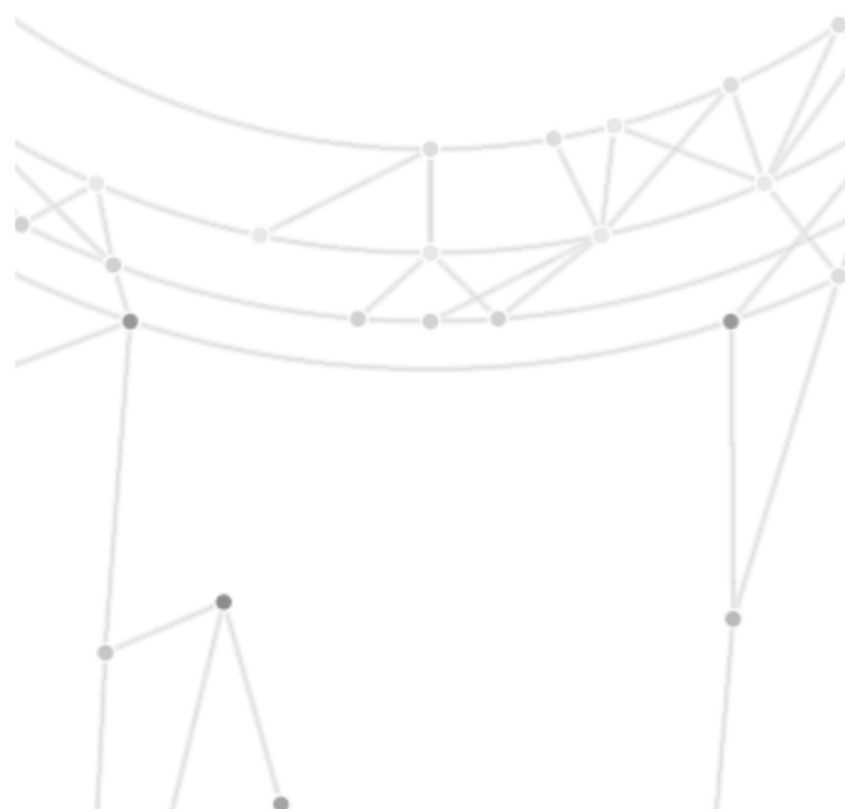
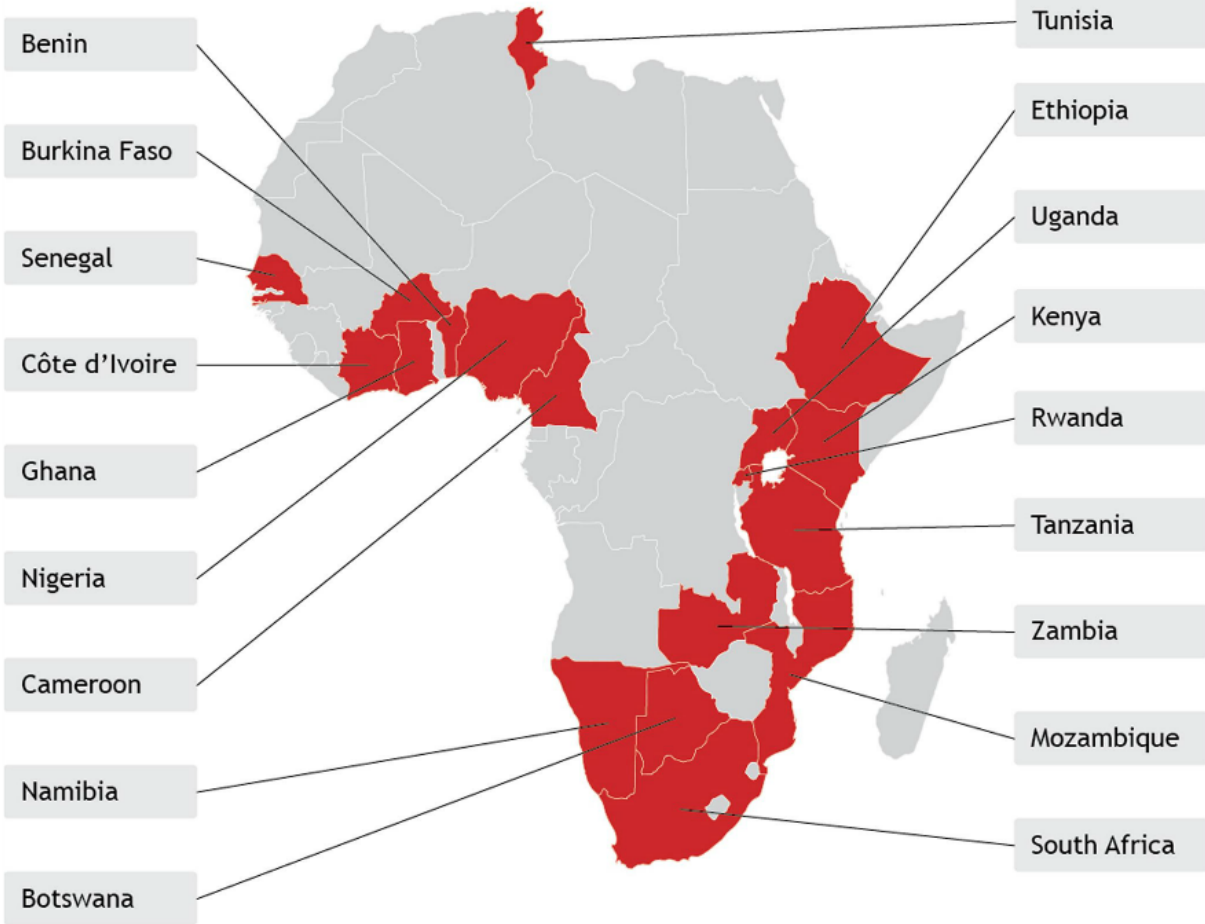
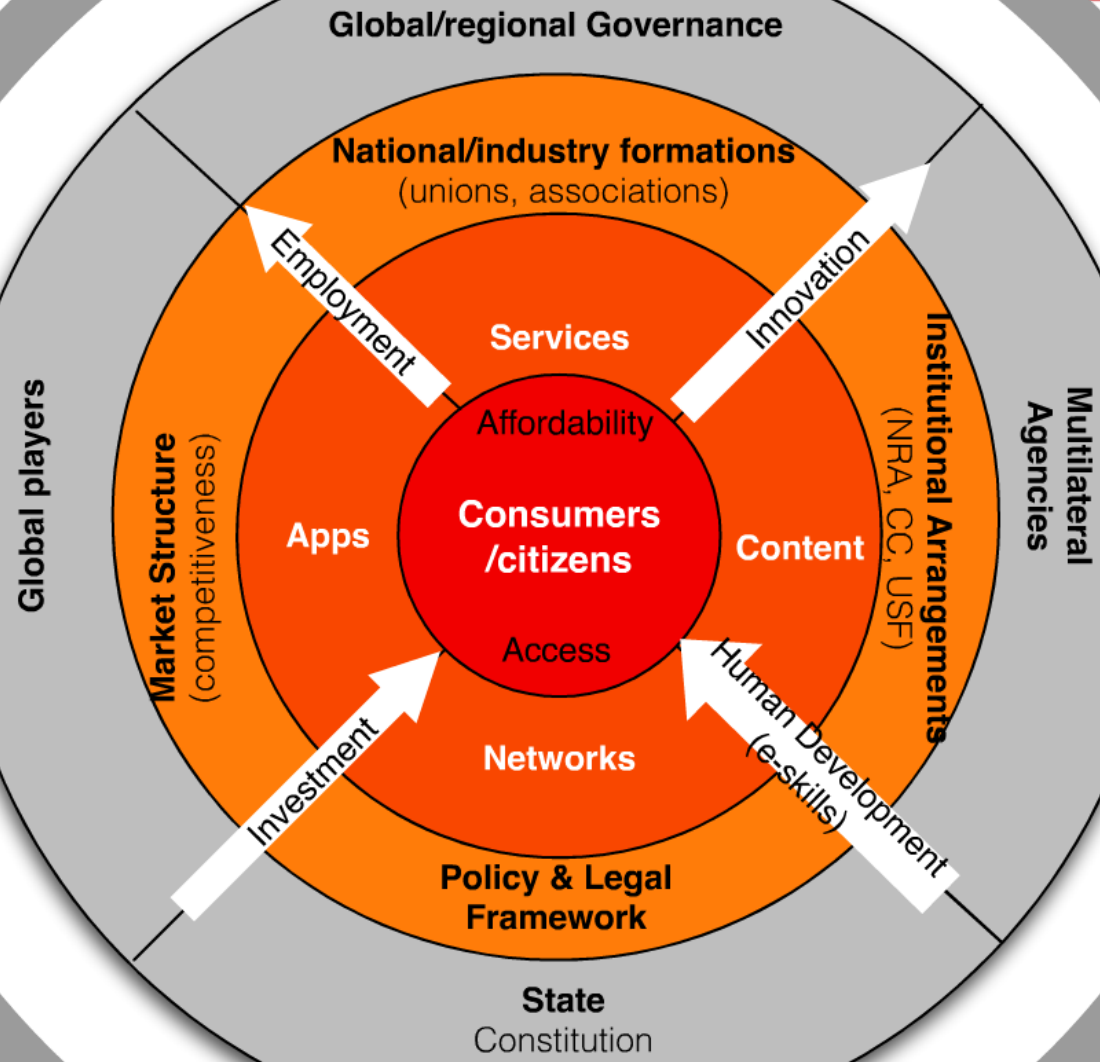


