 2020/21. Conducting situational analysis during the planning exercise is key in coming up with realistic priorities. The Stop (Current State), Start (Strategy) and Continue (Desired State) exercise is a practical example of a situational analysis with a view to effect change

that will take the organisation to its desired state. The 2020/21 Planning Cycle is taking place following the elections; therefore, it is a requirement for the department to align its plans with a renewed government agenda and start to implement new priorities. Most importantly, the 2020/21 Planning Process requires the Department to position itself to deliver on its new and expanded mandate of Employment.

Programmes	Departmental Outcome	STOP (Current State)	START (Strategy, interventions, activities)	CONTINUE (Desired State)		
	Impact Statement: A labour market which is conducive to decent employment					
Administration	Strengthen the institutional capacity of the Department	Distant relationship with clients     Haphazard implementation of ICT projects     Missing / delay planned targets on the ICT projects     Reactive behaviour on support response     Can't be done mentality	<ul> <li>Organisational Structure evaluation and alignment to the business of the Department</li> <li>Improving on communicating Departmental stories in both traditional and electronic media</li> <li>Prioritisation methodology for ICT projects</li> <li>Managing and proactive measures on the unplanned ICT downtimes</li> <li>Provision of solutions to the clients</li> <li>Proactive in building partnerships with clients and reaching out</li> <li>Advocacy of the HRM policies and monitoring of implementation</li> <li>Reorganising and re-assignment of staff that has been rendered "redundant" after implementation of e-gov initiatives</li> <li>Incorporate the issue of skills transfer to staff on all the contracts and also enforce the employment of locals on these contracts, and monitor</li> <li>Find a happy place to do work and be productive and effective and inculcate a culture being self-driven</li> </ul>	<ul> <li>Improve on the head office provincial coordination and support for corporate services</li> <li>Leading department in the use of social media</li> <li>Review of policies in line with the new Public service regulations</li> <li>Managing unplanned ICT down times</li> <li>Employee and client satisfaction surveys</li> <li>Embracing the advent of new technology and smart way of doing administrative processes</li> </ul>		
Inspection and Enforcement Services	Promote     Occupational     health services     Contribute to     decent     employment     creation     Protect     vulnerable     workers     Strengthen     occupational     safety     protection     Promote sound     labour relations     Development of     the     Occupational     Health and	Complaining about limited resources, inter alia and over reliance on the fiscus     Tolerating mediocrity around discharging of management functions     Not paying enough attention to the CSOs as part of the value chain in relation to capacity building and development, etc.	Implement a comprehensive and effective implementation of the case management system (including change management)  Commencement of the 2nd phase of specialisation Defining of the calibre of the inspector in the 4th IR Leveraging of technology (usage of drones in investigations and conducting skype inspections etc.) Conducting inspections through the use of auxiliary inspectors	<ul> <li>Training Academy (full implementation)</li> <li>Non-monetary recognition for performance</li> <li>Strengthen monitoring as a governance function (e.g. monitoring of the SOP; filling of vacancies and expenditure of the budget)</li> <li>Strengthen the implementation of the MoUs with the internal and external stakeholders</li> </ul>		

Programmes	Departmental Outcome	STOP (Current State)	START (Strategy, interventions, activities)	CONTINUE (Desired State)		
	Impact Statement: A labour market which is conducive to decent employment					
	Safety policies					
Public Employment Services	Contribute to decent employment creation	Underspending on the budget     Stop registering opportunities without verification     No current PES Indicator will be stopped	<ul> <li>Present a new value proposition to employers, to encourage them to use the PES services</li> <li>In exchange for free quality service, employers must commit to placing work seekers</li> <li>Get closer to the recruitment needs of the individual employers</li> <li>Reduce recruitment costs to employers, freeing up their resources to employ more workers</li> </ul>	<ul> <li>Improve Quality of service</li> <li>Improve Quantity by widening coverage</li> <li>Improve speed through real time processing</li> <li>Service through targeting individual recruitment needs of employers</li> <li>Digitise the ESSA platform further, by benchmarking and partnering with modern platforms like LinkedIn, and other employment related databases</li> <li>Increase marketing and communication of the PES services</li> <li>Improve the operational efficiency and effectiveness</li> </ul>		
Labour Policy and Industrial Relations	Contribute to decent employment creation     Protect vulnerable workers     Promote sound labour relations     Monitor the impact of legislation	Poor planning by departmental officials when applying for visas should not impede on. Embassies adherence to strict protocols and such should be respected     Non-compliance with ILO Constitutional obligations under article 19 (unratified conventions) and article 22 (ratified conventions)     Non-compliance with project updates in terms of the Decent Work Country Programme	<ul> <li>Effectively discharging our obligations to international institutions by virtue of our affiliation</li> <li>Developing effective strategies to encourage conformity with international labour standards internationally and regionally</li> <li>Strengthening our links in Southern Africa, to encourage a convergence in labour policies between South Africa and her neighbouring countries and to promote regional economic integration by monitoring and assessing labour trends in the region</li> </ul>	Monitoring the impact of legislation through research     Amending legislation in areas where research evidence point to     Socio Economic Impact Assessment truthfully and engage affected stakeholders to get their views and also to action their views where they shows advantage to building sound labour markets		

# 8.4 External Analysis PESTEL

According to the Department of Planning, Monitoring and Evaluation (DPME), SWOT and PESTEL analysis are planning tools suitable for the planning process. The new DPME Planning Guideline provides clear guidelines for conducting Environmental Analysis for a government planning exercise.

The Departmental Environmental Scanning process followed the guidelines provided by DPME in an attempt to identify strategic internal capabilities while trying to understand external influences. Branches and Provinces responded with their unique inputs to the Departmental Environmental Analysis.

Internal strengths within an organisation include dedicated and properly skilled human resource, motivated employees, and adequate financial resources, initiatives for IT systems, developmental performance management system, and strong seamless communication channels. Both Branches and Provinces provided inputs highlighting areas of strengths. The analysis of the internal weaknesses focused on shortfalls in areas that if not strengthened, the organisation might not achieve its intended results. Some of the examples that are known as weaknesses include, lacking the required resources, (human, financial, ICT, processes and structure supported by strong organisational culture towards managing for results) is an indication that an organisation will not achieve its mandate and no public value will be created. The Branches and Provinces provided inputs highlighting areas of weaknesses in their respective operational units.

The analysis of the external environment was guided by a PESTEL Analysis with a focus on identifying Threats and Opportunities. The identified threats and opportunities are situations that are presented by the external environment. Some areas that can be considered as threats or challenges include: reduction in budget allocation due to poor economic conditions, unfunded mandates which may lead to failure to meet organisation goals which will affect the image of the organisation, poor or weak relations with unions, lack of support from the public, etc.

This exercise provides an organisation a chance to exploit these opportunities presented by the external environment in order to meet the goals of the organisation and create public value. The external environment presents opportunities. It should be noted that based on the inputs received, the Department has many opportunities that need to be exploited.

A comparison summary of the PESTEL analysis focusing on external opportunities has been provided. Below is a summary of Branches and Provincial inputs of the Department:

Threats /Challenges	Ор	portunities	-	ions for overcoming h Threat	adv	tions for taking rantage of each portunity
Political Analysis						
More public ser protests as peotend to resort to violent protests effective service delivery     Duplication of Sand government departments and municipalities and having a database unemployed we seekers     Political interfeint the recruitments selection procework-seekers	ple o o o o o o o o o o o o o o o o o o o	Establishing relationships and partnerships with stakeholders such as SETAs and Municipalities to recruit for EPWP projects from PES Revive the local stakeholder forums where new developments on legislation will be discussed. Make use of local forums to educate the stakeholders Integration of PES/LAP/Entities	•	The engagement of key stakeholders will help address challenges of intergovernment relations Working through clusters may also assist to overcome the challenge of duplication of services	•	In order to create a conducive environment for employment creation, the Department will have to work closely with key stakeholders Establishing relationships and partnerships with stakeholders such as SETAs and Municipalities to recruit for EPWP projects from PES
Economic Analysis			ı		ı	
Shrinking economic with job losses     Increased Retrenchments     High levels of unemployment particularly amyouth	,	Job summit agreement concentrating on areas with job opportunities to be implemented	•	Implementation and monitoring of the job summit agreement Lessen the policy regulation burden on small businesses to create a conducive environment for	•	The shrinking economy provides an opportunity for the public sector to be innovative and prioritise on how to use government resources effectively.

