

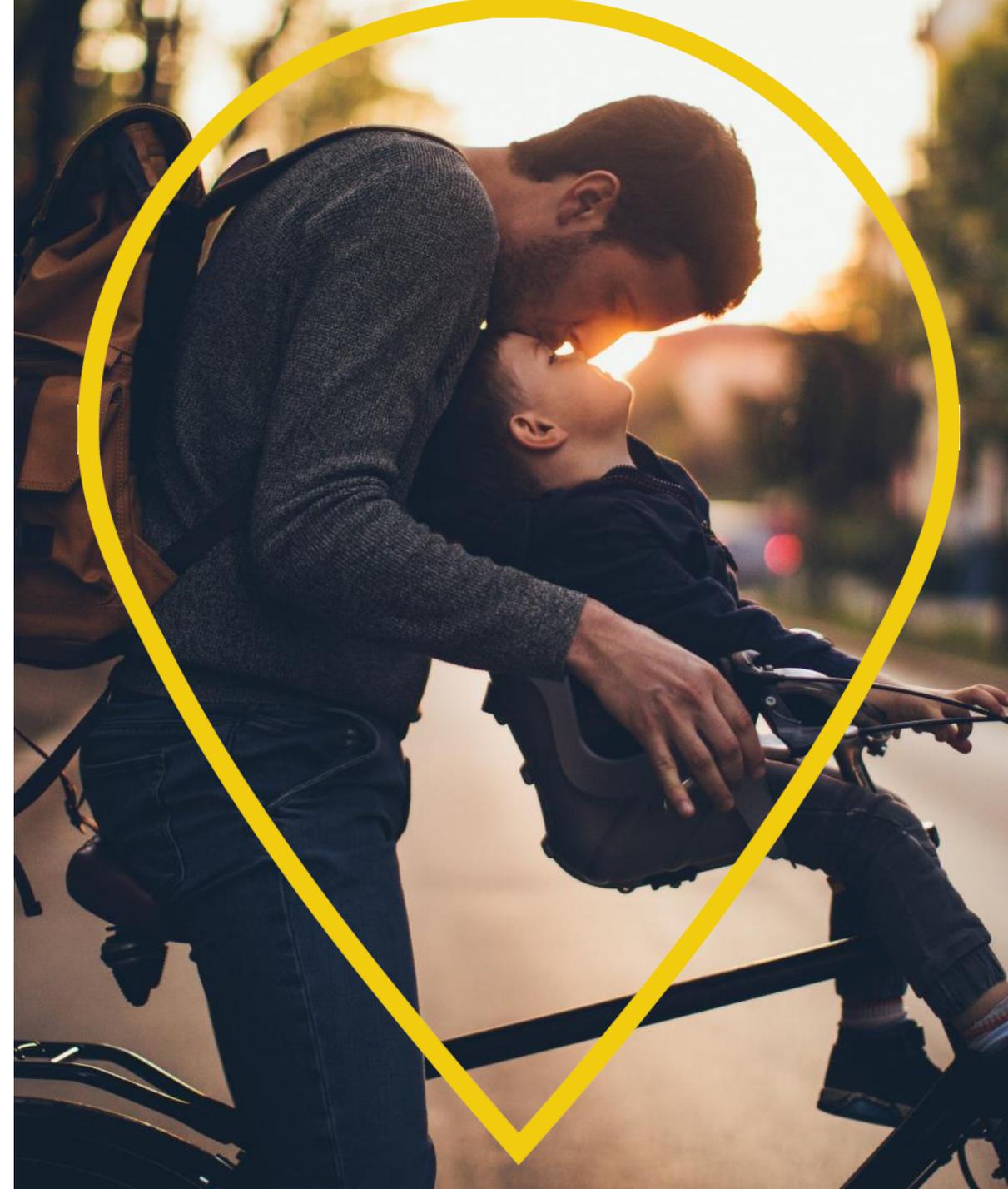


Joint Standing Committee on Defence Briefing

25 November 2021

Agenda

- ① About Tracker
- ② Tracker & our Partnerships
- ③ Operations Overview
- ④ Transnational Crime
- ⑤ Known vehicle crime M-O's
- ⑥ The way forward - opportunities for partnerships & technology
- ⑦ Key takeaways