Research ICT Africa... for evidence-based ICT policy



WEF Network Readiness Index				
Category	Indicator	Nov 2011	Nov 2012	Nov 2013
South Africa	Overall Index	55	53	52
	Affordability	112	104	101
	Accessibility and digital content	95	94	92
Readiness	Infrastructure and digital content	95	94	92
	Skill	57	54	54
	Individual Usage	76	81	85
Usage	Business Usage	92	93	94
	Government Usage	102	102	99
	Public and Regulatory Change	20	21	23
Environment	Business and Regulatory Environment	84	84	83
	Business and Regulatory Environment	84	84	83
	Government and Regulatory Environment	84	84	83
Impact	Government Impact	112	112	98

ICT ecosystem



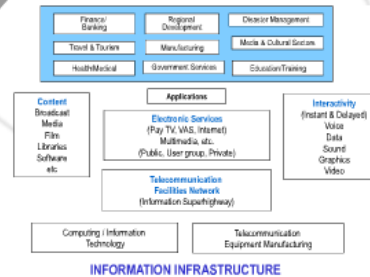
ica...
ed ICT policy

researchICTafrica.net

Tunisia
Ethiopia
Tanzania

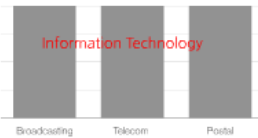
- **High input cost for business/ disincentive for investors**, negative impact on job creation – e.g. BPO
- Considerable **sector growth** despite economic downturn
- But **universal access** objectives not met
- Unintended, negative outcomes of policy – access/pricing
- Descent down global indices – ITU Development Index, WEF E-readiness Index, WEF Competitiveness Index, Human Development Index

From POTS to PANS...



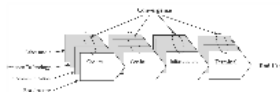
Source: Centre for Tele-information, Danish Technical University

End of industrial-age silos...

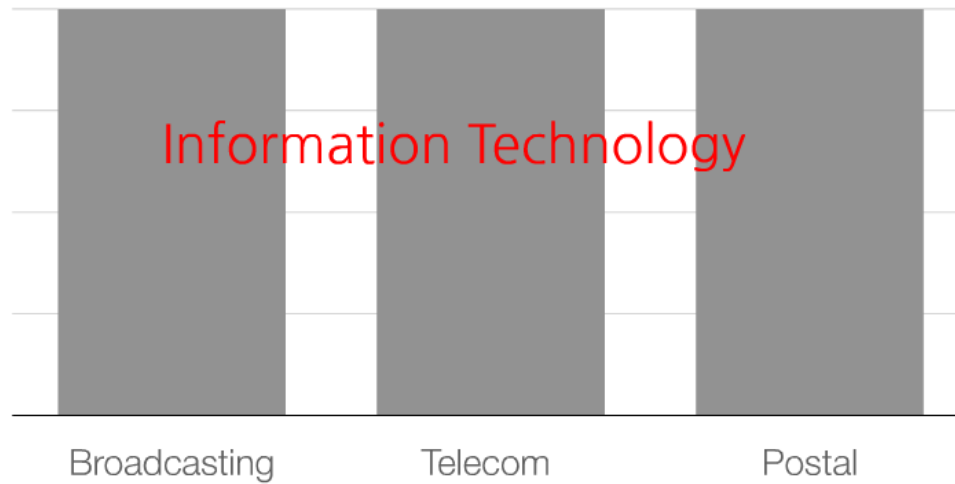


Convergence

Offering of services across traditionally distinct broadcasting and telecommunications platforms as a result of digitalisation and liberalisation of markets

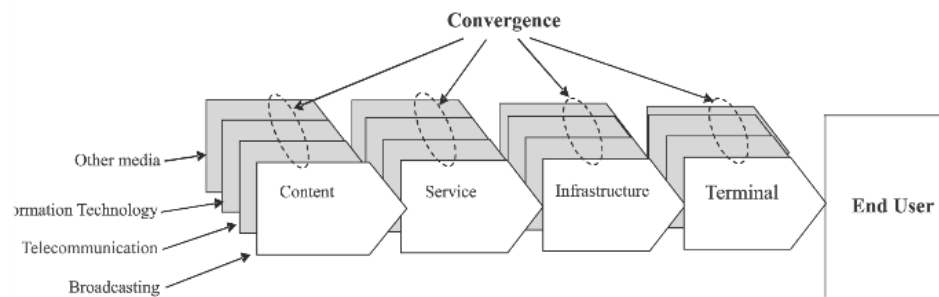


End of industrial-age silos...

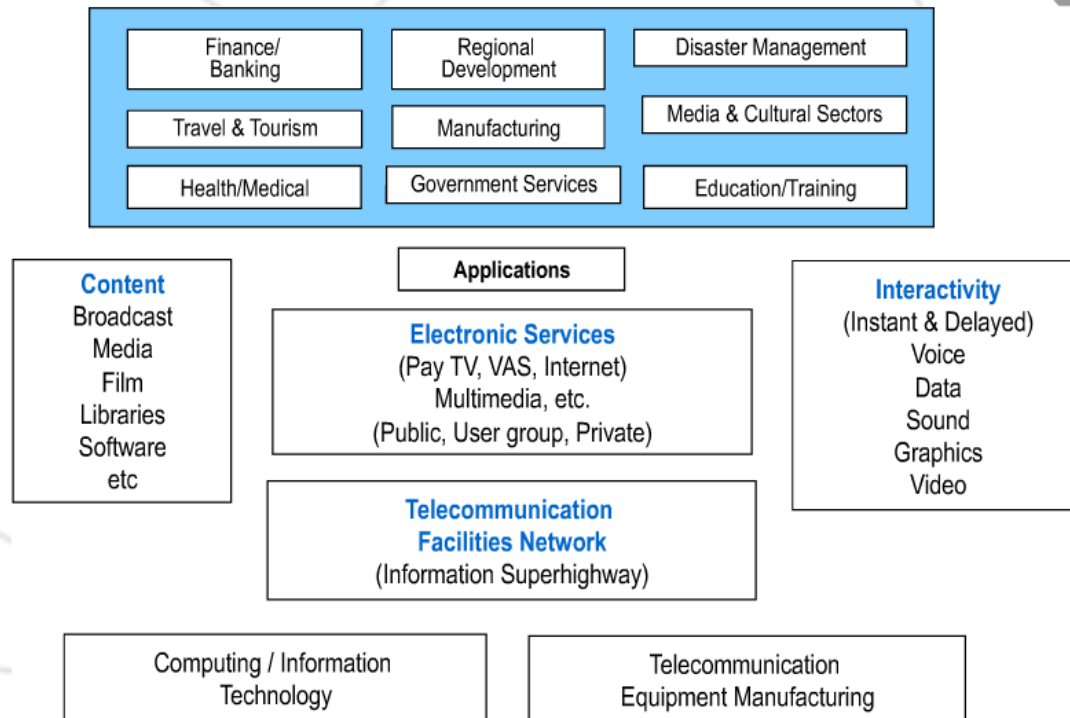


Convergence

Offering of services across traditionally distinct broadcasting and telecommunications platforms as a result of digitalisation and liberalisation of markets



to



INFORMATION INFRASTRUCTURE

Source: Centre for Tele-information, Danish Technical University

NDP Diagnostic Report - national inequalities and uncompetitiveness of markets reflected in ICT sector, but untapped potential for growth and job creation

- Lack of affordable always-available, high speed and quality bandwidth required by business, public institutions and citizens impacted negatively on the country's **development and global competitiveness**
- Significant sector in own right but key **service sector**
- **High input cost for business/ disincentive for investors**, negative impact on job creation – e.g. BPO
- Considerable **sector growth** despite economic downturn
- But **universal access** objectives not met
- Unintended, negative outcomes of policy – access/pricing
- Descent down global indices – ITU Development Index, WEF E-readiness Index, WEF Competitiveness Index, Human Development Index

not met
 of policy – access/pricing
 U Development Index,
 competitiveness Index,

ITU ICT Development Index, 2013, 2012, 2011

	Rank 2013	Rank 2012	Rank 2011
South Africa (overall)	90	89	85
ICT access	92	94	88
ICT use	82	83	81
ICT skills	86	86	86

WEF Network Readiness Index

Category	Indicator	Rank 2014	Rank 2013	Rank 2012
South Africa	Overall ranking	70	70	72
	Affordability	112	102	101
Readiness	Infrastructure and digital content	68	59	82
	Skills	97	104	94
Usage	Individual Usage	78	81	96
	Business Usage	30	33	34
Environment	Government Usage	103	102	89
	Political and Regulatory Environment	20	21	23
Impact	Business and Innovation environment	53	55	50
	Economics Impact	49	51	59
	Social Impact	113	112	98

