

AGREEMENT

BETWEEN

THE GOVERNMENT OF THE REPUBLIC OF SOUTH AFRICA

AND

THE GOVERNMENT OF THE FEDERAL REPUBLIC OF NIGERIA

ON

AUDIO-VISUAL CO-PRODUCTION



PREAMBLE

The Government of the Republic of South Africa and the Government of the Federal Republic of Nigeria (hereinafter jointly referred to as the "Parties" and separately as a "Party");

SEEKING to enhance co-operation between the Parties in the audio-visual sector;

DESIROUS of expanding and facilitating the co-production of audio-visual works, which may be conducive to the audio-visual industries of both countries and to the development of their cultural and economic exchanges;

CONVINCED that these exchanges will contribute to the enhancement of relations between the Parties,

HEREBY AGREE as follows:



DEFINITIONS

In this Agreement, unless the context otherwise indicates—

"Administrative Authority" means the authority referred to in Article 2(1);

"audio-visual co-production" means an audio-visual work, which is approved by the Competent Authorities and has been made by one or more South African co-producers with one or more Nigerian co-producers or, in the case of a third party co-production, with a co-producer from a third country;

"audio-visual work" means any record of a sequence of related images, with or without sound, irrespective of length, which is intended to be made visible as a moving image through the use of devices, regardless of the medium of initial or subsequent fixation, and for which there is an expectation for public exhibition, and includes films and video recordings, animation and documentary productions for exploitation in theatres, on television, DVD or by any other form of distribution;

"Competent Authority" means the authority referred to in Article 2(2);

"national" means-

- (a) in the case of a natural person, a citizen of, or permanent resident in, the territory of a Party; and
- (b) in the case of a juristic person, an entity that was lawfully established or incorporated in the territory of a Party;



"producer" means a national that manages the production of a work;

"third party co-producer" means any co-producer from another country with which the Republic of South Africa or the Federal Republic of Nigeria maintains a film or audio-visual co-production agreement, as referred to in Article 6; and

"third country" any other country in which the production is released. The third country is not Party to the Co-production Agreement as these are secondary markets for Co-producers.

ARTICLE 2

AUTHORITIES

- (1) The Administrative Authority responsible for the overall administration of this Agreement shall be—
- (a) in the case of the Government of the Republic of South Africa, the Department of Sport, Arts and Culture; and
- (b) in the case of the Government of the Federal Republic of Nigeria, the Ministry of Culture.
- (2) The Competent Authority responsible for the implementation of this Agreement shall be—



- (a) in the case of the Government of the Republic of South Africa, the National Film and Video Foundation; and
- (b) in the case of the Government of the Federal Republic of Nigeria, the Nigerian Film Corporation.
- (3) Each Competent Authority may publish guidelines regarding—
- (a) how applications contemplated in this Agreement are to be made to the Competent Authority:
- (b) how this Agreement shall operate;
- (c) how the Competent Authorities will decide on approved co-production status; and
- (d) factors that will be taken into consideration when exercising any discretion conferred on it.

RECOCNITION OF AUDIO-VISUAL WORK AND BENEFITS

(1) A Party shall consider every audio-visual work produced under this Agreement as if it were its own production, in establishing whether that work is entitled to the same benefits as work produced by that Party's own audio-visual industry.



- (2) The Competent Authority of a Party shall provide to the Competent Authority of the other Party a list of the benefits referred to in sub-Article (1).
- (3) The Competent Authorities shall ensure that producers of audio-visual work fulfil the requirements contained in this Agreement in order for such audio-visual work to be considered eligible for benefits under this Agreement.
- (4) The application for approval of an audio-visual work shall be made in accordance with the arrangements and procedures set out in the Annexure hereto.
- (5) If the list of benefits is changed in any way by a Party, the Competent Authority shall, through the Administrative Authority of that Party, notify the Administrative Authority of the other Party of the details of such change.