Threats /	Challenges	Opportunities	-	ions for overcoming n Threat	adv	cions for taking antage of each portunity
to fa man	get cuts may lead illure to fulfil the date		•	business growth and job creation Economic depression poses challenges to current labour market programmes and policies, necessitating high level of research to be done	•	Value for money should be created at all times
Social An			ı			
rate incre bene grea  The tran negation on state incre result uner thick the tran thick the tran thick the tran thick the trans the tran	unemployment means an ease in eficiaries and a ter reliance on UIF slow pace of sformation has eative implication ocial cohesion and etal unity eased immigration liting in increased mployment rate is levels of mployment aten political and al stability	Strengthening the working relationship with external stakeholders in established statutory institutions such as Chapter 9 institutions and other similar bodies like NEDLAC, CCMA, ILO, etc. Increase in compliance rate which in-turn leads to an increase in disposable income resulting in alleviated poverty Increased media communication awareness with regards NMW which increases awareness across the country	•	Engage with community leaders and civil society to avoid interruption of services Implement the policies with vigour as they seek to contribute in the transformation of the labour market	•	Continue to engage with social partners for buy-in and support Intensify compliance with Departmental legislation and measure the impact
Technolo	gical Analysis					
advabig of trad and emp also rese Four Revo thre due Auto Busi tech resp Dep ham to p class	annological ancement posing challenge to itional definitions venues for alloyment, which challenge the way arch is conducted th Industrial clution may pose a at to job losses to Technology and comation of ness Processes d advancing nology: non onse from the artment is pering our ability rovide "world s" services	<ul> <li>Re-skilling, up-skilling and multi-skilling of staff to adapt to the fourth industrial revolution</li> <li>Roll out Wi-Fi in all centres to assist with services that can be rendered without having to queue</li> <li>ESSA System Interlink with other government departments such as Departments of Education (qualification evaluations) and Home Affairs (verification of ID)</li> </ul>	•	The organisation needs to consider better use of technology as we are in the 4IR which talks to the internet of things and the future of work We are clearly not optimally utilising this aspect to its fullest	•	New regulation to protect new job categories created by technology Introduction of paperless working environment Install Kiosks in all LC to assist in the influx and specially to have the youth register them on ESSA other than to complete ESSA forms at offices
	I Analysis	Name of C	1 -	Involuntary 62		To talourable
affe rese	ate change is cting jobs and arch on this area ot considered a	<ul> <li>New research focus on climate change is required to support planning on labour</li> </ul>	•	Implementation of the Job summit agreement deals with green economy	•	To identify opportunities presented by the Green Economy

Threats /Challenges	Opportunities	Options for overcoming each Threat	Options for taking advantage of each opportunity
priority as more urgent priorities are identified due to limited resources within the Department	market support to industries that are in danger of being affected  • Engage with NEDLAC social partners on the future of economy		
Low level or poor level of compliance by employers     No legislation that binds other departments or potential employers to employ through department of labour (Employment Service Act)	<ul> <li>Improved compliance level</li> <li>Affiliation to professional bodies</li> <li>Customised Labour Inspector Qualification / learning academy</li> <li>Influence legislative changes based on experiences on the ground</li> <li>Strengthening the relationship with enforcement agencies</li> <li>Promulgation, amendment and signing of a legislation that can bind all departments and other potential employers to recruit through the</li> </ul>	We need to make full use of our policies to adequately protect the worker	While our threats are very critical, our opportunities have the ability to harness what currently appears to be a challenge     More opportunities and placement will be created

# Part C: Measuring our performance

# 9. Institutional performance information

The Medium-Term Strategic Framework (MTSF) for the period 2019 -2024 has identified seven key priorities that will be the focus of government for the sixth administration. The Department of Planning, Monitoring and Evaluation (DPME) provided the 2019 -2024 MTSF as the overarching plan of Government over the next five years. Government departments provided inputs to the NDP Five Year Implementation Plan for 2019 – 2024 also known as the MTSF 2019 -2024. Inputs were submitted to DPME on 26 July 2019 right after the National and Provincial Elections. In order to submit consolidated inputs to the NDP Five-Year Implementation or the Medium Term Expenditure Framework for 2019-2024, the Department inclusive of Public Entities, held its first strategic planning session on the 15 -16 July 2019 to deliberate on the Department's contribution to the MTSF for 2019 -2024.

The planning session was subsequent to a Top Management meeting of the Department of Employment and Labour held on the 02 July 2019 in Cape Town to interrogate the NDP Five-Year Implementation plan for 2019 -2024. Subsequent to the meeting on the 02 July 2019, the Corporate Planning Team (OCOO), met with the Public Entities on 5 July 2019, whereby a presentation of the NDP Five-Year Implementation Plan for 2019 -2024 was conducted for public entities to interrogate and provide their inputs.

In implementing its new mandate of Employment and Labour, the Department will focus on the following new activities:

- Coordinating and monitoring all employment activities of government, non-governmental organisations and entities
- Streamline the Public Employment Services and the establishment of Employment Centres
- Close cooperation with the Department of Higher Education and Training, the Department of Basic Education and SETA's to enhance the employability of work-seekers by improving their skills levels
- Through Productivity-SA assist SMME's to do business and grow the enterprises.

In addition the Department will enhance and reinvigorate social dialogue and the social impact through the NEDLAC processes.

The Department will establish one integrated ICT system to improve the ease of doing business within the Department, UIF and CF.

The establishment of an Ethics Unit will be instrumental in the intensified fight against corruption and fraud.

Below is a summary of priority areas that were identified as relevant to the Department of Employment and Labour for the MTSF 2019-2024. The final inputs to the NDP Five-Year Implementation Plan/MTSF were formally presented by Branch/Programme Heads, and the Commissioners during the Strategic Planning Session held on the 15-16 July 2019 and chaired by the Director-General. Further refined inputs were provided by the Programmes and Public Entities on the 19 July 2019 and were submitted to the Minister, Deputy Minister and Director-General for sign-off.

#### The seven Priorities derived from the Electoral Mandate and SONA

- Priority 1: A Capable, Ethical and Developmental State
- Priority 2: Economic Transformation and Job Creation
- Priority 3: Education, Skills and Health
- Priority 4: Consolidating the Social Wage through Reliable and Basic Services
- > Priority 5: Spatial Development, Human Settlements and Local Government
- Priority 6: Social Cohesion, Safer Communities
- Priority 7: A Better Africa and a Better World

#### **DEPARTMENT OF EMPLOYMENT AND LABOUR (DEL) PROGRAMMES AND ENTITIES**

- 1. Programme 1: Administration: Ministry; Deputy Minister, Director General's Office; Corporate Services (CS), Chief Operations Officer (COO), Chief Financial Officer (CFO)
- 2. Programme 2: Inspection and Enforcement Services (IES)
- 3. Programme 3: Public Employment Services (PES)
- 4. Programme 4: Labour Policy and Industrial Relations (LP and IR)
- 5. Unemployment Insurance Fund (Schedule 3A Public Entity): UIF
- 6. Compensation Fund (Schedule 3A Public Entity): CF.