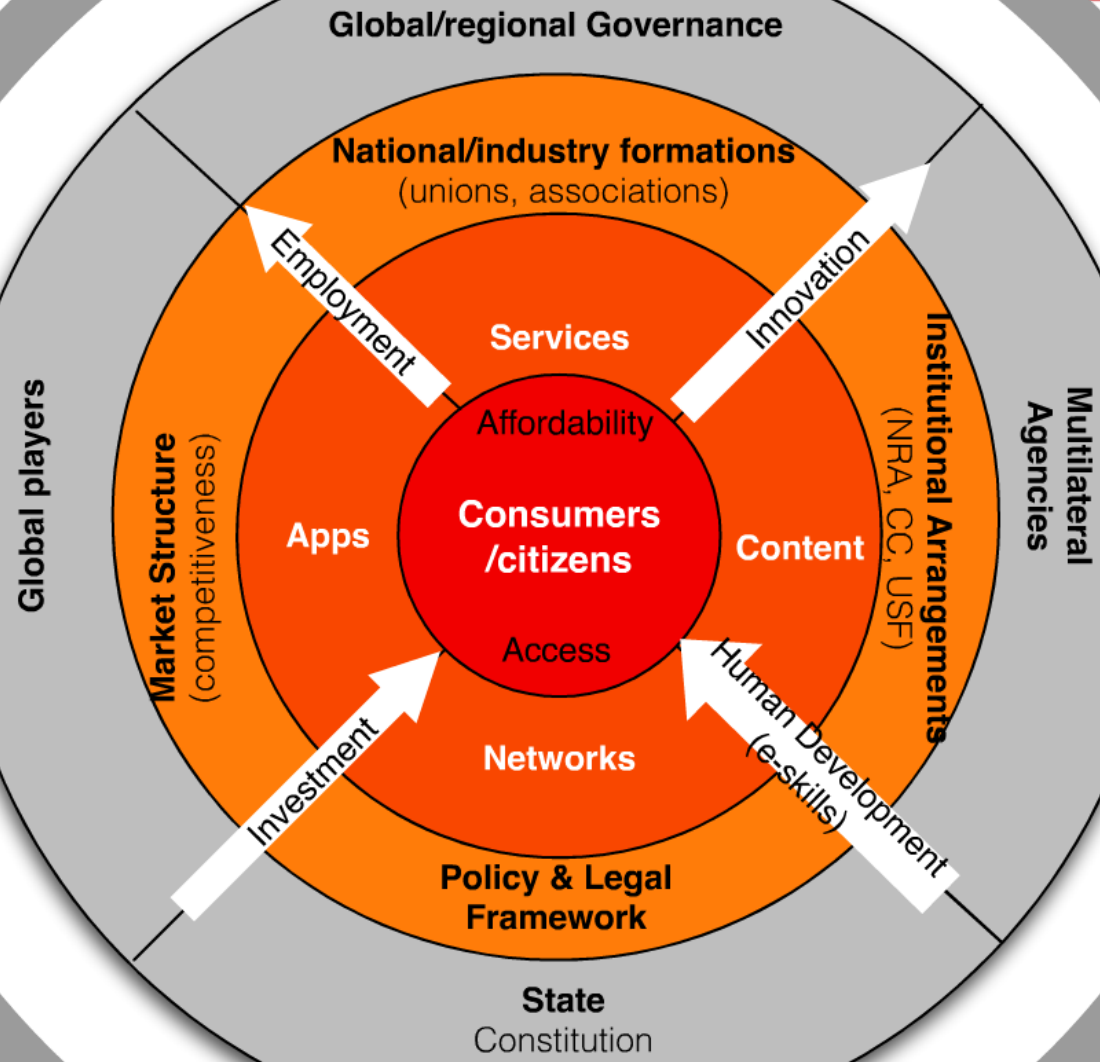
ICT economic growth & job creation

- Waverman and Roller : GDP and fixed, mobile, broadband penetration issues of causality
- Christine Zhen-Wei Qiang 2009 (World Bank) 10% broadband penetration growth increased GDP growth by 1.4%.
- State of Broadband 2013: Universalising broadband <http://www.broadbandcommission.org/Documents/bb-annualreport2013.pdf>
- Pantelis Koutroumpis The Economic Impact of Broadband on Growth: A simultaneous approach.
- Raul Katz: Economic Impact of Broadband http://www.itu.int/ITU-D/treg/broadband/ITU-BB-Reports_Impact-of-Broadband-on-the-Economy.pdf
- Emmanuelle Auriol and Alexia Lee González Fanfalone - Copenhagen Consensus Read more at <http://www.project-syndicate.org/commentary/broadband-access-lower-poverty-by-bj-rn-lomborg-2015-01#1hbPpa9I7ubvMXMI.99>
- Uneven, inequality, freedom?

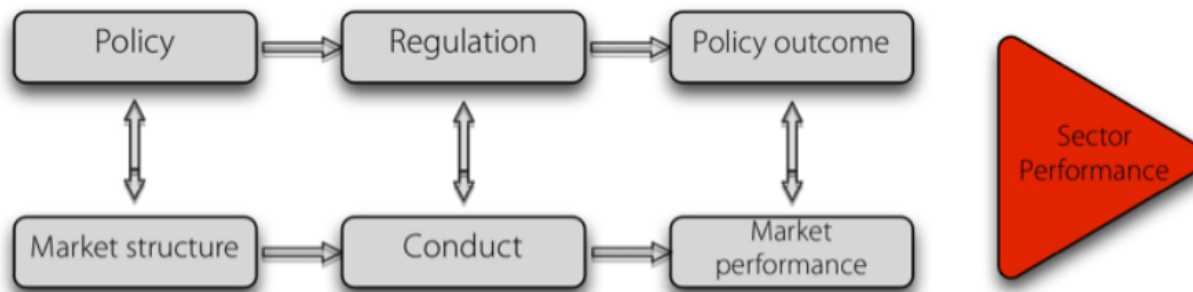
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Readiness	Infrastructure and digital content	95	94	92
	Skill	57	54	54
	Individual Usage	76	81	85
Usage	Business Usage	35	39	44
	Government Usage	103	102	99
	Public and Regulatory Change	30	31	33
Environment	Business and Regulatory environment	35	36	37
	Government and Regulatory environment	88	91	89
	Government and Regulatory environment	88	91	89
Impact	Government and Regulatory environment	112	112	91

ICT ecosystem

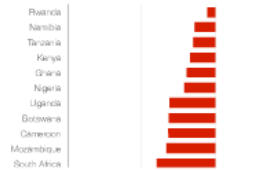


Sector performance as policy outcomes...

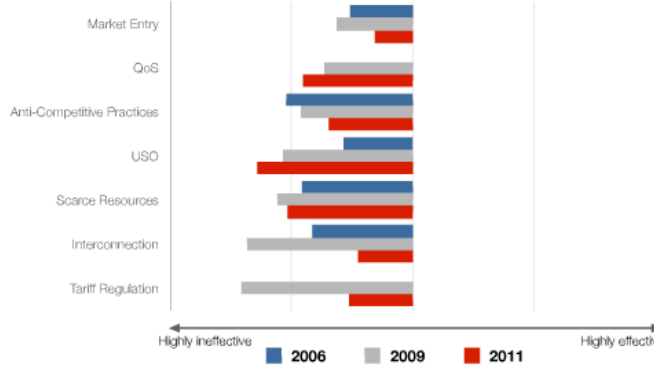


Telecommunications Regulatory Environment

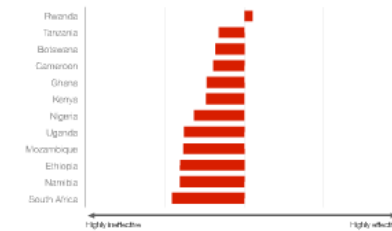
Overall Comparative TRE 2011



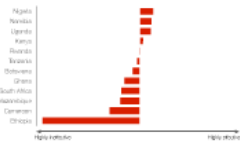
TRE results: Overall South Africa (2006/2009/2011)