About Tracker

Tracker is one of the foremost vehicle tracking companies in the country, with well over a million subscriptions and a quarter century experience in vehicle tracking and telematics. While stolen vehicle recovery capability was our starting point, our brand promise **'To Care is to Protect'** positions the Tracker of today as so much more than just theft retrieval.

A culture of continuous innovation has yielded market-leading telematics solutions for the entire automotive ecosystem, including OEMs, Dealers, Insurers, Fleet Operators and Consumers. We provide insights and peace of mind to our customers by being there for them when they need us most. We strive to do what's right, fair and honest. And we find inspiration in what we do and what we stand for.

Our purpose is to care for and protect people and their things. We are about making South Africa a better place by creating safer drivers, preventing thefts and hijackings and providing safety, convenience and efficiencies to South Africans - at home, at work and in life, as well as in their cars.



Highly Differentiated Relationships

SAPS, Other Law Enforcement Agencies, Private Security, Insurance Industry

Background

- Strong, 24 year relationship built with the South African Police Service (SAPS) and various industry stakeholders
- Tracker's LELOs (law enforcement liaison officers) team daily with SAPS for SVR and missing person cases
- The Private Public Partnership (PPP) between the SAPS and Tracker is arguably the most successful PPP ever in SA
- We continue to seek out and explore other partnership opportunities that serve the public interest and bolster national safety and security measures

Tracker Benefits

- Massive recovery infrastructure footprint and aerial support
- Access and information sharing with all law enforcement and Private Security Industry partners

Customer and Public Benefits

- 16,000+ Tracker-trained officers
- Vehicle criminals also use stolen / hijacked vehicles to commit other violent crimes such as CIT heists, ATM bombings, business and house robberies, airport followings, etc.
- Tracker's investigation officers provide professional assistance and expert witness statements to oppose bail and ensure successful convictions

Recovery Infrastructure Battle board

- 56 Ports of Entry
- Tracker has helped SAPS make:
 - 19,000+ arrests
 - 108,000+ vehicle recoveries
- Through multidisciplinary operations, firearms as well as contraband have been recovered
- Intelligence-driven disruptive operations
- Cross-border intelligence-driven operations with SAPS, SANDF, SARPCCO and Interpol