Entities established in terms of various legislations and cabinet decisions to assist the Department in meeting its mandate include:

- 1. Commission for Conciliation, Mediation and Arbitration (CCMA)
- 2. National Economic Development and Labour Council (NEDLAC)
- 3. Productivity South Africa (Productivity SA)
- 4. Supported Employment Enterprises (SEE)

#### **Department of Employment and Labour's Outcomes:**

- Outcome 1: Promote Occupational Health Services
- Outcome 2: Contribute to Decent Employment Creation
- Outcome 3: Protect Vulnerable Workers
- Outcome 4: Strengthen Multilateral and Bilateral Relations
- Outcome 5: Strengthen Occupational Safety Protection
- Outcome 6: Promote Sound Labour Relations
- Outcome 7: Monitor the Impact of Legislation
- Outcome 8: Strengthen the Institutional Capacity of the Department
- Outcome 9: Development of the Occupational Health and Safety Policies
- Outcome 10: Promote Equity in the Labour Market

In the medium-term, the Department of Employment and Labour will contribute mainly to the following Medium-Term Strategic Framework (MTSF) Priorities:

- **Priority 1:** A Capable, Ethical and Developmental State
- **Priority 2:** Economic Transformation and Job Creation
- Priority 3: Education, Skills and Health
- ➤ **Priority 4**: Consolidating the Social Wage through Reliable and Basic Services
- **Priority 6**: Social Cohesion, Safer Communities
- > Priority 7: A Better Africa and a Better World

## **GOVERNMENT PRIORITIES AND DEPARTMENTAL STRATEGIC GOALS**

GOVERNMENT PRIORITY	Departmental Outcome	IMPLEMENTING BRANCH/ PUBLIC ENTITY
PRIORITY 1:  A Capable, Ethical and Developmental State	<ul> <li>Strengthen the institutional capacity of the Department</li> </ul>	Administration (DEL + PE)
PRIORITY 2: Economic Transformation and Job Creation	Contribute to decent employment creation	IES PES LP&IR SEE UIF CF CCMA Productivity SA NEDLAC
PRIORITY 3: Education, Skills and Health	<ul> <li>Promote Occupational health services</li> <li>Contribute to decent employment creation</li> <li>Protect vulnerable workers</li> <li>Strengthen occupational safety protection</li> <li>Promote sound labour relations</li> <li>Monitor the impact of legislation</li> <li>Development of the Occupational Health and Safety policies</li> </ul>	PES Productivity SA UIF CF IES

GOVERNMENT PRIORITY	Departmental Outcome	IMPLEMENTING BRANCH/ PUBLIC ENTITY
PRIORITY 4: Consolidating the Social Wage through Reliable and Basic Services	Strengthening social security	UIF CF IES
PRIORITY 6: Social cohesion and safer communities	Promote Equity in the labour market	LP&IR
PRIORITY 7:  A better Africa and a better World	Strengthen multilateral and bilateral relations	LP&IR

# **Institutional Performance Information**

# Measuring the impact

Impact statement	A labour market which is conducive to decent employment

# **Priority 1: Capable, Ethical and Developmental State**

A capable, ethical and development state underpins all seven priorities of the MTSF. It is a vision of strong leadership, a focus on people and improved implementation capability. Facilitating this vision into action will involve a transition to a more functional and integrated government, which is capacitated with professional, responsive and meritocratic public servants to strengthen relations and efficiency. Intergovernmental and citizen engagements are also key enablers of this priority to ensure the joint pursuit of a capable state.

The following key definitions are provided for Priority 1, namely:

**Capable state:** A capable state has the required human capabilities, institutional capacity, service processes and technological platform to deliver on the NDP through a social contract with the people.

**Ethical state**: An ethical state is driven by the constitutional values and principles of public administration and the rule of law focused on the progressive realisation of socio-economic rights and social justice as outlined in the Bill of Rights.

**Developmental state:** A developmental state aims to meet people's needs through interventionist, developmental, participatory public administration. Building an autonomous developmental state driven by the public interest and not individual or sectional interests; embedded in South African society leading an active citizenry through partnerships with all sectors of society.

#### **Measuring outcomes**

MTSF Outcome	Departmental Outcome	Outcome Indicator	Baseline	Five year target	Implementing Programme
Functional, Efficient and     Integrated Government	Strengthen the institutional capacity of the Department	1.1 Reduction in the vacancy rate	10%	Funded Vacant positions filled within 4 months of becoming vacant	Corporate Services
		1.2 Acquisition, maintenance and improvement of ICT services	90 % system availability	95% system availability	Corporate Services

# **Priority 2: Economic transformation and job creation**

Sustainable long-term growth is needed to sharply reduce unemployment. This requires both broad structural reforms as well as targeted interventions. As we navigate an uncertain global environment and local fiscal constraints, we need to rebuild confidence and galvanise investment.

## **Measuring outcomes**

MTSF Outcome	Departmental Outcome	Outcome Indicator	Baseline	Five year target	Implementing Programme
2. More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	Contribute to decent employment creation	2.1 Number of jobs created per year through Job Summit agreement initiatives coordinated through the implementation of Jobs Summit framework agreements	New Indicator	Monitor and report on the target set by the Presidential Job Summit agreement (275 000 jobs created per year) <sup>8</sup>	Labour Policy and Industrial Relations
	Contribute to decent employment creation	<ul><li>2.2 Number of jobs created through the Presidential Comprehensive Youth Employment interventions</li><li>2.3 Number of youth NEET absorbed in employment</li></ul>	New indicator	1 million youth jobs by 20249 DEL: 256 050 (contributors PES: 190 000, SEE and Designated Groups: 1 000; UIF (LAP): 61 050; CF: 4 000)	Public Employment Services
	Contribute to decent employment creation	2.4 Employment Policy developed, consulted, piloted and implemented	New Indicator	Employment policy implemented by 2024	Public Employment Services

<sup>&</sup>lt;sup>8</sup> Labour Policy and Industrial Relations monitor the creation of jobs through the Jobs Summit.

<sup>&</sup>lt;sup>9</sup> DEL will identify all key departments and private programmes in the employment space, secure agreement on the reporting mechanisms, prepare and submit reports.

MTSF Outcome	Departmental	Outcome Indicator	Baseline	Five year target	Implementing
	Outcome				Programme
3. Investing for accelerated	Promote Equity in	3.1 Number of Employment	EEA inspections	The five year target	Inspection and
inclusive growth	the labour market	Equity Act (EEA) inspections:	conducted in	is anticipated to be	Enforcement
		which includes EE Procedural	2018/19 3 610	18 420 workplaces	Services
		inspections, DG Reviews and		inspected and	
		Reassessments, workplaces		transformed	
		(designated employers)		(inclusive of 1812	
		conducted per year to-determine		DG Reviews)	
		compliance with Employment			
		Equity legislation			
4. Increased economic	Protect vulnerable	4.1. Number of workplaces	172 229	The inspectors will	Inspection and
participation, ownership,	workers	inspected per year to determine		visit 838 560	Enforcement
access to resources,		compliance with the National	NMWA only	workplaces over the	Services
opportunities and wage	Promote sound	Minimum Wage Act and the	implemented on 1	next five years	
equality for women, youth	labour relations	Basic Conditions of Employment	January 2019 <sup>10</sup>		
and persons with disabilities		Act			

# Priority 3: Education, Skills and Health

The Department contribute to this priority through the Labour Activation Programmes of the Unemployment Insurance Fund. Details of this are found in their Strategic Plan. The Programme Public Employment Services involvement is to identify the participants to the Labour Activation Programmes from the unemployed persons that are registered on the Employment Services South Africa system. The numbers will be included under the Annual Performance Plan indicator: Work-seekers placed in work and learning opportunities.

<sup>&</sup>lt;sup>1010</sup> The FY 2019/20 information is not available to indicate the baseline.

#### **Measuring outcomes**

MT	SF Outcome	Departmental	Outcome Indicator	Baseline	Five year target	Implementing
		Outcomes				Programme
5.	Safe and healthy work	Promote Occupational	5.1	23 027	Year 1 = 23 844 –	Inspection and
	environment	health services	Number of Employer/User		this target is for	Enforcement
			inspected per year to		existing inspectors	Services
		Protect vulnerable	determine compliance with		in FY 2020/21	
		workers	the Occupational Health		4 x Years = 397 776	
			and Safety legislation		(2021/22-2024/25)	
		Strengthen				
		occupational safety			This is what will be	
		protection			achieved in the	
					next 5 x Years =	
		Development of the			421 620	
		Occupational Health				
		and Safety policies				

An additional 500 OHS inspectors will be employed by the Inspection and Enforcement Services Branch in the year 2020/21. This will be an entirely new group made up of 100 Principal Inspectors (SR 10) and 400 junior inspectors (SR8). The 500 new inspectors will be trained and mentored in the first year and will therefore not be productive in the first year. The target in the first year therefore will be composed of inspections conducted by existing inspectors. The Target for the remaining four years will be 397 776 which will be composed of both the existing inspectors and the new inspectors. The aggregated total for the full five years will be 421 620 inspections.