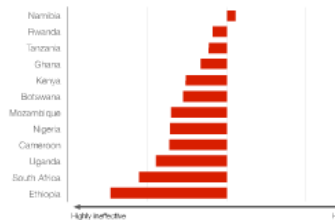
Quality of service



Market Entry



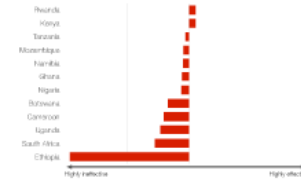
Access to scarce resources



Universal service obligations



Interconnection

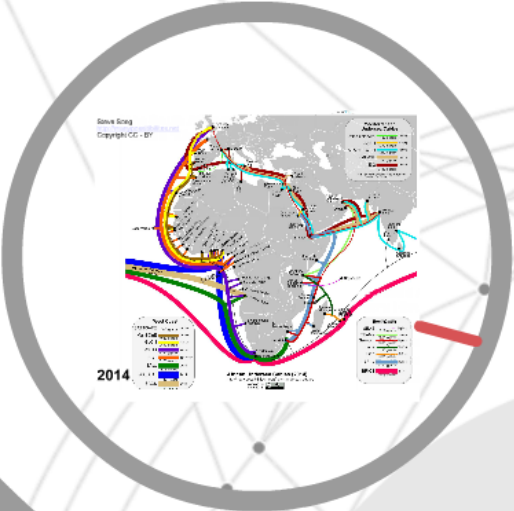
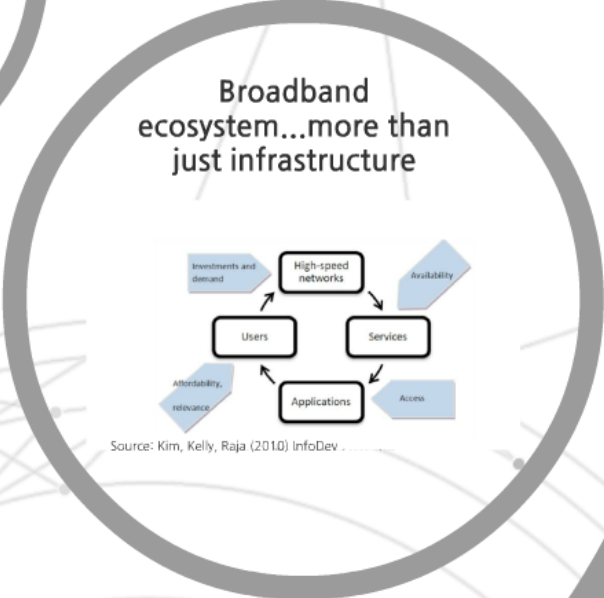
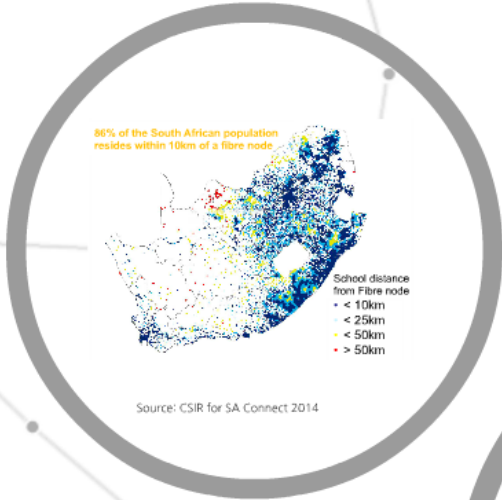
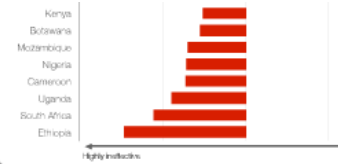


SS

Internet a Urban VS Rural

Internet access
15+ using the internet
Used the internet first on a mobile phone
Used the internet first on a laptop
Are you signed up for any social media

Access

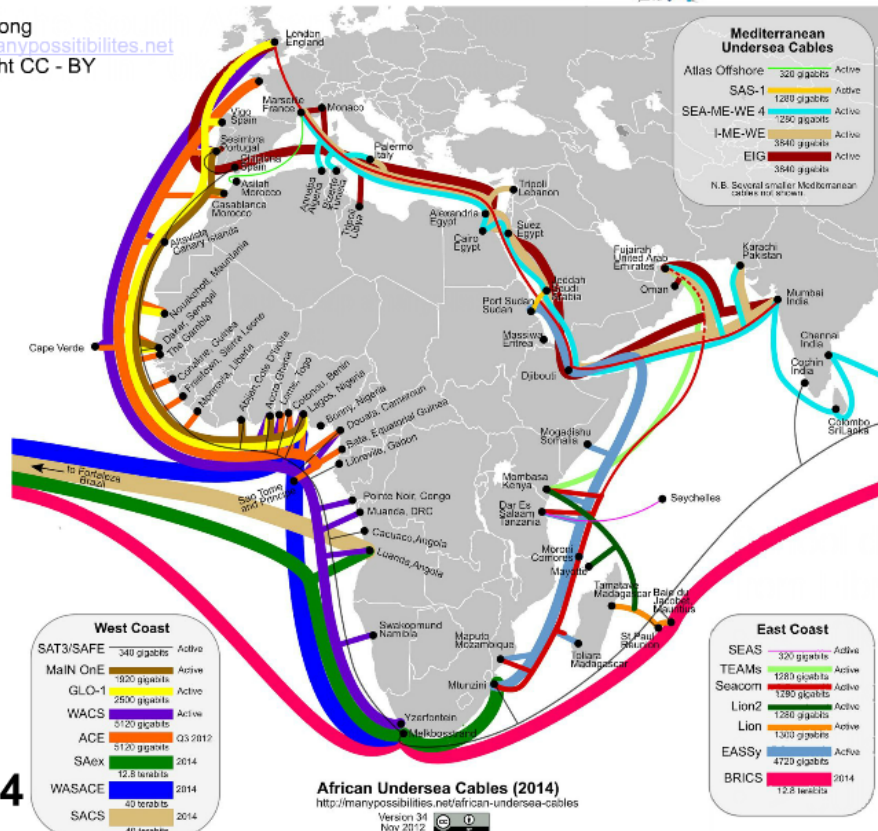


and penetration
broadband
http://
and on Growth:
itu.int/ITU-D/
on-the-
- Copenhagen
org/
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onal inequalities and
s reflected in ICT sector,
rowth and job creation
ailable, high speed and
business, public institutions
ely on the country's
competitiveness
t but key **service sector**
s/ disincentive for
n job creation – e.g. BPO
despite economic downturn
ves not met
es of policy – access/pricing
– ITU Development Index,
F Competitiveness Index,

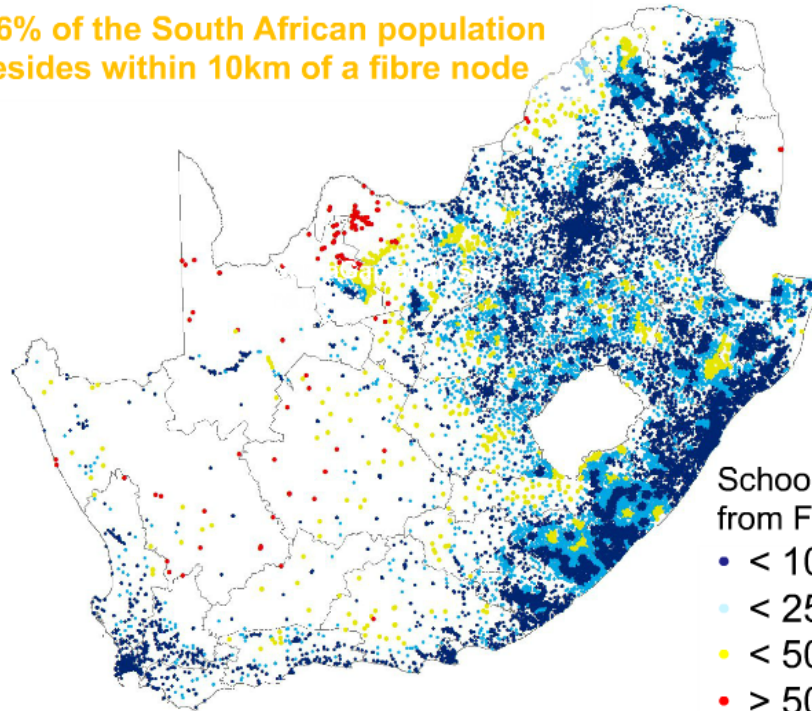


Steve Song
<http://manypossibilities.net>
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2014

**86% of the South African population
resides within 10km of a fibre node**



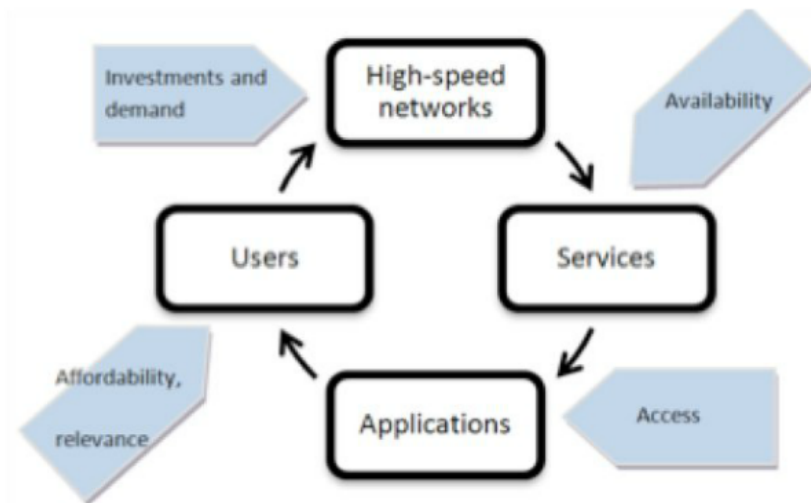
School distance
from Fibre node

- < 10km
- < 25km
- < 50km
- > 50km

Source: CSIR for SA Connect 2014

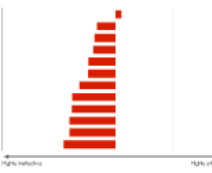
m Fibre node
< 10km
< 25km
< 50km
> 50km

Broadband ecosystem...more than just infrastructure



Source: Kim, Kelly, Raja (2010) InfoDev .