PARTICIPATING NATIONALS

- (1) Subject to the approval of both Competent Authorities, an audio-visual co-production, produced in compliance with this Agreement, shall be deemed to be a national audio-visual work in the respective territories of the Parties.
- (2) An audio-visual co-production contemplated in sub-Article (1) shall be fully entitled to all the benefits stated in Article 3(2) which are, or may be accorded to, national audio-visual works by each of the Parties under their respective domestic law.



- (3) Every participant in an audio-visual work shall be a national from a co-producing country, unless exemption thereto is granted in accordance with sub-Article (4).
- (4) The Parties may, through the written consent of their respective Competent Authorities, grant exemptions to non-nationals from sub-Article (3), provided that such non-nationals may only participate in the work for storyline, creative or production purposes.
- (5) Participants contemplated in sub-Article (3) must, at all relevant times throughout the co-production film, retain their national status, and may not acquire or lose such status at any point during the course of production activity otherwise such participants will be disqualified without prejudice to the Parties.

APPROVAL AND STATUS OF CO-PRODUCTIONS

- (1) All audio-visual co-productions, contemplated in this Agreement, shall require the joint approval of the Competent Authorities prior to the commencement of the shooting thereof.
- (2) The South African and Nigerian Co-producers shall fulfil all the conditions relating to the co-production status as set out in the Annex to this Agreement.



THIRD PARTY CO-PRODUCTIONS

- (1) Where a Party has an existing film or audio-visual co-production agreement with a third party, the Competent Authorities may jointly approve an audio-visual work as an audiovisual co-production under this Agreement that is to be made in conjunction with a coproducer from that third party.
- (2) A third party co-producer contemplated in sub-Article (1) shall fulfil all the conditions required to be fulfilled under the terms of the third party co-production agreement in force between that co-producer's country and either of the Parties to this Agreement.
- (3) The conditions of approval of the audio-visual work as a co-production shall be determined in each individual case by the Competent Authorities.

ARTICLE 7

PROPORTIONALITY OF CONTRIBUTIONS

- (1) The proportion of the respective contributions of the co-producers of the Parties may vary from not less than ten per cent (10%) to not more than ninety per cent (90%) of the budget for the production of each audio-visual co-production.
- (2) Each co-producer shall be required to make an effective technical and creative



contribution which, shall be in proportion to their investment.

ARTICLE 8

TEMPORARY ENTRY AND IMPORT

- (1) A Party may, subject to the domestic law in force in its territory regarding immigration requirements, permit any person employed in the making or promotion of an approved audio-visual co-production by the other Party, to enter and remain in the territory of the former Party during the making or promotion of the said audio-visual co-production.
- (2) A Party shall, in accordance with the domestic law in force in its territory, permit the temporary import and export of any equipment necessary for the production of an approved audio-visual co-production.

ARTICLE 9

COPYRIGHT AND REVENUES

The Parties shall, through their respective Administrative Authorities, ensure that the sharing of copyright and revenue is proportional to their producer's financial contribution and no less than the minimum financial contribution stated in Article 7 and in the contract, as contemplated in Item 3 of the Annexure.



LOCATION FILMING

- (1) An audio-visual co-production made under this Agreement shall be shot in at least one of the countries of the participating co-producers.
- (2) The Competent Authorities may approve location filming in a third country where the script or action of the audio-visual work so requires.
- (3) Where location filming in another country is approved, citizens of that country may be employed as crowd artists, in small roles or as additional employees whose services are necessary for the location work to be undertaken.

ARTICLE 11

SOUNDTRACK

- (1) The original soundtrack of an audio-visual co-production shall be made in one of the official languages of either of the Parties or in any combination of those languages.
- (2) Narration, dubbing or subtitling in any commonly used language or dialect of the two countries of the Parties shall be permitted.
- (3) Post release print dubbing into any other language may be carried out in third countries.