# Priority 4: Consolidating the Social Wage through Reliable and Basic Services

A comprehensive, inclusive and responsive social protection system ensures the resilience of citizens. Social protection is critical for income security and protecting human capital during transition phases, as well as promoting the flexibility and competitiveness of the economy, particularly in an environment where change will accelerate as cultural, climate and technological change put traditional livelihood, solidarity and coping mechanisms under more pressure.

#### **Measuring outcomes**

MTSF Outcome	Departmental Outcomes	Outcome Indicator	Baseline	Five year target	Implementing Programme
6. Comprehensive social security coverage	Strengthening social security	6.1. Number of Employer audits conducted per year to determine compliance with UIA, UICA and COIDA	19 340	Coverage for employees will improve with 131 580 employers visited over the next 5 years	Inspection and Enforcement Services

# **Priority 6: Social cohesion and safer communities**

A socially cohesive and safe South Africa requires a series of intersecting interventions that unite our country. To achieve this vision, a democratic culture of participation and equality must be instilled, but it also requires dedicated interventions to address actions that undermine these values. Achieving social cohesion and safe communities requires strengthening criminal justice platforms, police services and community participation in public policing. This work cannot be done without improving the trust in our public sector and its institutions

## **Measuring outcomes**

MTSF Outcome	Departmental Outcomes	Outcome Indicator	Baseline	Five year target	Implementing Programme
7. Equal opportunities, inclusion and redress	Promote Equity in the labour market	7.1 Amendment of the Employment Equity Act	Employment Equity Act	Employment Equity Act amended, enacted and enforced by 2024	Labour Policy and Industrial Relations
		7.2 At least 2% annual increase in the representation of Africans in senior and middle management levels	Africans constituted 23.2% and 40.2% at senior and middle management levels as reported by designated	Set sector targets and monitor to achieve at least 50% of middle and senior management	Labour Policy and Industrial Relations

MTSF Outcome	Departmental Outcomes	Outcome Indicator	Baseline	Five year target	Implementing Programme
		7.3 Number of persons with disabilities employed increased annually with at least 1.5% of the total workforce reported by designated employers	employers in 2018 EE Reporting period (2018-2019 EE Annual Report (19th CEE Annual Report) Persons with disabilities constituted 1% of total workforce in both Public and Private sectors as reported in 2018 EE reporting period (2018-2019 EE Annual Report (19th CEE Annual	are African by 2024 <sup>11</sup> Set sector targets and monitor to achieve at least 2.5% of employed adults between the age of 15 and 65 will be persons with disabilities by 2024 <sup>12</sup>	Labour Policy and Industrial Relations
		7.4 Development of Income differential data collection tool (EEA4 form) for designated employers	New indicator	Income differential data collection tool (EEA4 form) for designated employers developed and	Labour Policy and Industrial Relations

<sup>&</sup>lt;sup>11</sup> The underlying architecture of the Employment Equity Act does not allow for the Department to ensure this rate of transformation. The EEA is predicated on voluntary compliance and therefore the Department cannot force companies to transform at this rate.

<sup>&</sup>lt;sup>12</sup>The underlying architecture of the Employment Equity Act does not allow for the Department to ensure this rate of transformation. The EEA is predicated on voluntary compliance and therefore the Department cannot force companies to transform at this rate. The Department's proposal in this regard would be to track and report on the employment of persons with disability on an annual basis

MTSF Outcome	Departmental Outcomes	Outcome Indicator	Baseline	Five year target	Implementing Programme
				implemented by 2022	

### Priority 7: A better Africa and a better World

Over the next five years, we will continue working towards global peace, people-centred development and prosperity for all. We will capitalise on our role in supporting multilateral frameworks to resolve global disputes and assist Africa in laying the foundations for a shared future.

The international relations arena has undergone rapid changes through globalisation. The natures of agreements, both political and economic, are complex and require countries to clearly articulate their foreign policy objectives and identify and forge relationships that will have positive geo-political impacts.

### **Measuring outcomes**

MTSF Outcome	Departmental Outcome	Outcome Indicator	Baseline	Five year target	Implementing Programme
8. A Better South Africa	Strengthen multilateral and bilateral relations	8.1 Country obligation to SADC and AU fulfilled	New indicator	90% of obligations fulfilled	Labour Policy and Industrial Relations
		8.2 Payment of South African contributions to international organisations (in which we are a member) in full and on time	New indicator	South Africa's participation in international organisations is secured to advance national interest	Labour Policy and Industrial Relations

# Explanation of planned performance over the five-year planning period

MTSF Outcome	Outcomes contribution to the achievement of MTSF	Enablers	Outcomes' contribution to the impact
1. Functional, efficient and integrated government	The planned outcomes will contribute towards an ethical and corrupt free public service and lead to building of trust by the Public. The settling and resolution of Hot line cases will contribute towards a citizenry that has confidence in government processes	The outcome indicators have a direct relationship with the outcome intended and will ensure a direct response and achievement of the set outcome	Over a period of five years the outcomes should lead to the changed perception of the Public service by citizens and bring the citizens closer to the Public service. Further the Public service should project and ethical behaviour that is representative of people holding public office and that care about the citizens
2. More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	The Public Employment Services, choice of outcomes linked to the NDP, relate to a labour market that is more responsive to economic opportunity. The outcomes indicators aim at:  • Raising employment levels and incentivising the entry of young people into the labour market  • Continuous career pathing and preparing work-seekers for entry and re-entry to the labour market. The NDP envisions unemployment dropping to 6% by 2030.	Sufficient budget to enable the establishment of employment centres and provision of equipment is required	The achievement of the outcome indicators will have the impact of improved placement of work seekers into either learning opportunities or permanent jobs
	The outcomes will assist many work seekers, to register themselves as work seekers on the national register of the employed, and receive job preparation support, including counselling, psychometric assessment and job preparation		

MTSF Outcome	Outcomes contribution to the achievement of	Enablers	Outcomes' contribution to the
	MTSF		impact
3. Investing for accelerated inclusive growth	Promote sound labour relations and stable labour market, which is critical for economic growth and attracting direct investment that is important to fight poverty, inequality and unemployment. Further promotes decent work, which is inclusive of improved terms and conditions of employment for women, youth and persons with disabilities. The rationale for the choice is the furtherance and the achievement of the intentions of the Constitutional obligations of South Africa, which is to promote fair labour practice and freedom of association. In addition, the indicators will assist South Africa to comply with their International Labour obligations in terms of ratified ILO Conventions and promote sustainable economic growth and employment to advance the objectives of the NDP in accordance with Chapter 3 of the NDP	Enabler is the Labour Relations Act, which requires the registration of labour organisations for the purpose of participating in orderly collective bargaining; and extension of collective agreements to nonparties by the Minister to promote decent work, especially for the vulnerable workers in the labour market	The impact is intended to fight poverty, inequalities and unemployment through sound labour relations and stable labour relations
4. Increased	Inequality is one of the key issues that still need to	Resources remain one of the key	Each employer visited should
economic	be addressed in the South African labour market	challenges to ensure that employers	translate to an employer that
participation,	given the slow pace of transformation. Job	comply. Monitoring workplaces	complies and is transformed. A well
ownership, access	creation, job preservation and ensuring that	requires a full suite of resources and	trained, well-resourced inspector
to resources,	decent work is maintained, where human rights	a reduced budget will impede	should achieve the intended impact
opportunities and	and workers' rights are synonymous. The NDP	progress already made. Inspectors	
wage equality for	has, amongst other things its focus in these areas	in the office and not on the road	
women, youth and	as a priority. The informal sector is undoubtedly a	means lower monitoring which	
persons with	key component of the work of the inspector going	translates to non-complying	
disabilities	forward. Protection of vulnerable workers and	employers	
	those who were previously disadvantaged will		
	become a priority in order to correct the		
	anomalies of the past.		