Quality of service



Connection



Performance

Income

Performance

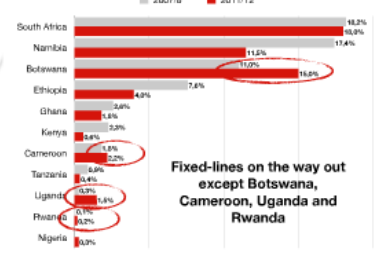
ICT access in South Africa

Census vs RIA ICT Survey data

	Census		RIA	
	2006	2011	2007	2012
Household with fixed line	18,5%	14,5%	18,2%	18%
Household with computer	15,6%	21,4%	14,8%	24,5%
Household with radio	76,5%	67,5%	77,7%	62,3%
Household with TV	65,5%	74,5%	71,1%	78,2%
Household with internet		35,2%	4,8% (household) 15% (individual)	18,7% (household) 33,7% (individual)
Cellphone ownership (household)	72,7%	88,9%	62,1%	84,2%

Source: 2012 RIA ICT Survey; StatsSA 2011

Share of households with fixed-lines



Fixed-lines on the way out except Botswana, Cameroon, Uganda and Rwanda

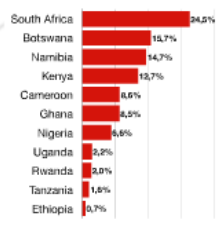
Internet access and use

Urban VS Rural

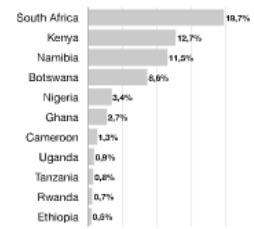
Internet access and use	National	Urban	Rural
15+ using the internet	33,7%	41,3%	21,4%
Used the internet first on a computer	65%	64,2%	67,2%
Used the internet first on a mobile	35%	35,8%	32,8%
Are you signed up for any social network?	74,9%	78,9%	60,8%

Source: 2012 RIA ICT Survey

Share of households with a working computer



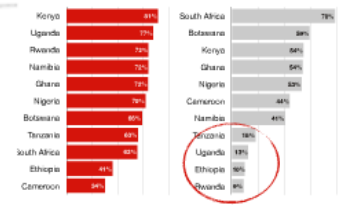
Share of households with a working internet connection



Less than a quarter of households have a computer and even fewer internet access

Radio still main source of information

TV luxury good in several countries



Internet use

Gender disaggregation

Internet access and use	National	Male	Female
15+ using the internet (2012)	33,7%	40,6%	28,6%
Don't know how to use it	69,1%	67,6%	70,6%
No computer/internet connection	60%	66,6%	65,5%
Don't know what the internet is	64,4%	60,5%	68,2%
Why individuals do not use the internet			
Too expensive	55%	53,8%	56,1%
Not interesting/useful	38,3%	38%	38,5%
Too slow, limited bandwidth	13,4%	15,9%	11,2%

Source: 2012 RIA ICT Survey

Internet use and social networking

Income disaggregation - BoP vs PoP in South Africa

Internet access and use	BoP	PoP	Difference
15+ using the internet	18,4%	40,3%	21,9%
Used the internet first on a computer	52,8%	70%	17,5%
Used the internet first on a mobile	47,5%	30%	-17,5%
Are you signed up for any social network?	52%	78%	26%

Source: 2012 RIA ICT Survey



ICT access in South Africa

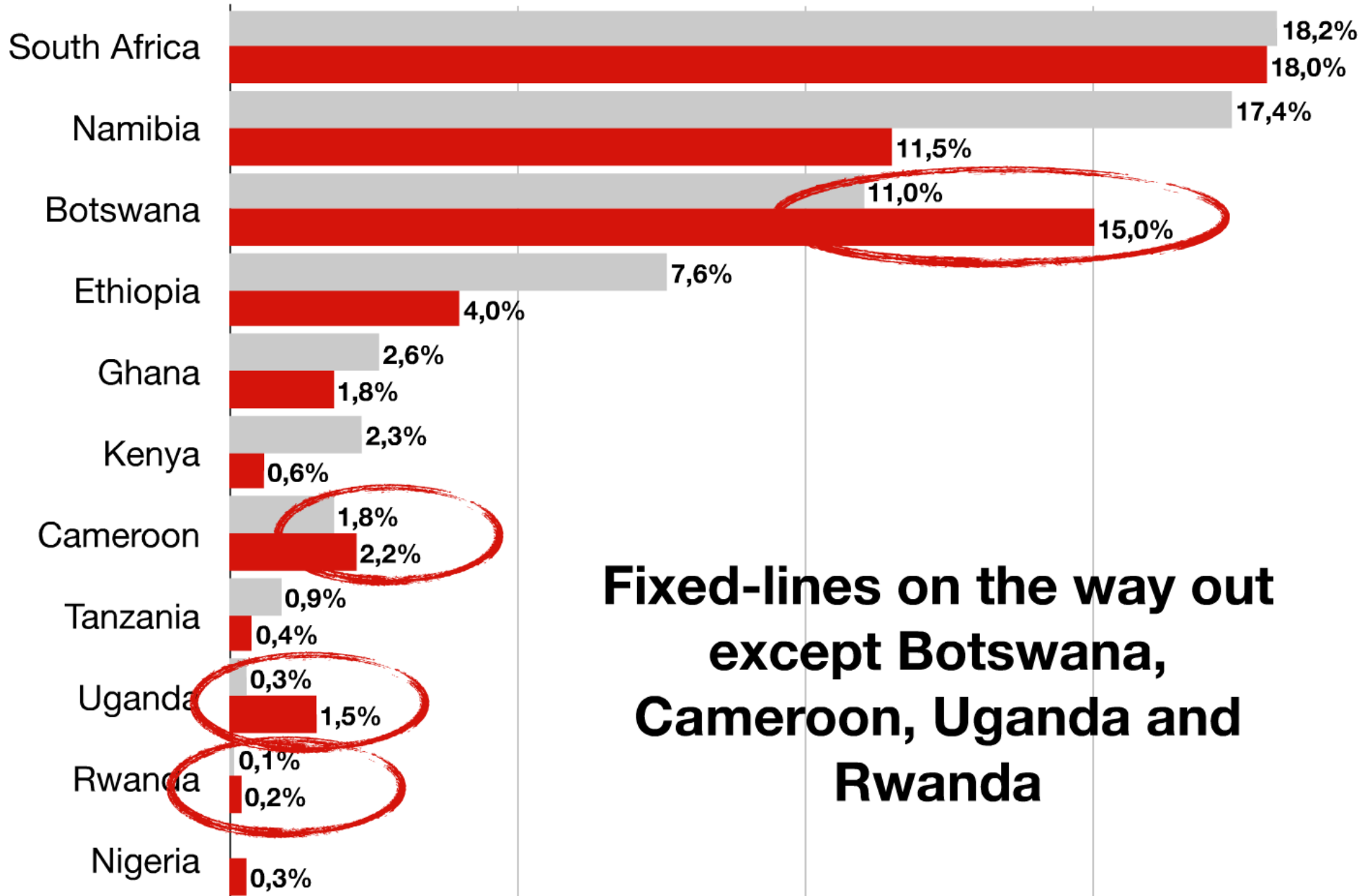
Census vs RIA ICT Survey data

	Census		RIA	
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Household with TV	65,5%	74,5%	71,1%	78,2%
Household with internet		35,2%	4.8% (household) 15% (individual)	19.7% (household) 33.7% (individual)
Cellphone ownership (household)	72,7%	88,9%	62,1%	84,2%