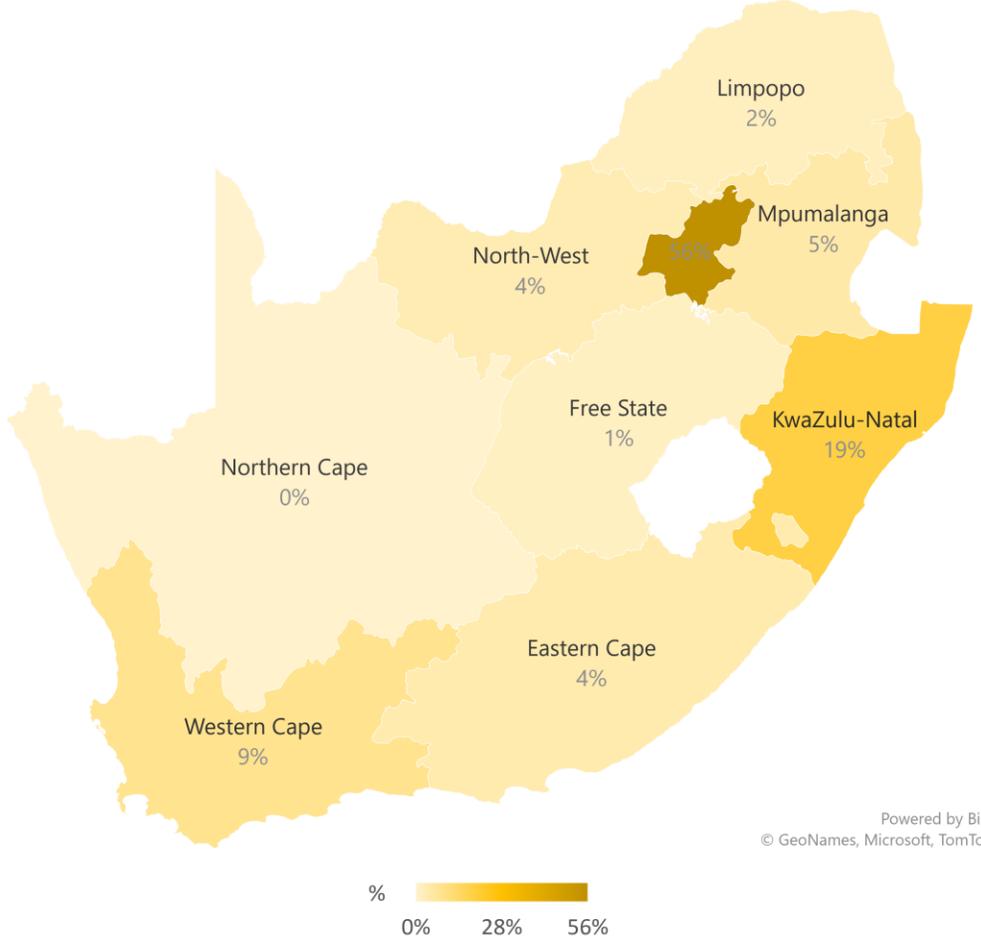
Operations Overview

Tracker & SANDF Border Safeguarding

APPROACH TO BORDER SAFEGUARDING:

- Border safeguarding is a logical extension of the defence of the territorial integrity of the RSA borders. This includes the recovery of stolen/hijacked vehicles smuggled across international borders.
- Force structures are tailored for the function of combatting cross-border crime in the Joint Tactical Headquarters (Mpumalanga) operational area, with specific reference to vehicle smuggling.
- Cooperative approach and appropriate coordination between SANDF and Tracker.