MTSF Outcome	Outcomes contribution to the achievement of	Enablers	Outcomes' contribution to the
	MTSF		impact
	Transformation is embedded in the Employment Equity Act and when properly implemented it is anticipated that the desired level of compliance will be achieved. To date, the level of compliance and the anticipated transformation of the labour market have been almost static and over the last twenty years the movement towards full transformation has been nothing short of alarming. It is anticipated that the current structure and work that has been done will support what is anticipated over the next five		
5. Safe and healthy	years     Each employee in South Africa has the right to	Full complement of Occupational	Healthy workforce keeps the
work environment	work in a safe and healthy work environment.	Health and Safety inspectors	economy running. It reduces the
	Through OHS inspections of workplaces the		cost on social protection funds
	department ensures that employers safeguard		
	their employees from incidents at the workplace		
	by providing the correct protection for those jobs		
	that require it. It also prompts employers to		
	ensure that the buildings are safe and hazard free for the employees to work in		
6. Comprehensive	The social protection of workers has been and	Resources remain one of the key	While the ultimate desire would be
social security	always will be a priority and deals effectively with	challenges to ensuring that	to achieve a 100% compliance rate,
coverage	the key concerns around the triple scourge of	employers comply. Monitoring	each step taken however will be
	poverty, unemployment and inequality.	workplaces requires a full suite of	closer to the desired state. Ways
	Inspectors will use all means at their disposal to	resources and a reduced budget will	will have to be found that bring
	achieve the desired state	impede progress already made.	employers to the table in order to
		Inspectors in the office and not on	move to the ultimate aim
		the road means lower monitoring	
		which translates to non-complying	

MTSF Outcome	Outcomes contribution to the achievement of MTSF	Enablers	Outcomes' contribution to the impact
		employers. There is a dire need to foster the relevant relationships in critical sectors in order to achieve the desire outcomes	
7. Equal opportunities and redress	Inequality is one of the key issues that still need to be addressed in the South African labour market given the slow pace of transformation. Job creation, job preservation and ensuring that decent work is maintained, where human rights and workers' rights are synonymous. The NDP has, amongst other things its focus in these areas as a priority. The informal sector is undoubtedly a key component of the work of the inspector going forward. Protection of vulnerable workers and those who were previously disadvantaged will become a priority in order to correct the anomalies of the past.  Transformation is embedded in the Employment Equity Act and when properly implemented it is anticipated that the desired level of compliance will be achieved. To date, the level of compliance	Resources remain one of the key challenges to ensure that employers comply. Monitoring workplaces requires a full suite of resources and a reduced budget will impede progress already made. Inspectors in the office and not on the road means lower monitoring which translates to non-complying employers	Each employer visited should translate to an employer that complies and is transformed. A well trained, well-resourced inspector should achieve the intended impact
	and the anticipated transformation of the labour market have been almost static and over the last twenty years the movement towards full transformation has been nothing short of alarming. It is anticipated that the current structure and work that has been done will support what is anticipated over the next five years		

MTSF Outcome	Outcomes contribution to the achievement of MTSF	Enablers	Outcomes' contribution to the impact
8. A Better South Africa	The international labour programme of the Department is a sub-set of the broader South African foreign policy that promotes human rights and a broad developmental agenda both in the continent and the world. South Africa's foreign policy is firmly premised on its domestic priorities; hence, the country expects great dividends from linking the global labour agenda (i.e. promoting rights at work, encouraging decent employment opportunities, enhancing social protection and strengthening dialogue) to domestic priorities such as sustainable economic growth, employment, social justice and ultimately equality for all. The two reports highlight progress in achieving these objectives	The research reports would be developed upon availability of funds to outsource identified research projects and also to fund logistics related to conducting research internally by the department staff	The output contribute in providing policy evidence that is aimed at ensuring the relevance of the department intervention in protecting employees, provide evidence that have the potential for new jobs and reskilling linked to the aim of reducing unemployment, poverty and inequality and also put women and people with disabilities in a position to get into decent and new forms of jobs

# **Key risks and mitigations**

Out	comes	Key risks	Risk mitigation
1.	Functional, efficient and integrated government	Third parties not providing the services (electricity and network cabling) required to operate daily	Ensure each office have back-up generators and Wi-Fi network
2.	More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	Insufficient placement of registered work- seekers in registered opportunities	<ol> <li>Automation of PES processes</li> <li>Conclusion of strategic partnerships</li> </ol>
3.	Investing for accelerated inclusive growth	Non-compliance by employers and users with labour legislation	<ol> <li>To improve compliance with the Employment Equity Act through targeting companies such as JSE listed companies and institutions of Higher Learning</li> <li>Increasing the capacity of inspectors</li> </ol>

Outcomes		Key risks	Risk mitigation
ownership, acce opportunities ar	omic participation, ess to resources, nd wage equality for women, ons with disabilities	Non-compliance by employers and users with labour legislation	<ol> <li>Advocacy programs target problematic and high risk sectors</li> <li>Blitz Inspection Programmes conducted at provincial level into specific sectors</li> <li>Increasing awareness of external stakeholders</li> <li>Increasing the capacity of inspectors</li> </ol>
5. Safe and Health	y work environment	Non-compliance by employers and users with labour legislation	<ol> <li>Advocacy programs target problematic and high risk sectors</li> <li>Blitz Inspection Programmes conducted at provincial level into specific sectors</li> <li>Increasing awareness of external stakeholders</li> <li>Increasing the capacity of inspectors</li> </ol>
6. Comprehensive	social security coverage	Non-compliance by employers and users with labour legislation.	<ol> <li>Advocacy programs target problematic and high risk sectors</li> <li>Blitz Inspection Programmes conducted at provincial level into specific sectors</li> <li>Increasing awareness of external stakeholders</li> <li>Increasing the capacity of inspectors</li> </ol>
7. Equal opportuni	ities and redress	Insufficient labour market research conducted in terms of monitoring the impact of legislation	Secure labour market research topics from the Branches through the Executive Committee
8. A Better South A	Africa	Delay in annual obligation notification that will delay payments	Regular communication with the international organisations

# 11. Public Entities

Name of Public Entity	Mandate	Outcomes	Current Annual
			Budget (R thousand)
Unemployment Insurance Fund (UIF)	The Unemployment Insurance Fund contributes to the alleviation of poverty in South Africa by providing short-term unemployment insurance to all workers who qualify for unemployment related benefits.	More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	1
	The Fund is financed by a dedicated tax on the wage bill	Expanded access to PSET opportunities	
		Comprehensive social security system	
(CF)	The Compensation Fund's main objective is to provide compensation for disability, illness and death resulting from occupational injuries and diseases	More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	17 805
		Comprehensive social security system	
Productivity South Africa (Productivity SA)	Productivity SA is mandated by government, organised labour and organised business to improve the productive capacity of the economy and thus contribute to South Africa's socio-economic development and competitiveness	More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	57 069
Commission for Conciliation, Mediation and Arbitration	The Commission for Conciliation, Mediation and Arbitration (CCMA) was established in terms of the Labour Relations Act, 1995 as amended. It is mandated to promote social justice and fairness in the workplace by delivering ethical, qualitative, innovative and cost effective dispute management and resolution services, institution building services, education, training and development, and efficient administration	More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	1 025 990
National Economic Development and Labour Council (NEDLAC)	The National Economic Development and Labour Council was established in terms of the National Economic Development and Labour Council Act, 1994. The Act requires organised labour, organised business, community based organisations and government, as a collective, to promote the goals of economic growth; participate in economic decision making and social equity; seek to reach consensus and conclude agreements on matters pertaining to social and economic policy; consider all proposed labour legislation relating to labour market policy and all significant changes to social and economic policy before these are introduced in Parliament; and encourage and promote the formulation of coordinated policy on social and economic matters	More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	62 114
Supported Employment Enterprises (SEE)	The SEE is established in terms of the Employment Services Act to provide employment for people with special disabilities in the various factories across provinces that manufacture wood, linen and steel products	More decent jobs created and sustained, with youth, women and persons with disabilities prioritised	153 049