Source: 2012 RIA ICT Survey; StatsSA 2011

Share of households with fixed-lines

■ 2007/8 ■ 2011/12

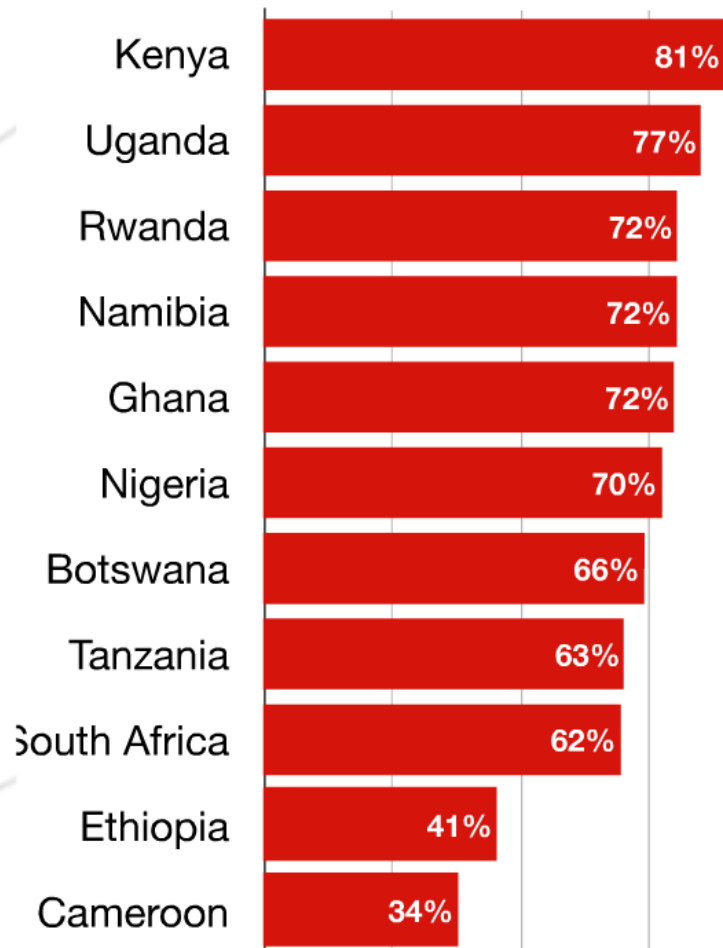


**Fixed-lines on the way out
except Botswana,
Cameroon, Uganda and
Rwanda**

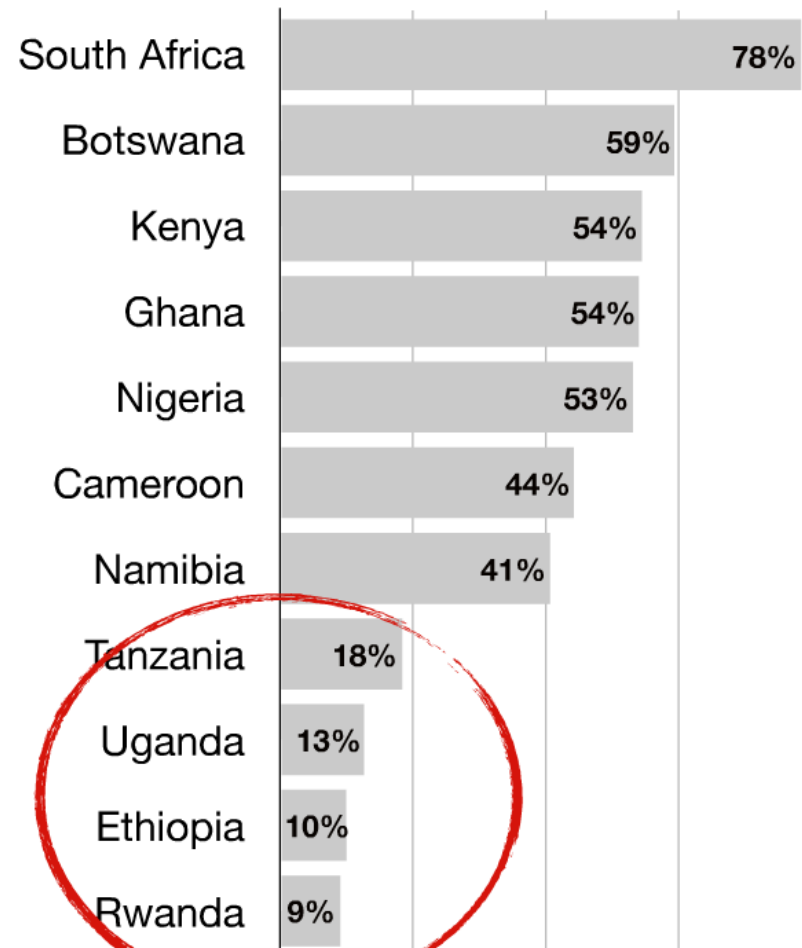
Radio still main source of information

TV luxury good in several countries

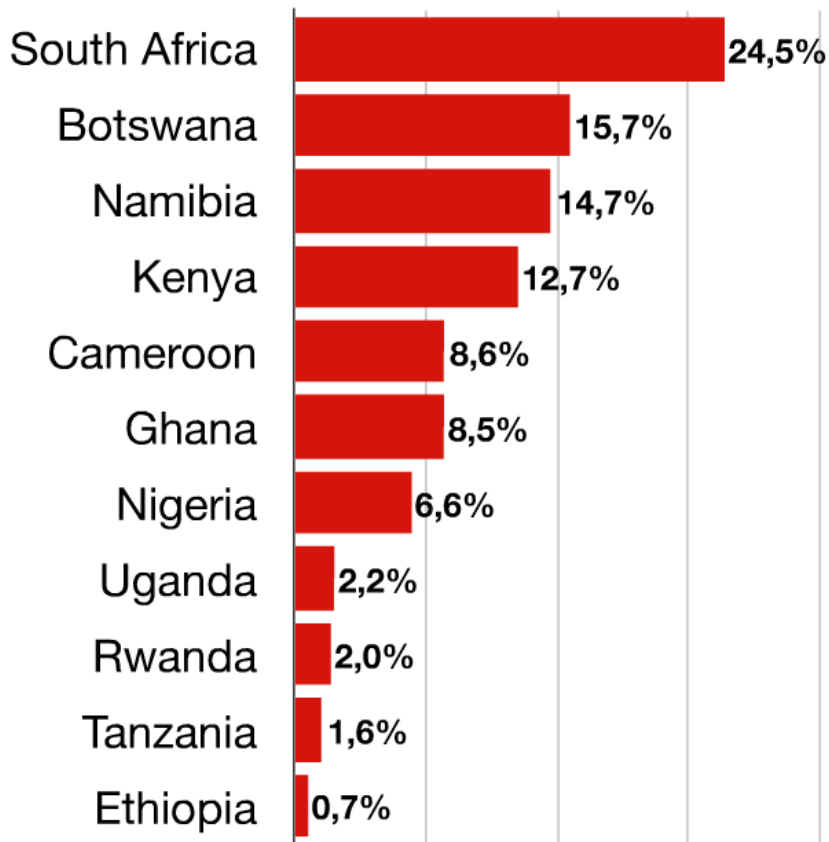
Households with Radio



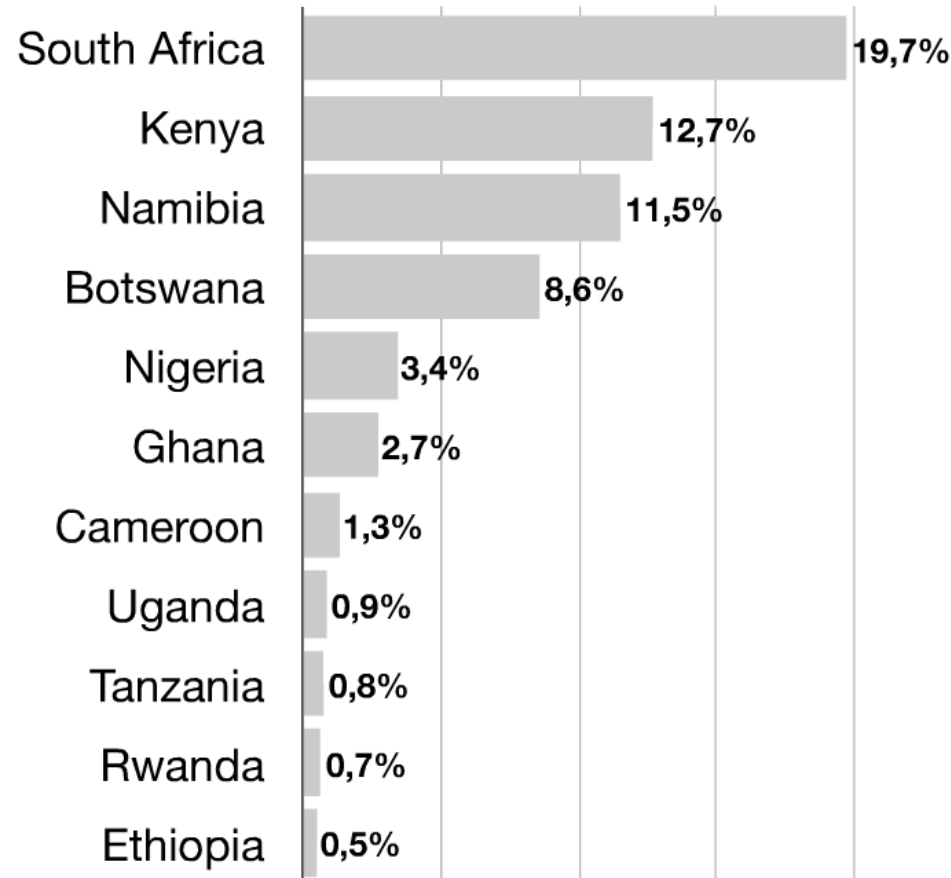
Households with TV



Share of households with a working computer



Share of households with a working Internet connection



Less than a quarter of households have a computer and even fewer Internet access

Internet access and use

Urban VS Rural

Internet access and use	National	Urban	Rural
Using the internet	33,7%	41,3%	21,4%
Used the internet first on a computer	65%	64,2%	67,2%
Used the internet first on a mobile	35%	35,8%	32,8%
Have you signed up for any social network?	74,9%	78,9%	60,8%

Source: 2012 RIA ICT Survey

Share
w

South Africa

Botswana

Namibia

Kenya

Cameroon

Ghana

Nigeria

Uganda

Rwanda

Tanzania

Ethiopia

Less

Internet use

Gender disaggregation

Internet acces and use		National	Male	Female
15+ using the internet (2012)		33,7%	40,6%	28,6%
Why individuals do not use the internet	Don't know how to use it	69,1%	67,6%	70,6%
	no computer/internet connection	66%	66,6%	65,5%
	Don't know what the internet is	64,4%	60,5%	68,2%
	Too expensive	55%	53,8%	56,1%
	no interest/not useful	38,3%	38%	38,5%
	too slow, limited bandwidth	13,4%	15,9%	11,2%

Source: 2012 RIA ICT Survey

Internet use and social networking

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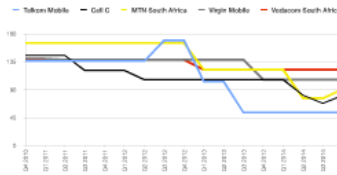
Internet acces and use	BoP	RoP	Dif
15+ using the internet	18,4%	40,3%	
Used the internet first on a computer	52,5%	70%	
Used the internet first on a mobile	47,5%	30%	
Are you signed up for any social network?	52%	78%	