% of Total Recovery Activities

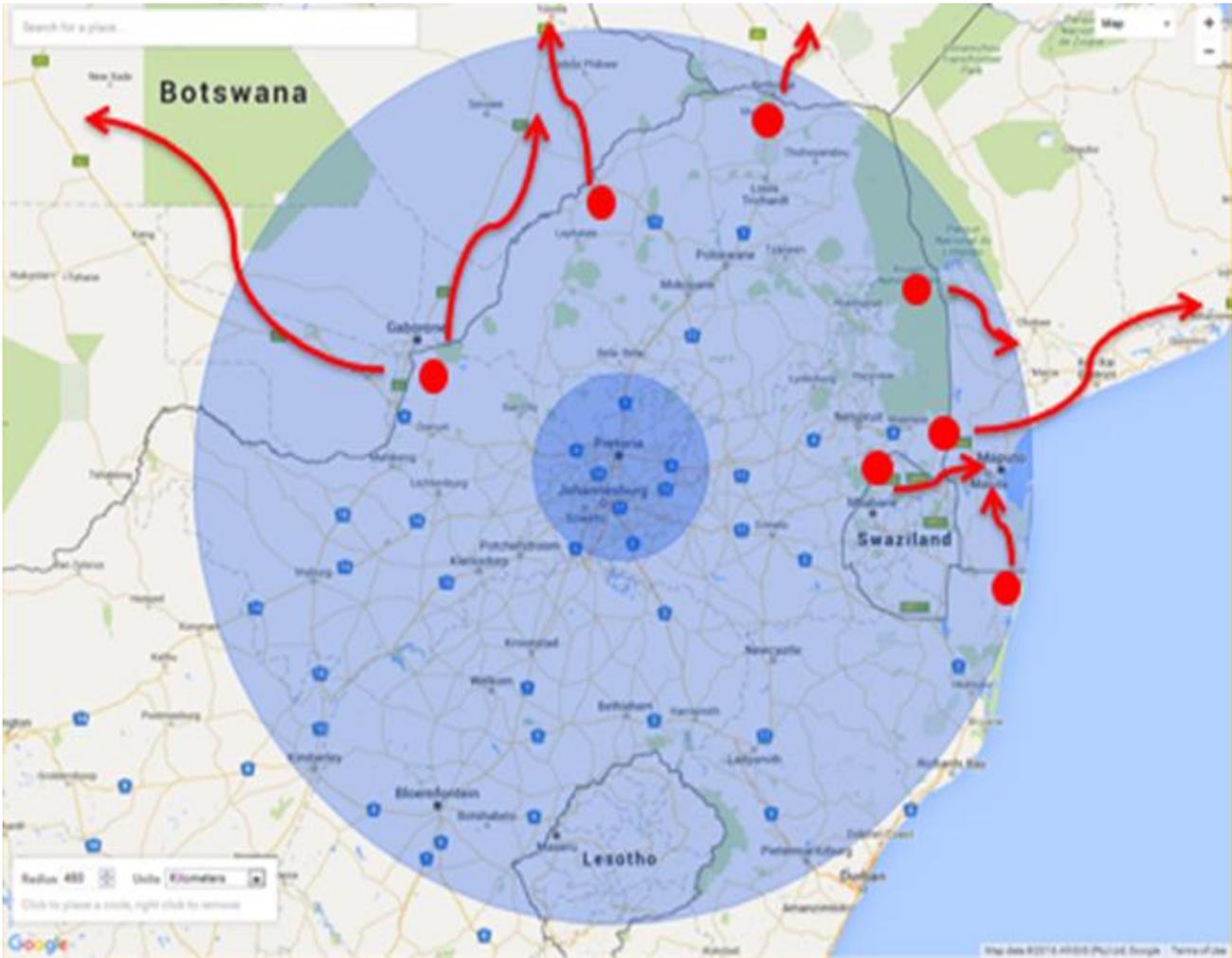


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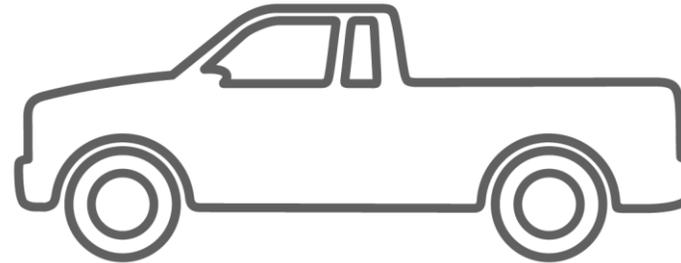
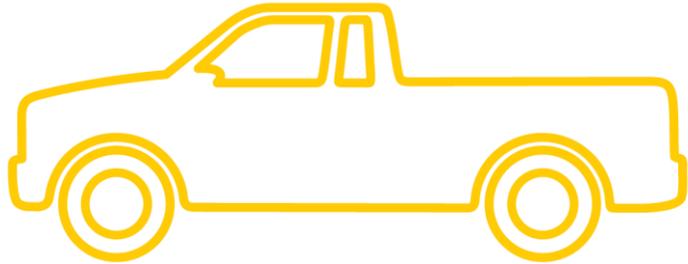
Current Transnational Vehicle Crime Situation



- Stolen vehicles rarely leave the country through conventional methods:
 - May be transported on a truck while concealed using various methods
 - Vehicles may be stripped and re-packaged as parts for redistribution or reassembly in the destination country
 - Victims of robberies are often held hostage until perpetrators have crossed the border
 - Vehicles may be placed into containers and shipped
 - Some have been taken across the Limpopo river