# Part D: Technical Indicator Description (TID)

Indicator Title	Title of the indicator verbatim from the strategic plan	
Definition	The meaning of the indicator	
	The explanation of technical terms used in the indicator	
Source of data	Where the information is collected from	
Method of Calculation / Assessment	How the performance is calculated (quantitative)	
	How the performance is assessed (qualitative)	
Assumptions	Factors that are accepted as true and certain to happen without proof	
Disaggregation of Beneficiaries	Target for Women	
(where applicable)	Target for Youth	
	Target for Persons with Disabilities	
Spatial Transformation (where	Contribution to spatial transformation priorities	
applicable)	Description of the spatial impact area	
Desired performance	Information about performance that is higher or lower than the targeted	
	performance is desirable	
Indicator Responsibility	Who is responsible for managing or reporting on the indicator	

## Priority 1: A Capable Ethical and a Developmental State

Indicator Title	1.1 Reduction in the vacancy rate
Definition	Vacant post on the approved establishment must be filled in order to deliver service to
	the community
Source of data	Establishment report and Vacancy Report from provinces, funds for consolidation at HQ
Method of Calculation / Assessment	Quantitative
	Count the number of vacant posts against total establishment
	Number of posts vacant divided by total number of posts multiply by 100 equals
	vacancy rate
	Provide information on age analysis of vacancies
Assumptions	All vacant posts are funded.
	Adherence to the Standard Operating Procedure on Recruitment and Selection
	Availability of required skills in the labour market
Disaggregation of Beneficiaries	Women
(where applicable)	Youth
	Persons with Disabilities
	These groups will benefit and statistics will be reported
Spatial Transformation (where	Throughout South Africa
applicable)	
Desired performance	All funded vacant posts filled within 4 months of becoming vacant
Indicator Responsibility	Deputy Director-General: Corporate Services

Indicator Title	1.2 Acquisition, maintenance and improvement of ICT services
Definition	ICT system is essential for service delivery as all services are computerised. If the ICT
	services are down clients cannot be served
Source of data	ICT service management reports that determine the downtime or time lost due to a
	fault in the ICT services or due to electricity problems
Method of Calculation / Assessment	Quantitative
	Add the reported downtimes together (accumulative)
Assumptions	SITA services are 90% available, Electrical Power downtimes are below 10% and there is
	no disaster
Disaggregation of Beneficiaries	Women
(where applicable)	Youth
	Persons with Disabilities
	These groups will benefit although not specifically reported in the statistics
Spatial Transformation (where	Throughout South Africa
applicable)	
Desired performance	Systems should be working 90% of the office operating hours
Indicator Responsibility	Deputy Director-General: Corporate Services

# **Priority 2: Economic Transformation and Job Creation**

Indicator Title	2.1 Number of jobs created per year through Job Summit agreement initiatives coordinated through the implementation of Jobs Summit framework agreements
Definition	Monitor and report on the target set by the Presidential Job Summit agreement (275 000 jobs created per year)
Source of data	Progress reports from partners and role players
Method of Calculation / Assessment	Quantitative
	Statistics from the role players reports added together per reporting cycle
Assumptions	All role players and partners submit reports on time
Disaggregation of Beneficiaries	Women
(where applicable)	• Youth
	Persons with Disabilities
	These groups will benefit from the policy – statistics will be requested in this format
Spatial Transformation (where	Throughout South Africa
applicable)	
Desired performance	275 000 jobs created per year
Indicator Responsibility	Deputy Director-General: Labour Policy and Industrial Relations

Indicator Title	2.2 Number of jobs created through the Presidential Comprehensive Youth
	Employment Interventions
Definition	Monitor the creation of jobs as agreed through the Presidential Comprehensive Youth
	Employment Interventions
Source of data	Reports from partners and role players
Method of Calculation / Assessment	Quantitative
	Statistics added together per reporting cycle
Assumptions	All role players and partners submit reports on time
Disaggregation of Beneficiaries	Women
(where applicable)	Youth
	People with Disabilities
	These groups will benefit from the policy – statistics will be requested in this format
Spatial Transformation (where	Throughout South Africa
applicable)	
Desired performance	200 000 jobs created per year
Indicator Responsibility	Deputy Director-General: Public Employment Services

Indicator Title	2.3 Employment Policy developed, consulted, piloted and implemented
Definition	An Employment Policy will be developed, consulted and implemented
Source of data	Approved Employment Policy implemented
Method of Calculation /Assessment	Qualitative
	Approval of the Employment Policy
Assumptions	Human and financial resources available to undertake the development, consultations,
	piloting and implementation
Disaggregation of Beneficiaries	Women
(where applicable)	Youth
	Persons with Disabilities
	These groups will benefit from the policy
Spatial Transformation (where	Throughout South Africa
applicable)	
Desired performance	Policy approved and implemented by 2024
Indicator Responsibility	Deputy Director-General: Public Employment Services

Indicator Title	3.1 Number of Employment Equity Act (EEA) inspections: which includes EE Procedural inspections, DG Reviews and Reassessments, workplaces (designated employers) conducted per year to-determine compliance with
Definition	Subject number of employers to inspection to establish whether they comply with employment law  Number - the target number states how many employers will be inspected in a given financial year

	Employers – Defined in the respective Acts (Employment Equity Act)
	Inspections – is a process undertaken by the Inspector to determine employer's
	compliance with employment law and includes audits, re-assessments and follow ups
	Compliance – is a state of employer after inspection is conducted and the employer is
	found to be obedient with employment law
	Employment law - means all labour legislation administered by the Minister of
	Employment and Labour (EEA)
Source of data	Source:
Source of data	Number – APP, Branch Work Plan, Provincial Work Plan, Labour Centre Work Plan
	(Targets must be aligned to APP)
	Employers – as per complaints/ request received and targeted randomly as per APP
	(notice of inspection)
	Inspections – Signed Inspection Reports signed-off by Inspector and Supervisor.
	Compliance – Signed off Inspection report and Inspection register
	Per Year – financial year (1 April until 31 March)
	Employment law - means all labour legislation administered by the Minister of
	Employment and Labour (EEA)
	Collection of data
	Process set out in the IES Standard Operating Procedures
Method of Calculation / Assessment	Quantitative
	Signed off weekly inspection plan per inspector
	Completed and Signed-off Inspection reports at finalisation of inspections and signed-
	off IES registers
	Number of inspections on employers across Labour Centres, Provincial Offices and Head
	Office to be consolidated
	Information collected at labour centres collated and submitted to provincial offices
	Information collected at Provincial Office submitted to Head Office (IES Branch)
	Information collected at Head office included in Branch Report
Assumptions	The target will be met with a full complement of staff in IES.
Disaggregation of Beneficiaries	Women
(where applicable)	Youth
	Persons with Disabilities
	These groups will benefit although not specifically reported in the statistics
Spatial Transformation (where	Throughout South Africa
applicable)	040.1041 0040.1.11104
Desired performance	Target number of employers inspected exceeded
Indicator Responsibility	Inspector-General (DDG:IES)
malcator responsibility	וויסףככנטו סכוופומו (סטטובט)

Indicator Title	4.1. Number of workplaces inspected per year to determine compliance with the
	National Minimum Wage Act and the Basic Conditions of Employment Act
Definition	Subject number of employers to inspection to establish whether they comply with employment law
	Number –number of workplaces inspected to determine compliance with the National Minimum Wage Act and the Basic Conditions of Employment Act = the target number states how many employers will be inspected in a given financial year Employers – Defined in the respective Acts  - Basic Conditions of Employment Act  - NMWA Act  Inspections – is a process undertaken by the Inspector to determine employer's compliance with employment law and includes audits, re-assessments and follow ups Compliance – is a state of employer after inspection is conducted and the employer is found to be obedient with employment law
	Employment law - means all labour legislation administered by the Minister of Employment and Labour (BCEA, NMWA)
Source of data	Source: Number – APP, Branch Work Plan, Provincial Work Plan, Labour Centre Work Plan (Targets must be aligned to APP) Employers – as per complaints/ request received and targeted randomly as per APP (notice of inspection) Inspections – Signed Inspection Reports signed-off by Inspector and Supervisor. Compliance – Signed off Inspection report and Inspection register