Source: 2012 RIA

Mobile pricing

OECD mobile baskets, 2010 definition, 40 calls, Monthly call distribution, minutes and SMS

Country name	Cheapest product				
	dominant operator		cheapest in country		
	USD	Rate	USD	Rate	
Kenya	0.96	1	0.96	1	Dominant is the cheaper
Egypt	2.69	2	2.69	3	Dominant is the cheaper
Sudan	2.83	3	1.06	2	4.3%
Ghana	3.58	4	3.11	4	1.2%
Ethiopia	3.8	5	3.8	6	Dominant is the cheaper
Mauritius	3.9	6	3.9	7	Dominant is the cheaper
Rwanda	4.28	7	4.28	8	Dominant is the cheaper
Tanzania	5.43	8	5.27	12	3%
Tanzania	5.7	9	4.7	10	18%
Algeria	5.91	10	5.91	14	0%
Nigeria	6.8	11	5.1	11	25%
Uganda	6.97	12	6.97	17	Dominant is the cheaper
Uganda	7.71	13	6.69	18	13%
South Africa	7.82	14	4.54	9	42%
Namibia	8.62	15	7.53	19	13%
Sierra Leone	9.66	16	9.66	21	Dominant is the cheaper
Mozambique	10.06	17	10.06	22	Dominant is the cheaper



Data pricing

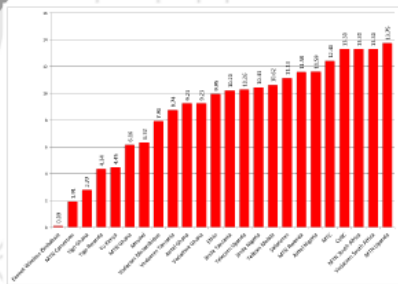


Figure 8: Q4 2014 USD Plans TGB basket

Value for Money Index

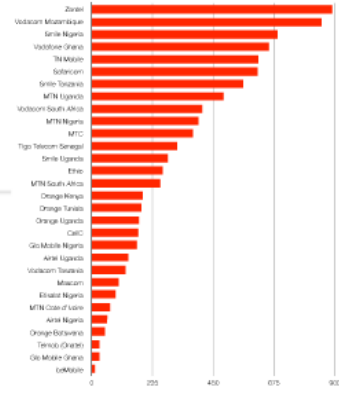


Figure 9: Value for Money Index Q2 2014 (average speed in Mbps/TGB cost in USD)

...buying airtime, not voice or data... business models shift from voice to data

NDP: The ICT sector by 2030 will underpin the development of a dynamic and connected information society and a vibrant knowledge economy that is more inclusive and prosperous. A seamless information infrastructure will be universally available and accessible...

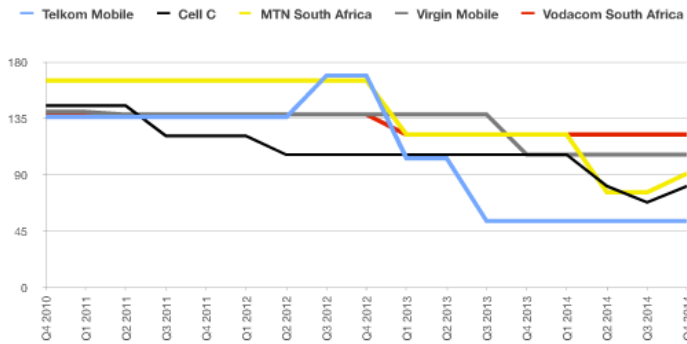
New Growth Path: One of the job creation drivers identified as part of the New Growth Path, the national 5-year economic plan for the country, is the statement of the knowledge economy – an economy that is underpinned by access to affordable high speed broadband...

Strategic Integrated Project (SIP) 16: Expanding Access to Communication Technology which "to ensure universal service and access to reliable, affordable and secure broadband services by all South Africans, prioritising rural and under-served areas and stimulating economic growth."

Mobile pricing

OECD mobile baskets, 2010 definition, 40 calls. Monthly call distribution, minutes and SMS

Country name	Cheapest product				% cheaper than dominant
	dominant operator		cheapest in country		
	USD	Rank	USD	Rank	
Kenya	0,98	1	0,98	1	Dominant is the cheaper
Egypt	2,69	2	2,69	3	Dominant is the cheaper
Sudan	2,83	3	1,06	2	63%
Ghana	3,58	4	3,11	4	13%
Ethiopia	3,8	5	3,8	6	Dominant is the cheaper
Mauritius	3,9	6	3,9	7	Dominant is the cheaper
Rwanda	4,28	7	4,28	8	Dominant is the cheaper
Tunisia	5,43	8	5,27	12	3%
Tanzania	5,7	9	4,7	10	18%
Algeria	5,91	10	5,91	14	0%
Nigeria	6,8	11	5,1	11	25%
Libya	6,97	12	6,97	17	Dominant is the cheaper
Uganda	7,71	13	6,69	16	13%
South Africa	7,82	14	4,54	9	42%
Namibia	8,62	15	7,53	19	13%
Sierra Leone	9,66	16	9,66	21	Dominant is the cheaper
Mozambique	10,06	17	10,06	22	Dominant is the cheaper



ata pricing

13,30
13,30
13,30
13,75

Data pricing

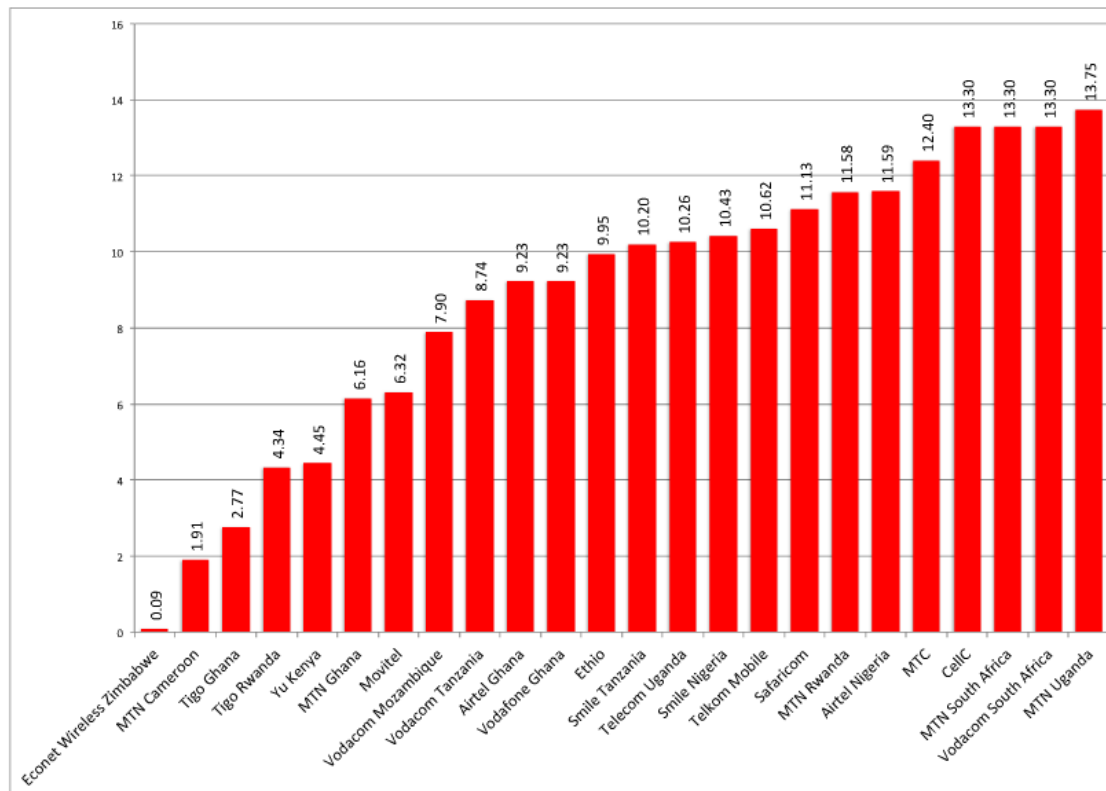
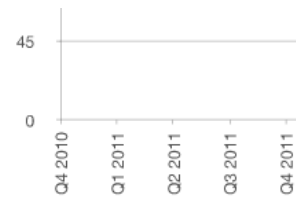
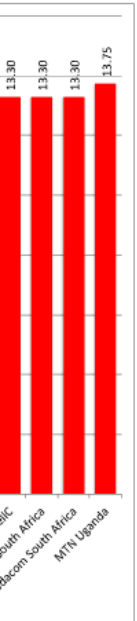