Examples of vehicle costs in African territories



- This is an actual example of a brand new vehicle (bakkie)
 - In South Africa, the price starts from **c.R600,000**
 - In Malawi, for the same vehicle:
 - 68,758,000 Malawian Kwachas
 - This equals **c.1,200,000** South African Rand

<https://www.xe.com/currencyconverter>

- A similar example of a used vehicle (bakkie), being advertised on a used car site in Malawi
 - The images on the site show a **SA-spec** vehicle that had a KZN service history
 - 5,430,300 Malawian Kwachas
 - This equals **c.95,500** South African Rand

<https://www.xe.com/currencyconverter>

<https://limpopomirror.co.za/articles/news/14571/2012-08-24/malawians-arrested-for-stealing-luxury-cars-in-sa>

CAR PRICE	
Mwk. 5,430,300	
(Duty paid) ⓘ	
📍 Karonga	📏 0 Km
⚙️ Manual	🚗 4WD
⛽ Diesel	🏠 Unknown cc

CAR SPECIFICATIONS	
Reference No.	STL-0000212439€
Registration Year	-
No. of Doors	- doors
Exterior Color	Silver
Steering	Right

A Collaborative Approach In The National Interest

Border Safeguarding

- Focused partnerships
- Force structures tailored for the function of combatting cross-border crime through joint tactics, with specific reference to vehicle crime
- Cooperative approach and appropriate coordination between SANDF, SAPS, Tracker and other interested parties
- Compliment existing physical structures with technology

Optimize

- Acknowledge and conduct border safeguarding as a key priority
- Create a Task Team approach and ensure appropriate empowerment
- Create an appropriate reporting mechanism within JSCD

Focused Interventions

- Train, mentor and coach SANDF in tactical vehicle crime prevention techniques
- Intel dashboard view of vehicle movements
- Participate as technical support in transnational vehicle crime prevention operations
- Assist in recovery, identification and repatriation of stolen vehicles
- Share transnational vehicle crime intelligence with SANDF
- Engagement with communities close to the border

Extend

- Explore and accelerate official programmes to extend SANDF training into vehicle-related crime prevention
- Leverage insights based on specific neighbouring territory topographies

Technology

- Leverage existing Tracker and key participant technology in conjunction with SAPS and SANDF
- Explore the use of aerial technology
 - Use of drone capability (within the ambit of current regulations / extended regulations)
 - Installation of Tracker and key participant technology on manned aircraft
- Explore applicability of geo-spatial technology
- Optimize satellite technology with other key role players
- Data & Insights-led collaborative approach
- Act as a force multiplier through technology

Governance Framework

- Support central command capabilities to monitor, track and share insights and ensure best practice
- Create a robust governance framework to leverage each party's technology (to include MOUs and NDAs for the protection of intellectual property)

Border safeguarding is a logical extension of the defence of the territorial integrity of the RSA Borders, and this includes the recovery of stolen and hijacked vehicles

Key Takeaways



- We view success in tempering and preventing border crime **sympiotically**. Technological expertise from the private sector paired with SAPS and SANDF resources act together as a **force multiplier** to tackle vehicle-related cross-border crime.
- There is a natural relationship that exists between vehicle crime and other crime. This means that private-public partnerships involving the SAPS and SANDF in **collaborative initiatives** to address vehicle-related crime will have the **indirect positive effect** on also addressing other types of crime within the extended territory.