	Employment law - means all labour legislation administered by the Minister of
	Employment and Labour (BCEA,NMWA)
	Collection of data
	Process set out in the IES Standard Operating Procedures
Method of Calculation /Assessment	Quantitative
	Signed off weekly inspection plan per inspector
	Completed and Signed-off Inspection reports at finalisation of inspections and signed-
	off IES registers
	Number of inspections on employers across Labour Centres, Provincial Offices and Head
	Office to be consolidated
	Information collected at labour centres collated and submitted to provincial offices
	Information collected at Provincial Office submitted to Head Office (IES Branch)
	Information collected at Head office included in Branch Report
Assumptions	That there is a full complement of inspectors that are fully resourced.
Disaggregation of Beneficiaries	Women
(where applicable)	Youth
	Persons with Disabilities
	These groups will benefit although not specifically reported in the statistics
Spatial Transformation (where	Throughout South Africa
applicable)	
Desired performance	Target number of employers inspected exceeded
Indicator Responsibility	Inspector-General (DDG:IES)

# Priority 3: Education, Skills and Health

Indicator Title	5.1 Number of Employer/User inspected per year to determine compliance with the
	Occupational Health and Safety legislation
Definition	Subject number of employers to inspection to establish whether they comply with employment law  Number – the target number states how many employers will be inspected to determine their compliance with the Occupational Health and Safety legislation)  Employers – Defined in the respective Acts (Occupational Health and Safety Act)  Inspections – Inspections is a process undertaken by the Inspector to determine employer's compliance with employment law and includes audits, re-assessments and follow-ups conducted per year to determine compliance.  Compliance – is a state of employer after inspection is conducted and the employer is found to be obedient with employment law  Employment law - means all labour legislation administered by the Minister of
	Employment and Labour (OHSA)
Source of data	Source: Number – APP, Branch Work Plan, Provincial Work Plan, Labour Centre Work Plan (Targets must be aligned to APP) Employers – as per complaints/ request received and targeted randomly as per APP (notice of inspection) Inspections – Signed Inspection Reports signed-off by Inspector and Supervisor. Compliance – Signed off Inspection report and Inspection register Employment law - means all labour legislation administered by the Minister of Employment and Labour (OHSA) Collection of data Process set out in the IES Standard Operating Procedures
Method of Calculation /Assessment	Quantitative Signed off weekly inspection plan per inspector Completed and Signed-off Inspection reports at finalisation of inspections and signed- off IES registers Number of inspections on employers across Labour Centres, Provincial Offices and Head Office to be consolidated Information collected at labour centres collated and submitted to provincial offices Information collected at Provincial Office submitted to Head Office (IES Branch) Information collected at Head office included in Branch Report
Assumptions	That there is a full complement of inspectors that are fully resourced.
Disaggregation of Beneficiaries (where applicable)	• Women
(	

	<ul> <li>Youth</li> <li>Persons with Disabilities</li> <li>These groups will benefit although not specifically reported in the statistics</li> </ul>
Spatial Transformation (where	Throughout South Africa
applicable)	
Desired performance	Target number of employers inspected exceeded
Indicator Responsibility	Inspector-General (DDG:IES)

## Priority 4: Consolidating the Social Wage through Reliable and Basic Services

Indicator Title	6.1: Number of Employer audits conducted per year to determine compliance with UIA,
5.6.00	UICA and COIDA
Definition	Subject number of employers to inspection to establish whether they comply with employment law
	Number – the target number states how many employers will be inspected
	Employers – Defined in the respective Acts (UIA; UIAC & COIDA)
	Inspections – is a process undertaken by the Inspector to determine employer's
	compliance with employment law and includes audits, re-assessments and follow-ups conducted per year to determine compliance.
	Compliance – is a state of employer after inspection is conducted and the employer is found to be obedient with employment law
	Employment law - means all labour legislation administered by the Minister of
	Employment and Labour (UIA, COIDA) including legislation administered through the Minister of Finance (UICA)
Source of data	Source:
	Number – APP, Branch Work Plan, Provincial Work Plan, Labour Centre Work Plan (Targets must be aligned to APP)
	Employers – as per complaints/ request received and targeted randomly as per APP (notice of inspection)
	Inspections – Signed Inspection Reports signed-off by Inspector and Supervisor.
	Compliance – Signed off Inspection report and Inspection register
	Per Year – financial year (1 April until 31 March)
	Employment law - means all labour legislation administered by the Minister of
	Employment and Labour (UIA, COIDA) including legislation administered through the Minister of Finance (UICA)
	Collection of data
	Process set out in the IES Standard Operating Procedures
Method of Calculation / Assessment	Quantitative
	Signed off weekly inspection plan per inspector
	Completed and Signed-off Inspection reports at finalisation of inspections and signed- off IES registers
	Number of inspections on employers across Labour Centres, Provincial Offices and Head
	Office to be consolidated
	Information collected at labour centres collated and submitted to provincial offices
	Information collected at Provincial Office submitted to Head Office (IES Branch)
	Information collected at Head office included in Branch Report
Assumptions	That there is a full complement of inspectors that are fully resourced.
Disaggregation of Beneficiaries	Women
(where applicable)	Youth
	Persons with Disabilities
	These groups will benefit although not specifically reported in the statistics
Spatial Transformation (where applicable)	Throughout South Africa
Desired performance	Target number of employers inspected exceeded
Indicator Responsibility	Inspector-General (DDG:IES)

## **Priority 6: Social Cohesion, Safer Communities**

Indicator Title	7.1 Amendment of the Employment Equity Act		
Definition	The proposed EE amendments to the Employment Equity Act must be submitted to Parliament and promulgated before implementation		
Source of data	EE Amendment Bill submitted to Parliament		
Method of Calculation / Assessment	Qualitative		
	Copy of the Government Gazette of the EE Amendment Act after promulgation		
Assumptions	Parliament finalise the amendments and the President promulgates on time		
Disaggregation of Beneficiaries	Women		
(where applicable)	• Youth		
	Persons with Disabilities		
	These groups will benefit although not specifically reported in the statistics		
Spatial Transformation (where	Throughout South Africa		
applicable)			
Desired performance	Transformed and inclusive economic growth in the South African labour market		
Indicator Responsibility	Deputy Director-General: Labour Policy and Industrial Relations		

Indicator Title	7.2 At least 2% annual increase in the representation of Africans in senior and middle management levels	
Definition	Set sector targets and monitor to achieve at least 50% of middle and senior management are African by 2024 <sup>13</sup>	
Source of data	EE annual report	
Method of Calculation / Assessment	Quantitative	
	Count the EE annual report	
Assumptions	All designated employers meet their sector targets	
Disaggregation of Beneficiaries	Women	
(where applicable)	Youth	
	Persons with Disabilities	
	These groups will benefit although not specifically reported in the statistics	
Spatial Transformation (where	Throughout South Africa	
applicable)		
Desired performance	Transformed workplaces to reflects the country's populations composition	
Indicator Responsibility	Deputy Director-General: Labour Policy and Industrial Relations	

Indicator Title	7.3 Number of persons with disabilities employed increased annually with at		
	least 1.5% of the total workforce reported by designated employers		
Definition	Set sector targets and monitor to achieve at least 2.5% of employed adults		
	between the age of 15 and 65 will be persons with disabilities by 2024		
Source of data	EE annual report		
Method of Calculation / Assessment	Quantitative		
	Count the EE annual report		
Assumptions	All designated employers meet their sector targets		
Disaggregation of Beneficiaries	Women		
(where applicable)	Youth		
	Persons with Disabilities		
	These groups will benefit although not specifically reported in the statistics		
Spatial Transformation (where	Throughout South Africa		
applicable)			
Desired performance	Transformed workplaces to reflects the country's populations composition		
Indicator Responsibility	Deputy Director-General: Labour Policy and Industrial Relations		

Employment and Labour: Strategic Plan 2020-2025

<sup>&</sup>lt;sup>13</sup> The underlying architecture of the Employment Equity Act does not allow for the Department to ensure this rate of transformation. The EEA is predicated on voluntary compliance and therefore the Department cannot force companies to transform at this rate.