MAKING UP TO FIRST RELEASE PRINT

- (1) Audio-visual co-productions shall be made and processed up to the manufacture of the first release print in the territory of either Party or, where a third-party co-producer is involved, in that third-party co-producer's country.
- (2) Unless the Competent Authorities agree otherwise, in writing, at least ninety per cent (90%) of footage must have been specifically shot for the audio-visual co-production.
- (3) Audio-visual co-productions shall be produced in any form of the distribution platforms in both countries, as agreed upon by the co-producers of the audio-visual work.

ARTICLE 13

EXHIBITION AND DISTRIBUTION

- (1) A Party shall, through its Administrative Authority, ensure that its producer demonstrates the existence of a distribution commitment for the audio-visual work in each of the co-producing States.
- (2) The Parties may, through the written consent of their respective Administrative Authorities, accept an alternative distribution commitment in lieu of those contemplated in sub-Article (1).



(3) Audio-visual co-productions shall be exhibited in any of the platforms in both countries, as agreed upon by the co-producers of the audio-visual work.

ARTICLE 14

ACKNOWLEDGEMENTS AND CREDITS

- (1) An audio-visual co-production and the promotional material associated with it shall—
- (a) carry a credit title indicating that the audio-visual work is—
 - (i) an "Official Republic of South Africa Federal Republic of Nigeria Coproduction"; or
 - (ii) an "Official Federal Republic of Nigeria Republic of South Africa Co-Production"; or
- (b) carry a credit reflecting the participation of the Republic of South Africa, the Federal Republic of Nigeria and a third party co-producing country, if relevant.
- (2) The co-production between the Parties shall also be referred to in the event that such audio-visual works are shown at festivals.



COMMUNICATION

- (1) A Party shall, through the diplomatic channel, notify the other Party of any amendment to or judicial interpretation of its domestic law that may affect benefits from the application or implementation of this Agreement.
- (2) A Party shall, through its Administrative Authority, collect and share its statistical information on the performance, distribution or exhibition of an audio-visual work receiving benefits from the application of this Agreement.
- (3) A Party shall ensure that its producer promptly advises its Administrative Authority of any material change to an audio-visual work that may affect its qualification for benefits from the application of this Agreement.

ARTICLE 16

MEETINGS AND AMENDMENTS

- (1) Meetings shall be held, once every two years, between representatives of the Administrative Authorities to discuss and review the terms of this Agreement.
- (2) This Agreement may be amended by mutual consent of the Parties through an Exchange of Notes through the diplomatic channel.



STATUS OF ANNEXURE

The Annexure to this Agreement provides for the implementation arrangements and procedures relevant for the approval of audio-visual work contemplated in this Agreement and shall form an integral part of this Agreement.

ARTICLE 18

APPLICABLE LAW

The Parties shall perform all functions and obligations pursuant to this Agreement subject to the domestic law in force in their respective territories.



SETTLEMENT OF DISPUTES

Any dispute between the Parties arising out of the interpretation, application or implementation of this Agreement shall be settled amicably through consultation or negotiations between the Parties.

ARTICLE 20

ENTRY INTO FORCE, DURATION AND TERMINATION

- (1) This Agreement shall enter into force on the date on which both Parties have notified each other, in writing, through the diplomatic channel, of their compliance with the constitutional requirements necessary for the implementation thereof. The date of entry into force shall be the date of the last notification.
- (2) This Agreement shall remain in force for a period of five (5) years, whereafter it shall be automatically renewed for a further period of five (5) years, unless terminated in accordance with sub-Article (3).
- (3) This Agreement may be terminated by either Party by giving the other Party at least six (6) months written notice in advance through the diplomatic channel, of its intention to terminate this Agreement.



(4) The termination of this Agreement shall not affect the completion of any project undertaken by the Parties prior to the termination thereof, or the full execution of any

activity that has not been fully executed at the time of termination, unless otherwise agreed upon in writing by the Parties.