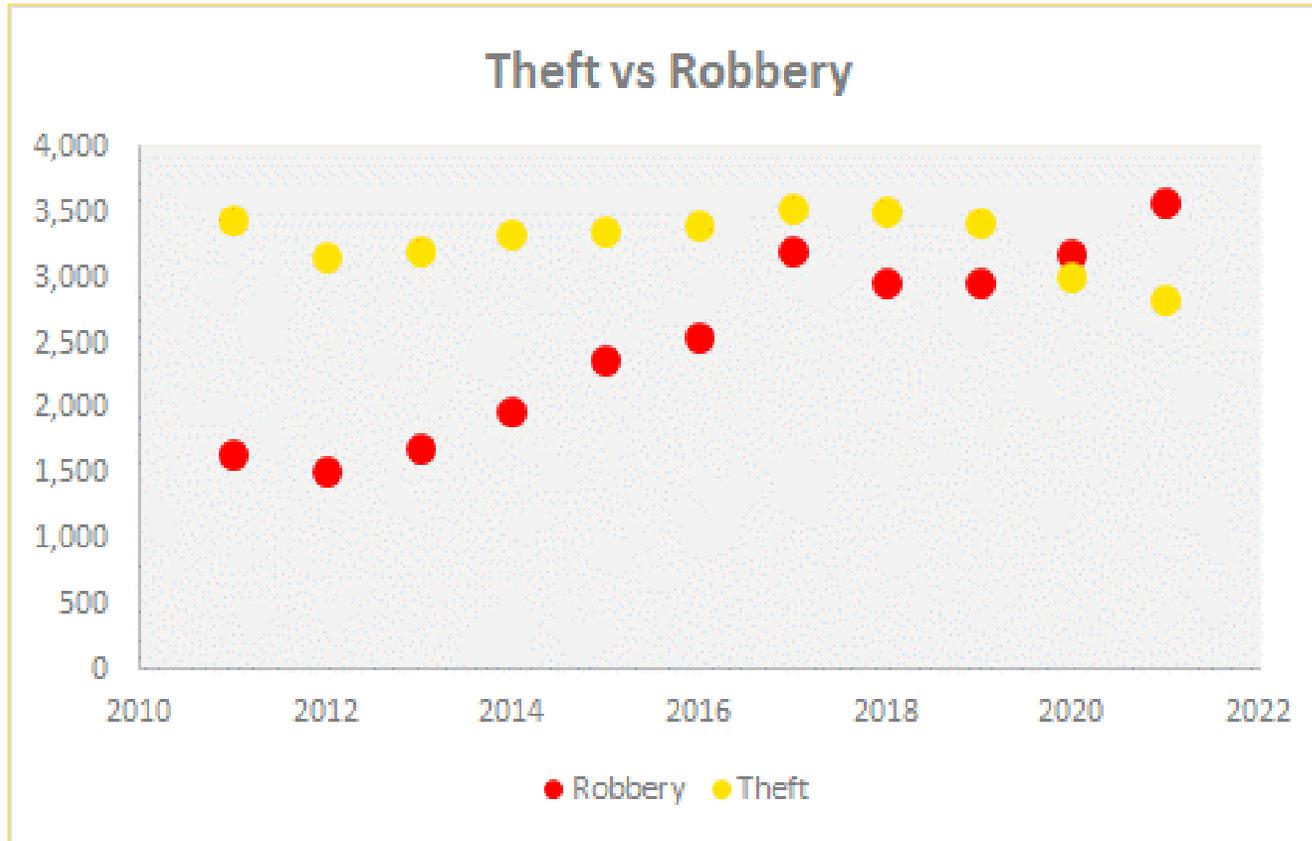
Thank You

Crime Type Synopsis [2011 to 2021]

Tracker's RF & Telematics solutions provide robust Stolen Vehicle Recovery platforms

Theft vs Robbery Activations

Data collected per year from 2011 to 2021



Numbers extrapolated based on Tracker data

Quick Facts: Operational Performance



Longest recovery duration: **22:16:01**



Shortest recovery duration: **00:04:00**



Furthest distance recovered: **4,023 km**



Shortest distance recovered: **2 km**

16%

Percentage of vehicle robberies in relation to SAPS stats

7%

Percentage of vehicle thefts in relation to SAPS stats