Indicator Title	7.4 Development of income deferential data collection tool (EEA4 form) for designated employers	
Definition	EEA4 form is a data collection tool required by section 27 of the EEA to be utilised by designated employers in reporting the Income Differentials on an annual basis	
Source of data	Income Differential (EEA4) developments will be informed by both the CEE and NMWC's inputs and the public inputs gathered through the public hearings and written submissions	
Method of Calculation / Assessment	Quantitative Count the EEA4 form developed and published (VS: Copy of the Income Differential (EEA4) developed and published in the Government Gazette)	
Assumptions	All designated employers will use the income differentials report (EEA4) as required by the EEA	
Disaggregation of Beneficiaries (where applicable)	<ul> <li>All designated employers will benefit by reporting income differentials of all workers, including:</li> <li>✓ Women</li> <li>✓ Youth</li> <li>✓ Persons with Disabilities</li> </ul>	
Spatial Transformation (where applicable)	The EEA4 is applicable to all designated employers in the whole South African labour market	
Desired performance	Improved collection of quality data on Income Differentials in the whole South African labour market	
Indicator Responsibility	Deputy Director-General: Labour Policy and Industrial Relations	

# Priority 7: A Better Africa and a Better World

Indicator Title	8.1 Country obligation to SADC and AU fulfilled	
Definition	Labour related obligations emanating from SADC and AU meetings require action from	
	SA	
Source of data	Obligation report	
Method of Calculation /Assessment	Quantitative	
	Assess if obligations were honoured or not	
Assumptions	All obligations are notified to the relevant branches for execution	
Disaggregation of Beneficiaries	Women	
(where applicable)	Youth	
	Persons with Disabilities	
	These groups will benefit although not specifically reported in the statistics	
Spatial Transformation (where	Throughout South Africa	
applicable)		
Desired performance	All obligations honoured	
Indicator Responsibility	Deputy Director-General: Labour Policy and Industrial Relations	

Indicator Title	8.2 Payment of South African contributions to international organisations (in which we are a member) in full and on time	
Definition	Annual membership fees must be paid in order to participate in ILO and ARLAC meetings	
Source of data	Quantitative Proof of payment (payment advice)	
Method of Calculation / Assessment	Payment advice date compared with date of annual notification of due fees	
Assumptions	Annual membership fees notification received on time	
Disaggregation of Beneficiaries (where applicable)	Workers and employers	
Spatial Transformation (where applicable)	Throughout South Africa	
Desired performance	Payments made within 30 days	
Indicator Responsibility	Deputy Director-General: Labour Policy and Industrial Relations	



Strategic Plan 2020/21-2024/25

### 1. Performance information

**Programme: Supported Employment Enterprises** 

#### Purpose:

- facilitates supported employment;
- provides work opportunities for persons with disabilities;
- develops and implement programmes that promote the employability of persons with disabilities, including persons with permanent disablement as defined in the Compensation for Occupational Injuries and Diseases Act, 1993 (Act No. 130 of 1993), in the light of their evolving needs in a changing economy; and
- performs any other function as may be prescribed by the Minister.

### 1.1 Measuring impact

Impact Statement	Economic Transformation and Job Creation
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### 1.2 Measuring Outcomes

Outcome	Outcome Indicator	Baseline	Five year targets
To employ 400 new additional persons with disabilities by 2025	Number of additional persons with disabilities employed in the SEE factories	SEE currently employs just over 1250 people with disabilities.	2020/21 – 25 PWDs employed by 31 march 2021 2021/22- 50 PWDs employed by 31 march 2022 2022/23 - 125 PWDs employed by 31 march 2023 2023/24 – 100 PWDs employed by 31 march 2024 2024/25 - 100 PWDs employed by 31 march 2025
To increase revenue to 40% by 2025	% annual increase in sales revenue	SEE currently generate ZAR 61 million and receives ZAR 141 million in grant funding. Its strategic intent is to	2020/21 - 5% annual increase from precious year's sales by 31 March 2021 2021/22 - 10% annual increase from precious year's sales by 31 March 2022

Outcome	Outcome	Baseline	Five year targets
	Indicator		
Increase SEE's market share	Number of customer agreements entered into with annually	generate over ZAR 200 million per annum by strengthening relationships and alliances with our existing key customers  SEE has entered into three customers agreement	2022/23 - 20% annual increase from previous year's sales by 2023 2023/24 - 35% annual increase from previous year's sales by 2024 2024/25 - 40% annual increase from previous year's sales by 2025 2020/21 - 3 Mous entered into with key customers by the end of March 2021 2021/22 - 7 Mous
	with annually	agreement	entered into with key customers by the end of March 2022 2022/23 - 10 Mous entered into with key customers by the end of March 2023 2023/24 - 5 Mous entered into with key customers by the end of March 2024 2024/25 - 5 Mous entered into with key customers by the end of March 2024 2024/25 - 5 Mous entered into with key customers by the end of March 2025

#### 1.3 Explanation of planned performance indicators over the five-year period

- 1. The employment of persons with disabilities will assist in reducing government spending on social grants and also alleviate poverty. Given the status quo of the high unemployment rate in SA, employing PWDs will assist in reducing the unemployment rate in the country.
- 2. The increase in sales revenue contributes to the achievement of the National Development Plan by enabling the SEE to create decent employment opportunities for persons with disabilities, which is in line with the impact statement of economic transformation and job creation. The increase of sales by 40% from the base year of 2019/20 will ensure that the entity can generate additional employment.

3. The third indicator is aligned to the increase in sales as it relates to the increase in the market share of the entity thereby increasing the ability of the entity to generate sales. The impact of the achievement of both of the above indicators will help in creating employment for persons with disabilities and contributing to the growth of the economy.

### 2. Key risks

The Supported Employment Enterprises has both a legislative mandate and a commercial interest to ensure its long-term sustainability. Section 51(1)(a)(i) of the PFMA requires the Accounting Authorities to ensure that their Institutions have and maintain effective, efficient and transparent systems of risk management.

Like many similar enterprises, SEE faces many strategic and operational risks of which the key ones include the lack of delegation of authority as the legal status of the entity has not been established yet.

Other key risks include the financial sustainability of its operations as a result of changing political and economic landscape of the country, and the sustainability of its business partly as a result of foreign competition exposure.

### Below is a risk management register and respective possible mitigation methods

Outcome	Key Risk	Risk Mitigation
Provide additional job opportunities for People with Disabilities	Low customer base	<ul><li>Increase customer base</li><li>Improved marketing</li></ul>
Increase sales revenue	Low customer base	<ul> <li>Secure new client base</li> <li>Develop new innovative products</li> </ul>
Increase SEE's market share	Low customer base	Secure new customer agreements

### Part D: Technical Indicator Description (TID)

Indicator Title	Number of additional persons with disabilities employed in the SEE factories
Definition	The indicator measures the number of additional persons with disabilities employed in the SEE factories
Source of data	Employee HR file
Method of Calculation /Assessment	A count of the number of additional persons with disabilities provided with work opportunities, including permanent, contact and project work opportunities
Assumptions	The target will be met with full complement of HR staff and support form management.
Disaggregation of Beneficiaries (where applicable)	400 Additional persons with disabilities employed by end of March 2025 to include youth and women
Spatial Transformation (where applicable)	Throughout all Provinces with SEE factories.
Desired performance	To ensure that 400 additional persons with disabilities provided with work opportunities in the SEE by the end of March 2025.
Indicator Responsibility	13 Factory Managers , Director : SEE HR

Indicator Title	% annual increase in sales revenue
Definition	The percentage increase in sales from the
	2019/20 base year.
Source of data	Syspro system
Method of Calculation	Calculation of the percentage difference of
/Assessment	achieved sales against targeted for the year.
Assumptions	Assumed that the data generated from the
	system will be accurate and correct.
Disaggregation of Beneficiaries	N/A
(where applicable)	
Spatial Transformation (where	N/A
applicable)	
Desired performance	Sales increase of 40% by 2025
Indicator Responsibility	Business Development

Indicator Title	Number of customer sales agreements entered into with annually
Definition	The number of sales contracts entered into with customers
Source of data	Signed customer sales agreements
Method of Calculation /Assessment	A count of the number of signed contracts entered into with customers for the sale of goods and services from the SEE.
Assumptions	Assumed that all sales agreements will be entered into by way of a signed contract.
Disaggregation of Beneficiaries (where applicable)	N/A
Spatial Transformation (where applicable)	N/A
Desired performance	An increase in the market share
Indicator Responsibility	Business Development