Figure X: Q4 2014 USD Prices 1GB basket





Value for Money Index

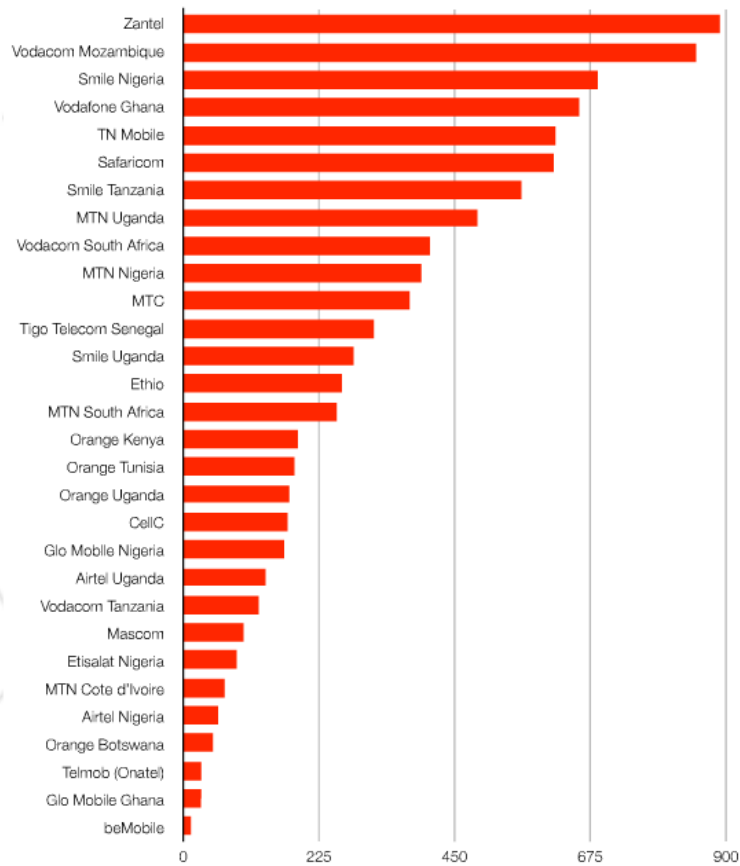


Figure X: Value for Money index Q2 2014 (average speed in kbps/1GB cost in USD)

...buying airtime, not voice or data... business models shift from voice to data

Global/regional Governance

National/industry formations
(unions, associations)

Global players

Multilateral Agencies

Market Structure
(competitiveness)

Institutional Arrangements
(NRA, CC, USF)

Consumers /citizens

Services

Affordability

Apps

Content

Access

Networks

Policy & Legal Framework

State

Constitution

Employment

Innovation

Investment

Human Development
(e-skills)

NDP: The ICT sector by 2030 will underpin the development of a **dynamic and connected information society** and a **vibrant knowledge economy** that is more inclusive and prosperous. A seamless information infrastructure will be **universally available and accessible...**

New Growth Path: One of the **job creation drivers** identified as part of the **New Growth Path**, the national 5-year economic plan for the country, is the element of the **knowledge economy – an economy that is underpinned by access to affordable high speed broadband...**

Strategic Integrated Project (SIP) 15: Expanding Access to Communication Technology which “to ensure **universal service and access to reliable, affordable and secure broadband services** by all South Africans, **prioritising rural and under-served areas** and **stimulating economic growth.**”

A new Broadband Plan – Digital South Africa:
Four-pronged strategy to bridge the gap

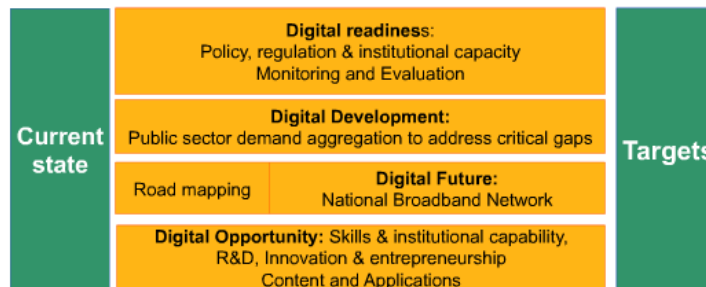


Government investment in high capacity user networks for key areas of need education, health, rural access

Open access high capacity national broadband network:

- Wireless
- Fibre rich access network

Broadband vision

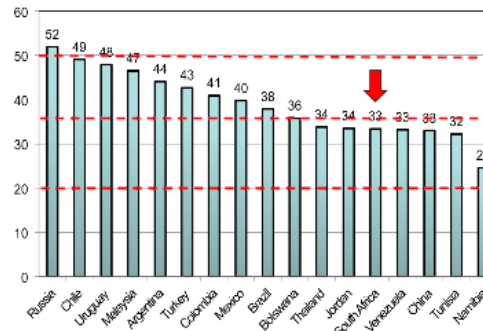


10 year plan

South Africa has a Digitization Index of 33.4



SELECTED UPPER MIDDLE INCOME COUNTRIES: DIGITIZATION INDEX (2012)



Source: Own calculations using Katz, Koutroumpis and Callford (2013b)

Cost of not implementing the plan high....

If South Africa met the policy targets and the associated metrics, it would create R90,397 million in GDP and 400,000 jobs



R38,500 million in GDP and 204,000 jobs/year

SOUTH AFRICA: DIGITIZATION ECONOMIC IMPACT (2004-2012)

	2004	2005	2006	2007	2008	2009	2010	2011	2012	Total
Digitization Index	20.15	21.89	23.58	24.18	24.55	25.61	26.75	30.61	33.40	-
GDP created (in Million Rands)	-	3,478	3,602	1,397	828	2,484	3,509	13,352	9,853	38,502
Jobs created ('000)	-	25	26	9	6	16	18	60	44	204

Source: Own calculations using Katz, and Koutroumpis(2013b)

SOUTH AFRICA: DIGITIZATION CUMMULATIVE ECONOMIC IMPACT (2013-2020)

	2012	2015	2020 (Total)
Digitization Index	33.40	52.94	58.98
GDP created (in Million Rands)	-	R 69,055	R 90,397
Jobs/Year created ('000)	-	306	400

Source: Own calculations using Katz, and Koutroumpis(2013b)

An extrapolation of construction and spillovers in a ten year period yields 427,000 jobs and 137 billion ZAR in output



SOUTH AFRICA: DIGITIZATION CUMMULATIVE ECONOMIC IMPACT (2013-2020)

Impact		2015	2020
Digitization	GDP (R M)	69,055	90,397
	Employment	306,000	400,000
Speed	GDP (R M)	2,163	20,907
	Employment	-	-
Total	GDP (R M)	71,218	111,304
	Employment	306,000	400,000

What to do?

Stick to the plan... until it is properly reviewed...

- Deal with bottlenecks in infrastructure industry-imperfect competition
- Review institutional arrangements: Effectively regulated competitive markets
- Review market structure - open access for regulated competitive services and prevent duplication of infrastructure investment/deployment
- Manage incentives for investment in broadband network extension, spectrum management
- Reduce broadband prices ante wholesale regulation - peering, IP transit - with caution
- Address issues of net neutrality / safeguard 'free and open' internet
- Service neutral licensing, scrap excise duties add taxes for ICT
- Secure environment of e-services, privacy, security, surveillance
- Demand stimulation critical: Affordability and e-skills
- Open data, open government, stimulate localisation
- Infrastructure sharing, open access, one builds, ROW harmonisation
- Need for integrated development - informational development dependent on human development

Cos
high

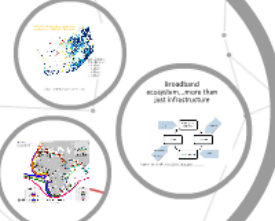
State of ICT in South Africa 20 years on: Adapting to the global ICT ecosystem

Alison Gillwald
Executive Director: Research ICT Africa
Adjunct Professor: University of Cape Town, GSB,
Management of Reform and Regulation Programme

What to do?
Stick to the plan... until it is properly reviewed...

- Evaluate responses to an industry policy. Quantify the impact.
- Review and adjust the policy. If it fails, don't let it persist for years. It will be a waste of money and political capital.
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Access



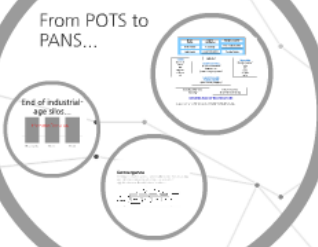
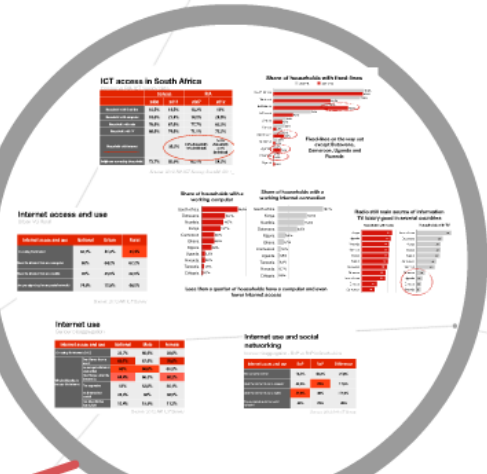
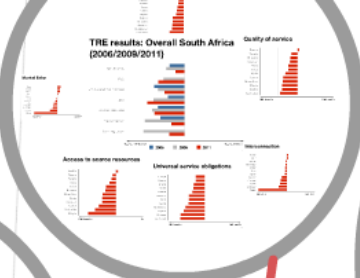
ICT economic growth & job creation

Approximately 10% of GDP and 14% of total employment are generated by the ICT sector. South Africa has the highest ICT employment per capita in the world. The ICT sector is a key driver of economic growth and job creation in South Africa.

ICT Framework

- A set of policies, regulations, standards, and best practices that govern the ICT sector.
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Sector performance as policy outcomes...



ICT ecosystem