IN WITNESS WHEREOF the undersigned, being duly authorised thereto by their respective Governments, have signed and sealed this Agreement in two originals in the English language, all texts being equally authentic.

DONE at ABUTA on this day of let vi Docorpo 2021.

FOR THE GOVERNMENT OF THE REPUBLIC OF NIGERIA

FOR THE GOVERNMENT OF THE FEDERAL REPUBLIC SOUTH AFRICA



ANNEXURE

IMPLEMENTING ARRANGEMENTS AND PROCEDURES

- 1. An application for approval of an audio-visual work shall be made in writing to the Competent Authorities.
- 2. The application contemplated in Item 1 shall be accompanied by the following documents:
 - (a) A copy of the documentation concerning the purchase of the copyright for the production and commercial exploitation of the work;
 - (b) a synopsis, including detailed information on the theme and contents, of the audio visual work;
 - (c) a list of the technical and artistic contributions from each of the countries involved:
 - (d) a work plan stating the periods and locations of principal photography on aweekly basis for studio and outdoor shooting;
 - (e) the budget;
 - (f) a detailed financing plan;
 - (g) a production schedule;
 - (h) the co-production contract, as contemplated in Item 3 below, made between the producers; and



- (i) any other documentation and all other additional information deemed necessary by the Competent Authorities and the Administrative Authorities.
- 3. The co-producers shall enter into a contract governing the making of an audiovisual co-production which contract shall—
 - (a) include the title of the audio-visual co-production, even if provisional;
 - (b) include the name of the director;
 - (c) specify the total cost of the production, identifying the total financial contributions to be made by each co-producer;
 - assign, as between co-producers, ownership of all intellectual property rights arising in the making of the audio-visual co-production;
 - set out the arrangements between the co-producers regarding the exercise of rights and access to and use of copyright works created in the making of the audio-visual co-production;
 - (f) set out the financial liability of each co-producer for costs incurred in the following:
 - (i) making an audio-visual work which has been given such approval and fails to comply with the conditions of such approval; and
 - (ii) making an audio-visual co-production, permission for whose public exhibition is withheld in any of the countries of the co-producers.



- (g) set out the arrangement regarding the division between the co-producers of the receipts from the exploitation of the audio-visual co-production including those derived from export markets;
- (h) specify dates by which the respective contributions of the co-producers to the production of the audio-visual work shall have been completed;
- (i) specify whether the audio-visual co-production shall be shown in film festivals as a national work of the majority co-producer or as a national work of all the co-producers; and
- (j) specify any other conditions of approval that the Competent Authorities jointly agree to.
- 4. (a) Amendments, including the replacement of a co-producer, may be made to the original contract, but they must be submitted for approval by the Competent Authorities before the audio-visual co-production is completed.
- (b) The replacement of a co-producer may be allowed only in exceptional cases and for reasons satisfactory to the Competent Authorities.
- 5. The approval of an audio-visual work shall be given in the following two stages:
 - (a) Provisional approval upon application; and
 - (b) final approval upon the completion of the audio-visual work.
- 6. Provisional or final approval shall be given—
 - (a) only if the application is made in accordance with the guidelines contemplated in Article 2(3) of this Agreement;

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- (b) in writing;
- (c) specifying the conditions upon which they are granted; and
- (d) subject to the minimum requirements set out in this Annexure.
- 7. The Administrative Authorities shall exchange all information concerning the approval, rejection, change or withdrawal of any application for approval of the co-production.
- 8. Before an application for co-production audio visual work is rejected, the Competent Authorities shall consult with each other.
- 9. Once the Competent Authorities have approved the co-production of an audio-visual work, such approval may not be later revoked by a Competent Authority without the written consent of the other Competent Authority.
- 10. To benefit from the provisions of this Agreement as relates to the completed audiovisual work, producers shall submit the project for final approval before its first commercial screening in each country.
- 11. Nothing in this Agreement binds the Competent Authorities to grant an application for the public exhibition of an audio-visual work where such work was approved for co-production.